

## Fastpartner in brief

Fastpartner is a listed Swedish property company that owns, manages and develops its own properties. We are known for our long-term commitment, rapid decisions and provision of information, and enthusiasm about creating the leading property solutions in the market.

Fastpartner focuses on commercial properties, especially in the Stockholm area. Through active management, we work with our tenants to create property solutions adapted to their needs and wishes.

## FASTPARTNER'S BUSINESS MODEL AND STRATEGY

Fastpartner owns, manages and develops commercial properties in Sweden's largest population centres, where economic growth is strongest. We have broad risk diversification in these metropolitan areas, with properties in different types of segments.

We endeavour to work swiftly and efficiently to harness business opportunities emerging in the growing metropolitan regions. Sustainability is a natural element of our long-term business activities.

**78**%

Around 78% of the rental value is in Stockholm and the surrounding Mälardalen region.

## **FASTPARTNER TARGETS 2025**

| FINANCIAL  |  | OPERATIONAL   | ENVIRONMENT  | DIVIDEND   |
|--|--|---|--|--|
| Rolling annual profit from property<br>management should be SEK<br>1,100m                                | At least 30% of the<br>loan portfolio<br>should have interest<br>rates fixed for a<br>period of >3 years | The surplus ratio should be at least 75%                  | The volume of environmentally certified properties should increase by >10% per year and comprise >80% by the end of 2025 | The company should<br>generate a stable<br>growing annual<br>dividend per Class A<br>ordinary share that<br>will comprise at least |
|  | Secured<br>loan-to-value ratio<br>should be <30%   |   |  | one-third of the<br>profit from property<br>management per<br>year   |
| The profit from property<br>management per Class A ordinary<br>share should increase by >10%<br>per year | Green financing<br>should account for<br>70% of the<br>company's total<br>loan portfolio                 | The entire property portfolio should be fully digitalised | CO <sub>2</sub> e emissions should decrease<br>by >15% per year  | yeu  |
| Return on equity should total >12% per year  | Net debt / EBITDA<br>should be <10x  | The customer satisfaction index (CSI) should exceed 75    | Energy consumption should decrease by >2% per year in the existing portfolio   |  |
| Net loan-to-value ratio should be <45%   | Achieve a credit rating of Baa1  |   | 2030 targets: Achieve 100% climate neutrality regarding Scope 1 and Scope 2  |  |
| The interest coverage ratio should be >3x  |  |   | 2045 targets: Achieve 100% climate neutrality regarding Scope 1, Scope 2 and Scope 3                                     |  |

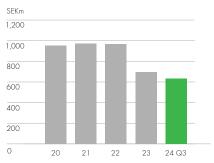
## DISTRIBUTION OF RENTAL VALUE – BY TYPE OF PREMISES



## CAPITAL STRUCTURE



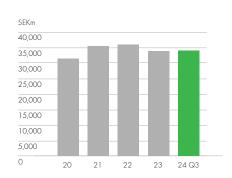
## PROFIT FROM PROPERTY MANAGEMENT



SEK **631**m

Profit from property management over the past 12 months totalled SEK 631.3m.

## PROPERTY VALUE



SEK 33,864m

The market value of the properties totalled SEK 33.863.8m at 30/09/2024.

## Change in the problem focus

## Rental market and operations

We are in a rental market characterised by great caution and general uncertainty. Everyone recognises that the economy is weak and that the focus is more on cost-cutting than on expansion.

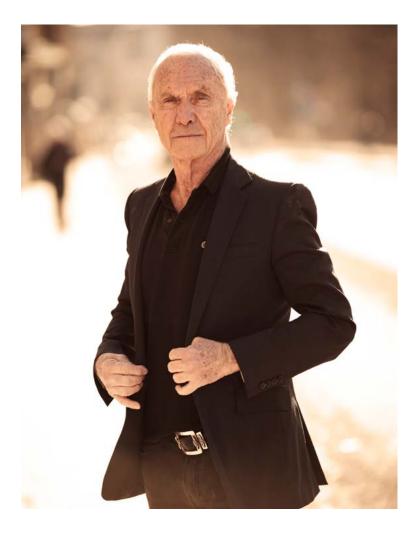
So far this year, we have noted that 16 of our tenants have become bankrupt, mainly due to low demand. However, we are seeing a slowdown in bankruptcies and slightly better momentum regarding rental activity, with demand largely coming from municipal and government bodies, as the economic cycle is not as decisive for them. In our case, we can mention Vattenfall and the Swedish Prison and Probation Service as two important entities.

Another interesting niche for us at the moment is data centres, and we completed a facility south of Stockholm in July, with Conapto as the tenant. We are currently working on a few more projects that meet the criteria for establishing data centres and which have a high level of refinement and renovation.

In an economic climate where our tenants are making savings and efficiency improvements, we must do the same. The key to successful improving efficiency lies in analysing the data that is created and collected in the business. Data analysis allows us to make the right decisions and the data that is collected is also the key to implementing more efficient processes. The need for efficient processes is highlighted in particular by the ever-changing requirements regarding sustainability and environmental reporting (ESG). In the autumn, we intend to procure a new energy monitoring system and currently have a strong focus on improving the energy rating of our properties. This is good for both the environment and finances.

## **Transaction market**

The property segments of interest to real estate investors, both on the stock market and in the direct market, are light industry, hotels and retail, and to some extent discount retail and residential. During the autumn, there is also strong demand for offices in central locations. The segments being avoided include shopping centres, offices in peripheral locations and some public properties, such as schools and retirement homes, because of uncertainty about future operating arrangements. However,



there are few transactions currently taking place, because the sellers' required return differs from what a majority of buyers can accept when the financing cost and risk are taken into account.

## Net financial items

All market participants are in agreement that we are in a period of falling interest rates. The big question is at what level and at what point in time we will reach the neutral interest rate. I have talked in previous messages from the CEO about how important it is to have a well-informed view on this issue, as it is crucial for how a property company designs its financing strategy. Interest expenses are by far the largest cost item a normal property company has to deal with.

The development of interest rates has been broadly in line with the analysis of the market that we previously presented, and which has formed the basis of our actions on the capital market. Our current view is that we will see further cuts to the Riksbank's policy rate of at least 150 basis points over the next 18 months, which will form the foundation of our future financing strategy.

The basis of our analysis is as follows: we are currently in a situation where we have a global oversupply of just about everything, including goods and services, and increasingly also labour. This phenomenon is most evident in China, which has an industrial capacity utilisation rate of around 30%, but is still flooding the West with all kinds of consumer and industrial products, with a particular focus on green transition products such as electric cars, solar panels, batteries, wind power and more. The competition from China will be intense for European and American industry in the future, resulting in strong price pressure. So we will have a situation of huge supply

and very limited demand, which should result in falling prices. So the problem is no longer inflation, but how to respond to and manage deflation in the years ahead.

To regain a reasonably functional economic balance, we will need to strengthen global demand, which can be done partly through fiscal policy, but above all through monetary policy that more pervasively reaches parts of the economy that directly affect investment and general demand.

The conclusion in our opinion is that we should continue to work mainly with short-term fixed-rate periods in order to utilise the market for longer interest rate swaps at the right time.

We can conclude that our chosen financing strategy is favourable to us, as our interest expenses are falling at an increasingly rapid rate quarter by quarter, which has a positive impact on both our income from property management and our key performance indicators. We are seeing the rapid improvement mainly in our rolling annual profit from property management, which over the next twelve months looks set to improve by around SEK 240m if our interest rate scenario is right.

## Third quarter 2024

Rental income for the quarter grew by 5.4% to SEK 574.0m (544.6), net operating income rose by 4.0% to SEK 420.2m (404.1), and the surplus ratio amounted to 73.2% (74.2).

Profit from property management for the quarter decreased by 1.7% to SEK 192.3m (195.6) or SEK 1.05 (1.07) per Class A ordinary share. The profit from property management decreased primarily due to lower shares in profit from associated companies as well as the divestment of three proper-

ties. The effect of this has been counteracted by increased rental income resulting from newly signed leases, index-linked rent increases and completed tenant adjustments and lower interest expenses.

Unrealised changes in value in the property portfolio for the quarter totalled SEK 0.1m (-15.1).

Financial items for the quarter totalled SEK –241.6m (–238.7).

Income before tax for the quarter totalled SEK 168.0m (173.2).

Sven-Olof Johansson, CEO

## Performance January - September 2024

#### Rental income

Rental income totalled SEK 1,727.2m (1,653.8), representing an increase compared to the same period in the previous year of SEK 73.4m, or 4.4%. The increase is due to index-linked rent increases, newly signed contracts and completed tenant adjustments. In a comparable portfolio, income increased by SEK 73.9m or 4.5%.

The economic occupancy rate on 30 September 2024 was 92.5% (92.9). Adjusted for Fastpartner's project properties, the economic occupancy rate was 92.6% (93.1).

### **Property expenses**

Property expenses totalled SEK 500.3m (461.4), representing an increase compared with the same period in the previous year of SEK 38.9m, or 8.4%. The increase is mainly explained by higher costs for district heating and exterior clearing of snow etc. due to a cold and snowy first quarter, as well as the fact that the previous period included an electricity subsidy of SEK 12m.

In a comparable portfolio, and excluding electricity subsidies received, property expenses increased by SEK 20.1m, or 4.7%.

#### Central administration

Central administration expenses totalled SEK 34.7m (33.5), representing an increase compared with the same period in the previous year of SEK 1.2m, or 3.6%. The increase is mainly explained by slightly higher IT costs.

## Valuation of properties

Unrealised changes in value in the property portfolio totalled SEK 118.8m (–1,518.7). The weighted direct yield requirement for valuations of the property portfolio was approximately 5.4% (5.2). During the first quarter, Fastpartner signed an agreement to divest three properties: Skultuna 1, 2 and 5. The transfer of these properties took place on 2 April 2024. The sales price exceeded the carrying amount by 26%, corresponding to SEK 49.5m, and was included as an unrealised change in value for the first quarter. Newly signed tenancy agreements also explain the period's unrealised changes in value.

## Financial items

Financial items totalled SEK –689.7m (–631.4). Financial items consist mainly of interest expenses for the Group's loans and changes in value related to financial investments and interest rate derivatives.

Financial income totalled SEK 19.4m (30.6).

Financial expenses totalled SEK 666.1m (611.5), consisting mainly of interest expenses for the Group's loans. The year-on-year change is mainly due to rising market interest rates in the first half of 2024, offset by falling market interest rates during the third quarter of 2024.

Realised changes in the value of financial investments totalled SEK 0.0m (26.7). Unrealised changes in the value of financial investments and interest rate derivatives totalled SEK –16.4m (–50.2).

## Tax

Tax for the period totalled SEK –135.9m (200.5). Tax consists of current tax of SEK –68.4m (–28.7) on the profit for the period and deferred tax of SEK –67.5m (229.2). The corporation tax rate for the 2024 tax year is 20.6% (20.6).

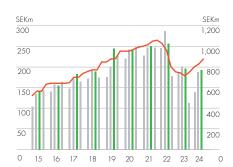
## Cash flow

Cash flow for the period from current management before changes in working capital totalled SEK 446.7m (458.3). Cash flow after changes in working capital totalled SEK 567.0m (449.8). The change in cash and cash equivalents for the period was SEK 86.2m (–151.5). This was primarily the result of an increase in net operating income due to newly signed tenancy agreements, index-linked rent increases as well as completed tenant adjustments and divestment of properties. In addition, the change is explained by investments made in existing properties and the redemption of a bond loan of SEK 1,100m on 28 March 2024.

## **Q3 IN BRIEF**

- Rental income rose to SEK 574.0m (544.6).
- Net operating income increased to SEK 420.2m (404.1).
- The surplus ratio totalled 73.2% (74.2).
- Profit from property management totalled SEK 192.3m (195.6).
- Unrealised changes in value in the property portfolio totalled SEK 0.1m (-15.1).
- Financial items totalled SEK -241.6m (-238.7).
- Profit before tax totalled SEK 168.0m (173.2).
- After-tax profit totalled SEK 116.0m (14.5.2)
- Earnings / Class A ordinary share totalled SEK 0.53 (0.69).

## PROFIT FROM PROPERTY MANAGEMENT PER QUARTER



Profit from property management per quarter (left-hand axis)

 Profit from property management, rolling annual basis, four quarters ahead (right-hand axis)

SEK 1,727<sub>m</sub>

Rental income totalled SEK 1,727.2m for the period.

# Property portfolio

Fastpartner's property portfolio is geographically concentrated in the Stockholm area. Approximately 78% of the company's rental value is located in Stockholm, along with Uppsala and surrounding areas in Mälardalen. The remaining rental value is in Gävle (about 10%), Gothenburg (about 4%), Norrköping (about 5%) and Malmö and the rest of Sweden (together about 3%).

The largest segment in our property portfolio is offices, which account for about 45% of the rental value. These office premises are mainly located in the Stockholm area. In terms of rental value, about one quarter of the offices in the entire property portfolio are located in central Stockholm and Solna. Here is a breakdown of the property portfolio between the other segments in terms of rental value: 17% logistics/warehousing, 13% retail/restaurants, 13% healthcare/schools, 7% industry/manufacturing, 3% residential/hotels and 2% other

In terms of organisation, the property portfolio is managed in three regions. The total lettable area of 1,571,026 m² is distributed among the three regions. Region 1 has 493,830 m², Region 2 has 489,183 m² and Region 3 has 588,013 m². See Note 1 for the management area of each region.

#### **ACQUISITIONS**

Fastpartner acquired the following property during 2024.

| Property   | Municipality | Lettable area,<br>m² |             |
|------------|--------------|----------------------|-------------|
| Söder 37:5 | Gävle        | 1,167                | 19 Aug 2024 |

#### SALES

Fastpartner sold the following properties during 2024.

| Property   | Municipality | Lettable area,<br>m² | Date of<br>transfer |
|------------|--------------|----------------------|---------------------|
| Skultuna 1 | Stockholm    | 5,740                | 2 April 2024        |
| Skultuna 2 | Stockholm    | 1,450                | 2 April 2024        |
| Skultuna 5 | Stockholm    | 1,403                | 2 April 2024        |

# 1,571,026 m<sup>2</sup>

Total lettable area.

## OVERVIEW BY GEOGRAPHIC AREA AT 30/09/2024

|                      |           |                        |           |                         | Lettable a           | rea, m²            |                         |                         |       |                                   |               |
|----------------------|-----------|------------------------|-----------|-------------------------|----------------------|--------------------|-------------------------|-------------------------|-------|-----------------------------------|---------------|
|                      | -         |                        |           |                         |                      | Industry &         |                         |                         |       |                                   |               |
|                      | Plot area | Total<br>lettable area | Offices w | Logistics & varehousing | Retail & restaurants | manufac-<br>turing | Residential<br>& hotels | Healthcare<br>& schools | Other | Rental value<br>SEKm <sup>1</sup> | Value<br>SEKm |
| Stockholm            | 1,015,330 | 876,057                | 390,042   | 182,373                 | 105,287              | 68,112             | 38, <i>7</i> 88         | 85,80 <i>7</i>          | 5,647 | 1,750.4                           | 25,908.0      |
| Gävle                | 494,104   | 233,814                | 47,264    | 60,406                  | 15,146               | 57,323             | 208                     | 50,354                  | 3,113 | 235.0                             | 2,561.1       |
| Uppsala & Mälardalen | 193,135   | 107,898                | 31,151    | 41,846                  | 16,966               | 7,028              | 3,449                   | 7,447                   | 11    | 159.6                             | 2,144.8       |
| Gothenburg           | 231,146   | 110,654                | 16,591    | <i>7</i> 9,301          | 11,436               | 1,848              |                         | 1,479                   |       | 91.4                              | 1,072.8       |
| Norrköping           | 370,214   | 144,690                | 20,817    | 83,502                  | 10,019               | 19,407             | 210                     | 10,673                  | 62    | 119.1                             | 1,229.4       |
| Malmö                | 89,931    | 51,838                 | 16,564    | 25,838                  | 3,174                | 2,250              |                         | 3,202                   | 810   | 52.8                              | 567.1         |
| Other                | 138,096   | 46,075                 | 6,842     | 22,097                  | 10,589               | 3,855              | 2,339                   | 339                     | 14    | 39.0                              | 380.6         |
| Total                | 2,531,956 | 1,571,026              | 529,271   | 495,363                 | 172,617              | 159,823            | 44,994                  | 159,301                 | 9,657 | 2,447.3                           | 33,863.8      |

<sup>&</sup>lt;sup>1</sup> Rental value at 01/10/2024, 12 months ahead.

## OVERVIEW BY TYPE OF PREMISES

| 30/09/2024               | Area      | Rental value<br>SEKm¹ | Rental<br>value/m² |
|--------------------------|-----------|-----------------------|--------------------|
| Offices                  | 529,271   | 1,121.9               | 2,120              |
| Logistics & warehousing  | 495,363   | 421.4                 | 851                |
| Industry & manufacturing | 159,823   | 160.0                 | 1,001              |
| Retail & restaurants     | 172,617   | 318.9                 | 1,848              |
| Healthcare & schools     | 159,301   | 306.8                 | 1,926              |
| Residential & hotels     | 44,994    | 74.9                  | 1,664              |
| Other                    | 9,657     | 43.4                  | 4,490              |
| Total                    | 1,571,026 | 2,447.3               | 1,558              |
|                          |           |                       |                    |

 $<sup>^{\</sup>rm 1}$  Rental value at 01/10/2024, 12 months ahead.



## Market value of the property portfolio

Fastpartner recognises its properties at fair value according to IFRS 13 and all its properties have been valued in accordance with level 3. The entire property portfolio is independently valued twice a year. As of 30/06/2024, Fastpartner had the value of all its properties assessed through external evaluations made by the independent valuation institutions Cushman & Wakefield and Newsec. As of 30/09/2024, all property values have been subjected to an internal company valuation, in order to define a market value that is as accurate as possible. Fastpartner has made internal value adjustments to twelve properties as of 30 September 2024 compared to the external valuations that the company received as of 30 June 2024. These value adjustments differ by 1.9% of the Group's reported property value as of 30/09/2024 compared to the external valuations performed as of 30/06/2024, and are unchanged compared to the previous quarter. The deviations consist mainly of adjusted values for development rights and an adjusted yield requirement for three properties. The total value of the Group's properties at 30 September 2024 was SEK 33,863.8m (33,750.1).

The valuations are based on the information that Fastpartner has concerning the properties. This information includes outgoing rent, lease term, any additional charges or discounts, vacancy levels, operation and maintenance costs and major planned or recently completed investments and repairs. In addition, Fastpartner also uses its own information regarding the location and market conditions for each property. The purpose of the valuations is to assess the market value of the properties at the time the valuation was carried out.

A cash flow analysis was performed for each property as part of the valuation process. The cash flow analysis consists of an assessment of the present value of the property's future net operating income during a calculation period, as well as the present value of the object's residual value after the end of the calculation period. The calculation takes into account future changes in net operating income, as well as the object's maintenance needs. The company's investment properties are valued on the basis of an average yield requirement of approximately 5.4% (5.2) on actual cash flow. For Region 1, the average required rate of return is approximately 4.8% (4.7); for Region 2 it is approximately 5.9% (5.4) and for Region 3 it is approximately 6.2% (6.2).

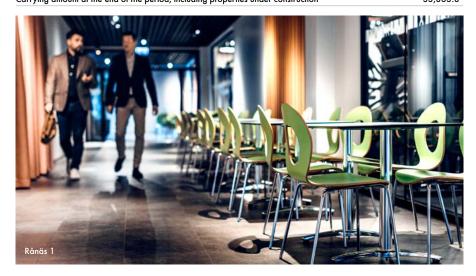
The value of the Group's properties includes SEK 642m (589) relating to development rights valued by applying the local price and/or cash flow method, which means that the assessment of the value is based on comparisons with prices for similar development rights.

Unrealised changes in value in the property portfolio for the period totalled SEK 118.8m (–1,518.7).

The value of the property portfolio has changed as follows:

## SEKm

| Carrying amount at the end of the period, including properties under construction     | 33 863 8 |
|---|----------|
| +/- Unrealised changes in value of properties   | 118.8    |
| - Sales   | -243.3   |
| + Investments   | 230.0    |
| + Acquisition of new properties   | 8.2      |
| Carrying amount at the beginning of the year, including properties under construction | 33,750.1 |



## DISTRIBUTION OF RENTAL VALUE - BY TYPE OF PREMISES



#### DISTRIBUTION OF RENTAL VALUE - BY REGION



# Project and property development

Development of Fastpartner's properties through refurbishment, extension and new construction generates a healthy return over time. Improved cash flows, higher property values and lower environmental impact are the rewards. All major projects are environmentally certified according to Breeam or Miljöbyggnad and are also adapted to the EU Taxonomy and Fastpartner's own sustainability requirements.

Fastpartner continuously refines its property portfolio by making adaptations in order to meet the wishes of tenants and to make the properties more energy efficient and environmentally certified, thus reducing their climate footprint. Projects that are good examples of these environmental certification and sustainability efforts include the adaptation of premises for several tenants in Brahelund 2, adaptation of premises for e.g. Alnova in Kärra 90:1, the new construction of a server hall for Conapto in Stensätra 19, the new construction for Beijer in Bagaren 7, and the new construction for Sigtuna Vatten in Märsta 24:4.

In 2024, Fastpartner maintained a focus on project and property development. During the period, Fastpartner invested SEK 230.0m (380.4) in its existing properties. At 30/09/2024, current project investments in properties totalled SEK 791.6m (661.7). The remaining investment volume for these current project investments totalled around SEK 290m (236).

## **Development rights**

Fastpartner is constantly working to develop the company's development rights portfolio, through both the progression of existing development rights and the creation of new development rights via proactive local planning initiatives.

As of 30 September 2024, Fastpartner has estimated its unutilised development rights at about 430,000 m² (443,000) lettable area, including about 122,000 m² (126,000) of residential development rights and about 308,000 m² (317,000) of commercial development rights. The unutilised development rights are in different phases, ranging from the idea stage for the local development plan, to a stage where the plan is in place and construction can begin. As of 30 September 2024, the unutilised development rights were valued at SEK 642m (589), of which SEK 208m (182) related to residential development rights, corresponding on average to SEK 1,705/m² (1,444), and SEK 434m (407) related to commercial development rights, corresponding on average to SEK 1,409/m² (1,284). The unutilised development rights relate to properties held by Fastpartner with both ownership and leasehold rights.



## INVESTMENTS IN EXISTING PORTFOLIO

|                                     | SEKm  |
|-------------------------------------|-------|
| New construction                    | 30.1  |
| Tenant adjustments                  | 166.4 |
| Environmental and planning projects | 33.5  |
| Total                               | 230.0 |

"Fastpartner is constantly working to develop the company's development rights portfolio, through both the progression of existing development rights and the creation of new development rights via proactive local planning initiatives."

## FASTPARTNER'S LARGEST CURRENT PROJECTS AT 30 SEPTEMBER 2024

| Property     | Type of project   | Project area<br>(m²) | Estimated investment<br>(SEKm) | Estimated remaining investment (SEKm) o | Estimated completion, year |
|--------------|---|----------------------|--------------------------------|---|----------------------------|
| Robertfors 3 | Conversion and extension, Ahlsell                           | 4,500                | 35                             | 3                                       | Q4 24                      |
| Stensätra 19 | New-build, server room, Conapto                             | 4,000                | 99                             | 3                                       | Q4 24                      |
| Sporren 4    | Adaptation of premises, energy, environmental certification | 19,100               | 25                             | 6                                       | Q4 24                      |
| Bagaren 7    | New-build, DIY store, Beijer                                | 6,400                | 90                             | 1                                       | Q4 24                      |
| Syllen 4     | Redevelopment multiple tenants                              | 3,900                | 44                             | 7                                       | Q4 24                      |
| Amerika 3    | Redevelopment multiple tenants                              | 20,200               | 22                             | 15                                      | Q2 25                      |
| Brahelund 2  | Redevelopment multiple tenants                              | 5,000                | 30                             | 8                                       | Q2 25                      |
| Kärra 90:1   | Redevelopment multiple tenants                              | 10,300               | 12                             | 12                                      | Q4 25                      |
| Märsta 24:4  | New construction, Sigtuna Vatten                            | 1,900                | 43                             | 24                                      | Q4 25                      |

## SIGNIFICANT POTENTIAL PROJECTS AND DEVELOPMENT RIGHTS

|            |             |                          |                         |                                |  | Possible                              | Additio     | nal area (m², c | GFA) <sup>2</sup> | Addit. no. <sup>2</sup> |
|------------|-------------|--------------------------|-------------------------|--------------------------------|--|---------------------------------------|-------------|-----------------|-------------------|-------------------------|
| Region     | Area        | Property                 | Form of tenur           | e Prop. category               | Status   | start of<br>construction <sup>1</sup> | Residential | Commercial      | Total             | -<br>Residential        |
| Stockholm  | Sundbyberg  | Päronet 2                | Ownership               | Preschool, Residential         | Start of construction,<br>Preparation of local<br>development plan | 2024, 2028                            | 10,000      | 800             | 10,800            | 154                     |
| Stockholm  | Årsta       | Allgunnen 7              | Ownership/<br>Leasehold | Residential, Preschool         | Local development plan in progress                                 | 2027                                  | 8,600       | 900             | 9,500             | 108                     |
| Stockholm  | Västberga   | Timpenningen 6           | Leasehold               | Commercial                     | Initial construction job   | 2021 <sup>3</sup>                     | -           | 40,000          | 40,000            |                         |
| Stockholm  | Liljeholmen | Syllen 4                 | Leasehold               | Residential/commercial         | Prior to local<br>development plan                                 | 2028                                  | 4,200       | 5,400           | 9,600             | 140                     |
| Stockholm  | Lidingö     | Diviatorn 1              | Ownership               | Residential                    | Prior to local<br>development plan                                 | 2028                                  | 3,100       | -               | 3,100             | 78                      |
| Stockholm  | Bromma      | Riksby 1:13              | Ownership/<br>Leasehold | Residential/commercial         | Local development plan in progress                                 | 2031                                  | 40,300      | 46,700          | 87,000            | 540                     |
| Stockholm  | Märsta      | Märsta Centrum           | Ownership               | Commercial                     | Prior to construction start  | 2025                                  | -           | 16,800          | 16,800            |                         |
| Stockholm  | Vallentuna  | Vallentuna Centrum       | Ownership               | Residential/commercial         | Local development plan in progress                                 | 2027                                  | 20,000      | 7,000           | 27,000            | 250                     |
| Stockholm  | Vallentuna  | Vallentuna-Rickeby 1:472 | Ownership               | Residential, retail            | Prior to construction start  | 2025                                  | 2,800       | 600             | 3,400             | 48                      |
| Stockholm  | Täby        | Stansen 1                | Ownership               | Preschool                      | Prior to construction start  | 2026                                  | -           | 2,000           | 2,000             |                         |
| Ulricehamn | Ulricehamn  | Slingan 1                | Ownership               | Warehousing/logistics          | Prior to construction start  | 2025                                  | -           | 23,500          | 23,500            |                         |
| Gävle      | Näringen    | Näringen 10:4            | Ownership               | Commercial                     | Prior to construction start  | 2026                                  | -           | 10,000          | 10,000            |                         |
| Gävle      | Hemsta      | Hemsta 11:11, 15:7       | Ownership               | Commercial                     | Prior to construction start  | 2025                                  | -           | 20,000          | 20,000            | -                       |
| Gävle      | Gavlehov    | Sätra 64:5, Sätra 108:23 | Ownership               | Residential/commercial         | Prior to construction start  | 2025                                  | 11,500      | 24,500          | 36,000            | 164                     |
| Stockholm  | Uppl Väsby  | Hammarby-Smedby 1:458    | Ownership               | Offices/Manufacturing          | Prior to construction start  | 2025                                  | -           | 16,300          | 16,300            |                         |
| Stockholm  | Kista       | Ekenäs 1 and others      | Leasehold               | Shopping centre/<br>commercial | Local development plan in progress                                 | 2029                                  | -           | 18,100          | 18,100            | -                       |
| Total      |             |                          |                         |                                |  |                                       | 100,500     | 232,600         | 333,100           | 1,482                   |

<sup>1</sup> Possible construction start refers to when the project is estimated to be able to start, provided that the planning work progresses as expected and, where applicable, lettings have reached a requisite level.

 $<sup>^{\</sup>rm 3}$  Clearance and demolition work started in 2021.



These figures are based on estimates and judgements by Fastpartner and are therefore preliminary. The figures may be revised over the course of the project.

# Financing

## Shareholders' equity

The Group's equity at the end of the period totalled SEK 14,850.6m (14,618.0). Equity increased by SEK 488.8m as a result of profit for the period and declined by SEK –256.2m as a result of the approved dividend to shareholders.

## Loan financing

Fastpartner's interest-bearing liabilities at the end of the period totalled SEK 16,315.9m (16,650.3), of which SEK 8,168.7m (8,215.3) or 50.1% (49.3) comprised green financing. Interest-bearing net liabilities totalled SEK 15,367.8m (15,814.9), corresponding to 45.4% (46.9) of the market value of the properties as of 30 September 2024. Interest-bearing gross liabilities to banks totalled SEK 11,085.9m (10,345.3), corresponding to 32.7% (30.6) of the market value of the properties as of 30 September 2024. The remaining gross liability, corresponding to 15.4% (18.7) of the market value of the properties, consisted of listed bond loans of SEK 5,150.0m (6,250.0) and commercial paper of SEK 80.0m (55.0). The average interest rate for all loans as of 30 September 2024 was 4.1% (4.8).

Below is a summary of the outstanding listed bond loans.

| Amount (SEKm)    | Interest (%)                  | Maturity of the bond loan |
|------------------|-------------------------------|---------------------------|
| 1, <i>75</i> 0.0 | Stibor 3M + 1.121             | May 2025                  |
| 1,300.0          | Stibor 3M + 1.271             | June 2026                 |
| 1,200.0          | Stibor 3M + 1.451             | Feb. 2027                 |
| 400.0            | 2.2881.2                      | Feb. 2027                 |
| 500.0            | Stibor 3M + 1.28 <sup>1</sup> | Aug. 2027                 |
| 5,150.0          |                               |                           |

<sup>&</sup>lt;sup>1</sup>The figure refers to percentage points.

The Group's interest-bearing liabilities total SEK 16,315.9m (16,650.3). This amount includes loans totalling SEK 2,169.3m (1,276.5), which mature in full or in part within 12 months and are therefore classified as current liabilities to credit institutions as of 30 September 2024. Fastpartner engages in ongoing discussions with the company's main banks regarding margins and maturities for the short component of the loan portfolio and believes there are good prospects for refinancing these loans at market terms. Fastpartner continues to monitor developments on the interest rate swap market in order to choose the right opportunity to extend the company's fixed-rate periods.

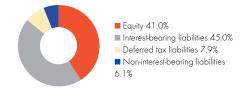
The Group's loan structure as of 30 September 2024 is presented below.

## LOAN STRUCTURE AT 30/09/2024 (SEKM)

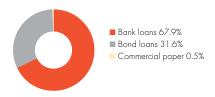
|       | Loan agreement  | Amount utilised      | Loan agreement term |
|-------|-----------------|----------------------|---------------------|
|       | 50.0            | 50.0¹                | 2024                |
|       | 4,030.4         | 2,905.42             | 2025                |
|       | 5,841 <i>.7</i> | 5,526.7 <sup>3</sup> | 2026                |
|       | 4,182.3         | 4,182.34             | 2027                |
|       | 1,279.2         | 1,279.2              | 2028                |
|       | 216.0           | 216.0                | 2029                |
|       | 1,115.0         | 1,115.0              | 2032                |
|       | 1,041.3         | 1,041.3              | 2034                |
| Total | 17,755.9        | 16,315.9             |                     |

- 1 Of which SEK 50.0m relates to commercial paper.
- 2 Of which SEK 1,750.0m relates to green bond loans and 30.0 to commercial paper.
- 3 Of which SEK 1,300.0m relates to green bond loans.
- 4 Of which SEK 2,100.0m relates to green bond loans.

### **CAPITAL STRUCTURE**



#### **BREAKDOWN OF FINANCING**



## **BREAKDOWN OF LENDERS**



## GROUP'S INTEREST RATE SWAP AGREEMENTS AS OF 30 SEPTEMBER 2024

| Swap duration | Interest¹ (%) | Amount<br>(SEKm) |
|---------------|---------------|------------------|
| Nov. 2024     | 1.44          | 500              |
| Dec. 2024     | 1.23          | 250              |
| March 2025    | 0.93          | 300              |
| Feb. 2026     | 1.23          | 200              |
| Feb. 2026     | 1.83          | 600              |
| Dec. 28       | 2.71          | 300              |
| Dec. 28       | 2.41          | 200              |
| Aug. 29       | 2.20          | 400              |
| Aug. 29       | 2.12          | 300              |
| Sept. 29      | 2.17          | 100              |
| Dec. 33       | 2.72          | 500              |
|               |               | 3,650            |

<sup>1</sup>Excluding the loan margin

<sup>&</sup>lt;sup>2</sup> Interest rate swaps entered into for SEK 400.0m at a variable interest rate of Stibor 3M + 1.32 percentage points. Maturity Feb. 2027.

## Credit ratings from Moody's and Scope Ratings

Fastpartner was assigned an investment grade rating by Moody's in May 2021. The credit rating was Baa3 with a stable outlook. On 30 November 2022, Moody's affirmed Fastpartner's Baa3 credit rating, but revised the outlook to negative. As of 11 June 2023, Moody's downgraded Fastpartner's credit rating to Ba3, with a negative outlook. As of 29 November 2023, Moody's downgraded Fastpartner's credit rating to B1, with a negative outlook. As of 16 May 2024, Moody's confirmed the B1 credit rating but revised the outlook to stable.

Fastpartner received an investment grade rating from Scope Ratings in August 2020. The BBB- credit rating with stable prospects also covers Fastpartner's senior unsecured bonds and commercial paper. As of 7 September 2023, Scope Ratings downgraded Fastpartner's credit rating to BB, with a negative outlook. As of 30 August 2024, Scope Ratings affirmed the BB rating but revised the outlook to positive.

## Financial position

The equity/assets ratio in the Group at the end of the period totalled 41.0% (40.6). The equity/assets ratio in the Group adjusted in terms of NRV at the end of the period totalled 48.9% (48.3). Cash and cash equivalents including unutilised overdraft facilities totalled SEK 577.2m (490.9) at the end of the period. In addition, Fastpartner has unutilised credit facilities with Swedish banks totalling SEK 1,440m (1,950).

## Risk assessment

Fastpartner's primary risks are associated with economic trends, financing costs, access to liquidity on the financing market and changes in property values. All these risks are interlinked and affect each other. Access to liquidity and interest rate levels are pivotal to investment and consumption trends, which in turn affect the economy, although interest rates are naturally the most significant factor for both profit from property management and increases in the value of properties.

Interest rate and liquidity risks are currently very limited, as inflation is under control and is in fact turning into deflation, which has resulted in all the leading central banks initiating a series of rapid interest rate cuts.

Capital market liquidity is back to pre-pandemic levels and the banking system remains supportive of its old customers. Risks have increasingly shifted from the financing side to the tenant side. This is a consequence of a weaker economy and weak consumer demand. For Fastpartner, the positive impact of lower financing costs is significantly greater than the negative effect of a weaker economy for our tenants.

## Related party transactions

During the period, all transactions with companies within the Fastpartner Group, Henrik och Sven-Olof Fastigheter AB, Fastpartner's associated companies and with the Parent Company Compactor Fastigheter AB were carried out on market terms. No other significant business transactions with related parties were carried out during the period.

## **Employees**

As of 30 September 2024, the Group had 81 (82) employees, of which 54 (58) were men. All of them are employed by the Parent Company.

## Change in pledged assets and contingent liabilities

Pledged assets increased to SEK 11,965.7m (11,624.2) during the period as a result of Fastpartner taking out secured bank loans.

41%

The equity/assets ratio in the Group at the end of the period totalled 41.0%.

49%

The equity/assets ratio in the Group adjusted in terms of NRV at the end of the period totalled 48.9%.



## Events after the end of the period

As of 8 October 2024, Fastpartner divested the Märsta 25:1 property, which consists solely of land. Fastpartner acquired the property for SEK 42.0m in Q1 2022. The sales price exceeds the acquisition value by 36% and is included as an unrealised change in value in 2024.

## **Parent Company**

The Parent Company conducts parts of the property management business on behalf of the Group. Rental income for the Parent Company during the period totalled SEK 475.4m (464.7) and profit after financial items totalled SEK 170.5m (-23.4). As of 30 September 2024, cash and cash equivalents totalled SEK 167.3m (64.8). The risk assessment for the Parent Company is the same as for the Group.



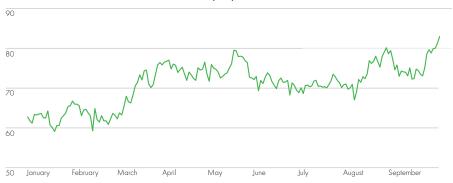
## Company share information

## Ordinary shares, Class A

Fastpartner's Class A ordinary shares were listed in 1994 on the O list of the Stockholm Stock Exchange. Since 2 October 2006, the ordinary shares have been listed on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. Chief Executive Officer Sven-Olof Johansson has been the principal owner since 1995, owning a 71.7% stake through Compactor Fastigheter AB as of 30 September 2024.

The chart below shows the company's share price performance.

## SHARE PRICE 1 JANUARY - 30 SEPTEMBER 2024 (SEK)



### Ordinary shares, Class D

Fastpartner's Class D ordinary shares were listed on 13 December 2019 on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. The issue price was SEK 84 per share. Class D shares entitle the holder to a dividend as of 6 May 2020. Class D shares entitle the holder to an annual dividend of a maximum of SEK 5.0/Class D share. Each Class D share carries one tenth of a vote.

## Repurchase and divestment of treasury shares

No treasury Class A ordinary shares were sold or repurchased during the period. The holding at the end of the period was 333,636 Class A ordinary shares, corresponding to 0.2% of the total number of Class A ordinary shares issued.

No Class D ordinary shares have been repurchased.

## Number of shares outstanding

The total number of Class A ordinary shares outstanding was 182,900,000 at the end of the period.

The total number of Class D ordinary shares outstanding was 14,659,140 at the end of the period.

## THE FIVE LARGEST OWNERS AT 30/09/2024

|  | Number of shares,<br>Class A | Holding, %           |
|--|------------------------------|----------------------|
| Compactor Fastigheter AB <sup>1)</sup> | 131,070,000                  | <i>7</i> 1. <i>7</i> |
| Länsförsäkringar Fondförvaltning       | <i>7</i> ,541,531            | 4.1                  |
| AP3 Fund                               | 4,762,753                    | 2.6                  |
| Swedbank Robur Fonder                  | 4,296,811                    | 2.3                  |
| Kamprad Family Foundation              | 4,187,500                    | 2.3                  |
| Other                                  | 31,041,405                   | 17.0                 |
| Number of ordinary shares outstanding  | 182,900,000                  | 100.0                |
| Fastpartner AB                         | 333,636                      |                      |
| Total ordinary shares issued           | 183,233,636                  |                      |

Of which 180,000 (180,000) shares are on loan to Carnegie in conjunction with the signing of a liquidity guarantee



# REASONS FOR BEING A FASTPARTNER SHARE-HOLDER

## Clear focus on Stockholm

Around 80 per cent of the rental value is in Stockholm and its surrounding areas in Mälardalen. Properties are located in attractive areas, many of which are on a metro line, in the Stockholm area. In a constantly growing market, demand for premises is high, which results in higher rent levels and lower vacancies.

## Good returns and dividends

The total return on the share over the past five years has been 96 per cent. The dividend has been steadily increasing and since 2002 Fastpartner has paid over SEK 2.9bn to its shareholders.

## Constant growth and ambitious targets that are achieved

Fastpartner's profit from property management rose from SEK 198m in 2010 to SEK 695m in 2023, which is an increase of 251 per cent. The targets set by Fastpartner during these years have often been met. As of Q3 2024, Fastpartner's rolling profit from property management is about SEK 870m.

## **ASSURANCE OF THE BOARD OF DIRECTORS**

The Board of Directors and the Chief Executive Officer hereby certify that this Interim Report provides a true and fair view of the Parent Company's and Group's operations, financial position and profit/loss and describes any significant risks and uncertainties faced by the Parent Company and the companies included in the Group.

Stockholm, 17 October 2024

Peter Carlsson Chair of the Board Sven-Olof Johansson Board Member and Chief Executive Officer

Charlotte Bergman Board Member Katarina Staaf Board Member Cecilia Vestin Board Member

This information is information that Fastpartner AB is obliged to disclose under the EU Market Abuse Regulation and the Swedish Securities Market Act. The information was submitted for publication, through the agency of the contact person set out below, at 13:30 CET on 17 October 2024.

Further information is available from Sven-Olof Johansson, Chief Executive Officer, phone +46 (0)8 402 34 65 (direct) or +46 (0)8 402 34 60 (switchboard), or on the company's website www.fastpartner.se

# **Auditor's Review Report**

Fastpartner AB (publ), corp. reg. no. 556230-7867

## **INTRODUCTION**

We have performed a limited assurance review of the summarised interim financial information (Interim Report) of Fastpartner AB (publ) as of 30 September 2024 and the nine-month period ending on that date. The Board of Directors and the Chief Executive Officer are responsible for the preparation and presentation of this report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this report based on our limited assurance review.

## SCOPE AND FOCUS OF THE LIMITED ASSURANCE REVIEW

We conducted our limited assurance review in accordance with the International Standard on Review Engagements ISRE 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A limited assurance review consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other limited assurance procedures. The tasks performed in a limited assurance review differ in focus and are considerably more restricted in scope compared to a reasonable assurance engagement conducted in accordance with the International Standards on Auditing and other generally accepted auditing standards in Sweden.

The procedures performed consequently do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in a reasonable assurance engagement. Accordingly, we do not express a reasonable assurance conclusion.

## **CONCLUSION**

Based on the limited assurance procedures we performed, nothing has come to our attention that causes us to believe that this Interim Report has not been prepared for the Group, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, and for the Parent Company in accordance with the Swedish Annual Accounts Act.

Stockholm, 17 October 2024 Ernst & Young AB

Fredric Hävrén Authorised Public Accountant

# Condensed consolidated statement of comprehensive income

| Amounts in SEKm  | 2024<br>01/07 - 30/09 | 2023<br>01/07-30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12 |
|--|-----------------------|---------------------|-----------------------|-----------------------|---------------------|
| Rental income  | 574.0                 | 544.6               | 1,727.2               | 1,653.8               | 2,208.7             |
| Property expenses                                      |                       |                     |                       |                       |                     |
| Operating expenses                                     | -81.6                 | -69.1               | -288.8                | -260.1                | -376.1              |
| Repairs and maintenance                                | -20.9                 | -20.5               | -54.0                 | -48.8                 | -72.9               |
| Property tax   | -29.4                 | -31.0               | -89.1                 | -90.6                 | -120.4              |
| Leases   | -2.6                  | -2.4                | -7.1                  | -6.4                  | -8.5                |
| Property administration and marketing                  | -19.3                 | -17.5               | -61.3                 | -55.5                 | -76.2               |
| Net operating income                                   | 420.2                 | 404.1               | 1,226.9               | 1,192.4               | 1,554.6             |
| Central administration                                 | -10.7                 | -11.7               | -34.7                 | -33.5                 | -46.1               |
| Unrealised changes in value of properties              | 0.1                   | -15.1               | 118.8                 | -1 518.7              | -2,473.9            |
| Realised changes in value of properties                | -                     | -                   | 3.4                   | -                     | -                   |
| Share of associated companies' profit                  | -                     | 34.6                | -                     | 31.3                  | 31.9                |
| Profit before financial items                          | 409.6                 | 411.9               | 1,314.4               | -328.5                | -933.5              |
| Financial items  |                       |                     |                       |                       |                     |
| Financial income                                       | 3.0                   | 6.3                 | 19.4                  | 30.6                  | 40.2                |
| Financial expenses                                     | -211.4                | -228.6              | -666.1                | -611.5                | -850.1              |
| Lease expense/ground rent                              | -8.8                  | -9.1                | -26.6                 | -27.0                 | -35.8               |
| Change in value, derivatives and financial investments | -24.4                 | -7.3                | -16.4                 | -23.5                 | -33.1               |
| Profit before tax                                      | 168.0                 | 173.2               | 624.7                 | -959.9                | -1,812.3            |
| Tax  | -52.0                 | -28.0               | -135.9                | 200.5                 | 284.4               |
| Profit for the period                                  | 116.0                 | 145.2               | 488.8                 | -759.4                | -1,527.9            |
| Other comprehensive income                             |                       |                     | -                     |                       | -                   |
| Comprehensive income for the period                    | 116.0                 | 145.2               | 488.8                 | -759.4                | -1,527.9            |
| Profit for the period attributable to:                 |                       |                     |                       |                       |                     |
| Parent Company shareholders                            | 116.0                 | 145.2               | 488.8                 | -759.4                | -1,527.9            |
| Non-controlling interests                              | -                     | -                   | -                     | -                     | -                   |
|  | 116.0                 | 145.2               | 488.8                 | -759.4                | -1,527.9            |
| Earnings/Class A ordinary share, SEK                   | 0.53                  | 0.69                | 2.37                  | -4.45                 | -8.75               |
| Number of Class A ordinary shares issued               | 183,233,636           | 183,233,636         | 183,233,636           | 183,233,636           | 183,233,636         |
| Number of Class A ordinary shares outstanding          | 182,900,000           | 182,900,000         | 182,900,000           | 182,900,000           | 182,900,000         |
| Average number of Class A ordinary shares              | 182,900,000           | 182,900,000         | 182,900,000           | 182,900,000           | 182,900,000         |
| Earnings/Class D ordinary share, SEK                   | 1.25                  | 1.25                | 3.75                  | 3.75                  | 5.0                 |
| Number of Class D ordinary shares issued               | 14,659,140            | 14,659,140          | 14,659,140            | 14,659,140            | 14,659,140          |
| Number of Class D ordinary shares outstanding          | 14,659,140            | 14,659,140          | 14,659,140            | 14,659,140            | 14,659,140          |
| Average number of Class D ordinary shares              | 14,659,140            | 14,659,140          | 14,659,140            | 14,659,140            | 14,659,140          |

There is currently no dilution, as there are no potential Class A ordinary shares in Fastpartner.

# Condensed consolidated balance sheet

| Amounts in SEKm  | 30/09/2024 | 30/09/2023 | 31/12/2023 |
|--|------------|------------|------------|
| ASSETS   |            |            |            |
| Non-current assets   |            |            |            |
| Property, plant and equipment                              |            |            |            |
| Investment properties                                      | 33,674.2   | 34,203.5   | 33,354.1   |
| Investment properties under construction                   | 189.6      | 390.0      | 396.0      |
| Right-of-use asset, leasehold                              | 1,170.0    | 1,190.0    | 1,200.0    |
| Machinery and equipment                                    | 3.6        | 4.6        | 4.4        |
| Total property, plant and equipment                        | 35,037.4   | 35,788.1   | 34,954.5   |
| Non-current financial assets                               |            |            |            |
| Long-term holdings of securities                           | 154.8      | 101.9      | 131.9      |
| Interests in associated companies                          | 594.5      | 577.9      | 590.4      |
| Other non-current receivables                              | 0.3        | 0.5        | 0.4        |
| Derivative instruments                                     | 13.2       | 50.1       | 8.7        |
| Total non-current financial assets                         | 762.8      | 730.4      | 731.4      |
| Total non-current assets                                   | 35,800.2   | 36,518.5   | 35,685.9   |
| Current receivables  | 235.5      | 233.2      | 204.8      |
| Current investments  | 43.1       | 100.7      | 40.7       |
| Cash and cash equivalents                                  | 182.2      | 34.3       | 96.0       |
| Total current assets                                       | 460.8      | 368.2      | 341.5      |
| TOTAL ASSETS   | 36,261.0   | 36,886.7   | 36,027.4   |
| EQUITY AND LIABILITIES                                     |            |            |            |
| Share capital  | 659.6      | 659.6      | 659.6      |
| Other contributed capital                                  | 2,051.4    | 2,051.4    | 2,051.4    |
| Retained earnings incl. income for the period              | 12,139.6   | 12,675.5   | 11,907.0   |
| Total shareholders' equity                                 | 14,850.6   | 15,386.5   | 14,618.0   |
| Deferred tax liability                                     | 2,861.1    | 2,943.1    | 2.793.6    |
| Liabilities to credit institutions and similar liabilities | 14,146.6   | 15,357.8   | 15,373.8   |
| Lease liability leasehold                                  | 1,170.0    | 1,190.0    | 1,200.0    |
| Other non-current liabilities                              | 43.9       | 49.1       | 46.0       |
| Derivative instruments                                     | 49.2       |            |            |
| Total non-current liabilities                              | 18,270.8   | 19,540.0   | 19,413.4   |
| Liabilities to credit institutions and similar liabilities | 2,169.3    | 1,465.0    | 1,276.5    |
| Other current liabilities                                  | 503.4      | 158.8      | 325.2      |
| Accrued expenses and deferred income                       | 466.9      | 336.4      | 394.3      |
| Total current liabilities                                  | 3,139.6    | 1,960.2    | 1,996.0    |
| Total liabilities  | 21,410.4   | 21,500.2   | 21,409.4   |
| TOTAL EQUITY AND LIABILITIES                               | 36,261.0   | 36,886.7   | 36,027.4   |

# Condensed consolidated statement of cash flows

| Amounts in SEKm   | 2024<br>01/07 - 30/09 | 2023<br>01/07- 30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12 |
|---|-----------------------|----------------------|-----------------------|-----------------------|---------------------|
| Operating activities  |                       |                      |                       |                       |                     |
| Profit before tax   | 168.0                 | 173.2                | 624.7                 | -959.9                | -1,812.3            |
| Adjustment items  | 24.5                  | -11.5                | -105.1                | 1,511.8               | 2,476.3             |
| Tax paid/received   | -22.9                 | 21.7                 | -72.9                 | -93.6                 | 52.6                |
| Cash flow from operating activities before changes in working capital | 169.6                 | 183.4                | 446.7                 | 458.3                 | 716.6               |
| Changes in working capital  | 123.6                 | -1 <i>75</i> .1      | 120.3                 | -8.5                  | 200.9               |
| Cash flow from operating activities                                   | 293.2                 | 8.3                  | 567.0                 | 449.8                 | 917.5               |
| Investing activities  |                       |                      |                       |                       |                     |
| Investments in properties   | -98.7                 | -146.9               | -238.2                | -388.1                | -499.9              |
| Divestment of properties  | -                     | -                    | 239.7                 | -                     | -                   |
| Divestment of non-current financial assets, proceeds obtained         | 3.0                   | -                    | 3.0                   | 0.1                   | 0.2                 |
| Investment in non-current financial assets, proceeds paid             |                       | -                    | -4.5                  | -167.0                | -179.0              |
| Cash flow from investing activities                                   | -95.7                 | -146.9               | 0.0                   | -555.0                | -678.7              |
| Financing activities  |                       |                      |                       |                       |                     |
| Borrowings  | 10.0                  | 350.0                | 885.0                 | 4,998.7               | 5,127.7             |
| Repayment of borrowings   | -37.0                 | -275.3               | -1,219.4              | -4,898.6              | -5,200.1            |
| Dividend  | -18.3                 | -18.3                | -146.4                | -146.4                | -256.2              |
| Cash flow from financing activities                                   | -45.3                 | 56.4                 | -480.8                | -46.3                 | -328.6              |
| Cash flow for the period  | 152.2                 | -82.2                | 86.2                  | -151.5                | -89.8               |
| Cash and cash equivalents, beginning of period                        | 30.0                  | 116.5                | 96.0                  | 182.0                 | 182.0               |
| Acquired cash and cash equivalents                                    | -                     | -                    |                       | 3.8                   | 3.8                 |
| Cash and cash equivalents, end of period                              | 182.2                 | 34.3                 | 182.2                 | 34.3                  | 96.0                |

# Condensed change in consolidated equity

| Amounts in SEKm                             | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12 |
|---|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|
| At beginning of period                      | 14,734.6              | 15,241.3              | 14,618.0              | 16,402.1              | 16,402.1            |
| Dividend <sup>1</sup>                       | -                     | -                     | -256.2                | -256.2                | -256.2              |
| Profit for the period/comprehensive income  | 116.0                 | 145.2                 | 488.8                 | -759.4                | -1,527.9            |
| At end of period                            | 14,850.6              | 15,386.5              | 14,850.6              | 15,386.5              | 14,618.0            |
| Attributable to Parent Company shareholders | 14,850.6              | 15,386.5              | 14,850.6              | 15,386.5              | 14,618.0            |

<sup>1</sup> Of which dividend for Class D ordinary shares accounts for SEK -73.3m. SEK 128.1m of the dividend amount of SEK 256.2m has been paid and the remainder was recognised as a liability as of 30/09/2024.

## **Key performance indicators**

| Financial key performance indicators   | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12 |
|--|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|
| Rolling annual profit from property management, SEKm (4 quarters ahead) <sup>2</sup> | 870.0                 | 630.0                 | 870.0                 | 630.0                 | 740.0               |
| Equity/Class A ordinary share, SEK <sup>2</sup>                                      | 81.2                  | 84.1                  | 81.2                  | 84.1                  | 79.9                |
| Long-term net asset value per Class A ordinary share, NRV, SEK <sup>2</sup>          | 97.0                  | 99.9                  | 97.0                  | 99.9                  | 95.1                |
| Return on equity, % 1, 2   | 3.1                   | 3.8                   | 4.4                   | -6.4                  | -9.9                |
| Return on total capital, % 1, 2  | 4.2                   | 4.4                   | 4.8                   | -1.2                  | -2.6                |
| Interest coverage ratio, multiple <sup>2</sup>                                       | 1.9                   | 1.9                   | 1.8                   | 2.0                   | 1.8                 |
| Equity/assets ratio, % <sup>2</sup>  | 41.0                  | 41.7                  | 41.0                  | 41.7                  | 40.6                |
| Equity/assets ratio adjusted in terms of NRV, $\%$ $^2$                              | 48.9                  | 49.6                  | 48.9                  | 49.6                  | 48.3                |

| Property-related key performance indicators                 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12 |
|---|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|
| Net operating income, % 1,2                                 | 5.3                   | 4.9                   | 5.1                   | 4.8                   | 4.8                 |
| Surplus ratio, % <sup>2</sup>                               | 73.2                  | 74.2                  | 71.0                  | 72.1                  | 70.4                |
| Financial occupancy rate, %                                 | 92.6                  | 92.5                  | 92.5                  | 92.9                  | 92.9                |
| Economic occupancy rate, adjusted for project properties, % | 92.7                  | 92.6                  | 92.6                  | 93.1                  | 93.0                |
| Rental value, SEK/m <sup>21</sup>                           | 1,619.1               | 1,542.0               | 1,623.8               | 1,543.9               | 1,552.3             |
| Property expenses, SEK/m <sup>21</sup>                      | 391.6                 | 359. <i>7</i>         | 424.6                 | 393. <i>7</i>         | 418.5               |
| Operating surplus, SEK/m <sup>21</sup>                      | 1,107.7               | 1,066.7               | 1,077.4               | 1,040.5               | 1,023.5             |

<sup>&</sup>lt;sup>1</sup>Calculated at annual rate based on respective period.

## PROPERTY PORTFOLIO AT 30/09/2024

| Region   | Number of properties |         | Rental income  | Income/m <sup>21</sup> | Property<br>expenses<br>SEKm | Expense/m <sup>21</sup> | Net operating income SEKm | Fair value<br>SEKm | Net operating income, % | Rental value <sup>1</sup><br>SEKm |
|----------|----------------------|---------|----------------|------------------------|------------------------------|-------------------------|---------------------------|--------------------|-------------------------|-----------------------------------|
| Region 1 | 59                   | 493.8   | 827.0          | 2,232.9                | 210.6                        | 568.6                   | 616.4                     | 18,404.8           | 4.7                     | 901.5                             |
| Region 2 | 86                   | 489.2   | 530.5          | 1,445.9                | 181.8                        | 495.5                   | 348.7                     | 9,641.8            | 5.2                     | 600.5                             |
| Region 3 | 73                   | 588.0   | 369 <i>.</i> 7 | 838.3                  | 107.9                        | 244.7                   | 261.8                     | 5,817.2            | 6.4                     | 411.6                             |
| Total    | 218                  | 1.571.0 | 1.727.2        | 1,465.9                | 500.3                        | 424.6                   | 1,226.9                   | 33.863.8           | 5.1                     | 1.913.6                           |

 $<sup>^{1}\</sup>text{Not}$  adjusted for properties acquired and sold during 2024.

Region 1 includes the company's properties in Stockholm City/Solna/Västberga/Södertälje/Lunda/Spånga/Älvsjö/Hässelby/Bredäng/Tensta and Rinkeby.

Region 2 includes the company's properties in Bromma/Täby/Lidingö/Akalla/Märsta/Knivsta/Sollentuna/Vallentuna/Upplands Väsby/Uppsala/Strängnäs/Eskilstuna and Enköping.

Region 3 includes the company's properties in Gävle/Norrköping/Gothenburg/Malmö/Växjö/Alvesta/Ulricehamn/Åtvidaberg/Ystad/Söderhamn/Borlänge/Finspång/Flen/Sundsvall/Ludvika and Hedemora.

<sup>&</sup>lt;sup>2</sup>Financial measures that are not defined according to IFRS. For definitions and reconciliation, see page 28.

# Condensed profit and loss account and statement of comprehensive income, Parent Company

| Amounts in SEKm                       | 2024<br>01/01 - 30/09 | 2023<br>01/07-30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12 |
|---------------------------------------|-----------------------|---------------------|-----------------------|-----------------------|---------------------|
| Rental income                         | 155.7                 | 150.4               | 475.4                 | 464.7                 | 611.3               |
| Property expenses                     |                       |                     |                       |                       |                     |
| Operating expenses                    | -17.4                 | -11.3               | -66.9                 | -57.8                 | -88.0               |
| Repairs and maintenance               | -9.8                  | -8.2                | -24.1                 | -21.4                 | -31.9               |
| Property tax                          | -8.6                  | -8.4                | -25.2                 | -24.5                 | -32.9               |
| Ground rents/leases                   | -4.0                  | -4.0                | -12.0                 | -12.1                 | -16.1               |
| Property administration and marketing | -11.3                 | -10.9               | -36.5                 | -34.2                 | -46.9               |
| Net operating income                  | 104.6                 | 107.6               | 310.7                 | 314.7                 | 395.5               |
| Central administration                | -6.7                  | -6.5                | -21.5                 | -20.2                 | -27.7               |
| Share of associated companies' profit | -                     | -                   |                       | -0.5                  | -5.4                |
| Profit before financial items         | 97.9                  | 101.1               | 289.2                 | 294.0                 | 362.4               |
| Financial items                       |                       |                     |                       |                       |                     |
| Sale of shares and participations     | -                     | 22.9                | 220.3                 | 26.7                  | 43.6                |
| Profit from interests in subsidiaries | -                     |                     |                       | -                     | 312.2               |
| Other financial items                 | -127.9                | -145.1              | -339.0                | -344.1                | -491.4              |
| Profit/loss after financial items     | -30.0                 | -21.1               | 170.5                 | -23.4                 | 226.8               |
| Appropriations                        |                       |                     |                       |                       |                     |
| Group contributions                   | -                     | -                   |                       | -                     | -14.8               |
| Profit before tax                     | -30.0                 | -21.1               | 170.5                 | -23.4                 | 212.0               |
| Tax                                   | 2.7                   | 4.3                 | -8.5                  | 4.6                   | -25.6               |
| Profit for the period                 | -27.3                 | -16.8               | 162.0                 | -18.8                 | 186.4               |
| Other comprehensive income            | _                     | -                   |                       | -                     | -                   |
| Comprehensive income for the period   | -27.3                 | -16.8               | 162.0                 | -18.8                 | 186.4               |

# Condensed balance sheet, Parent Company

| Amounts in SEKm  | 30/09/2024 | 30/09/2023 | 31/12/2023 |
|--|------------|------------|------------|
| ASSETS   |            |            |            |
| Non-current assets   |            |            |            |
| Property, plant and equipment                              |            |            |            |
| Machinery and equipment                                    | 0.8        | 0.9        | 0.8        |
| Total property, plant and equipment                        | 0.8        | 0.9        | 0.8        |
| Shares in Group companies                                  | 8,863.3    | 8,665.8    | 8,885.7    |
| Receivables from Group companies                           | 11,508.0   | 11,808.8   | 11,631.4   |
| Long-term holdings of securities                           | 154.8      | 101.9      | 131.9      |
| Interests in associated companies                          | 557.3      | 546.1      | 553.2      |
| Other non-current receivables                              | 3.1        | 0.5        | 0.4        |
| Derivative instruments                                     | 13.2       | 50.1       | 8.7        |
| Total non-current financial assets                         | 21,099.7   | 21,173.2   | 21,211.3   |
| Total non-current assets                                   | 21,100.5   | 21,174.1   | 21,212.1   |
| Current receivables  | 12.2       | 13.5       | 14.4       |
| Prepaid expenses and accrued income                        | 172.1      | 164.0      | 167.1      |
| Current investments  | 43.1       | 100.7      | 40.7       |
| Cash and cash equivalents                                  | 167.3      | 33.1       | 64.8       |
| Total current assets                                       | 394.7      | 311.3      | 287.0      |
| TOTAL ASSETS   | 21,495.2   | 21,485.4   | 21,499.1   |
| EQUITY AND LIABILITIES                                     |            |            |            |
| Share capital  | 659.6      | 659.6      | 659.6      |
| Other reserves   | 110.6      | 110.6      | 110.6      |
| Share premium reserve                                      | 2,051.4    | 2,051.4    | 2,051.4    |
| Retained earnings incl. income for the period              | 4,187.6    | 4,076.6    | 4,281.8    |
| Total shareholders' equity                                 | 7,009.2    | 6,898.2    | 7,103.4    |
| Liabilities to credit institutions and similar liabilities | 10,723.1   | 11,842.8   | 11,864.0   |
| Liabilities to Group companies                             | 1,148.9    | 952.6      | 916.4      |
| Other non-current liabilities                              | 18.7       | 29.0       | 21.9       |
| Derivative instruments                                     | 49.2       |            | -          |
| Total non-current liabilities                              | 11,939.9   | 12,824.4   | 12,802.3   |
| Liabilities to credit institutions and similar liabilities | 2,077.8    | 1,444.5    | 1,256.0    |
| Other current liabilities                                  | 298.8      | 185.2      | 146.9      |
| Accrued expenses and deferred income                       | 169.5      | 133.1      | 190.5      |
| Total current liabilities                                  | 2,546.1    | 1,762.8    | 1,593.4    |
| Total liabilities  | 14,486.0   | 14,587.2   | 14,395.7   |
| TOTAL EQUITY AND LIABILITIES                               | 21,495.2   | 21,485.4   | 21,499.1   |

# **Change in Parent Company equity**

| Amounts in SEKm                            | 2024<br>01/01 - 30/09 | 2023<br>01/07-30/09 | 2024<br>01/01 - 30/09 | 2023<br>01/01 - 30/09 | 2023<br>01/01-31/12      |
|--|-----------------------|---------------------|-----------------------|-----------------------|--------------------------|
| At beginning of period                     | <i>7</i> ,036.5       | 6,915.0             | 7,103.4               | 7,173.2               | <i>7</i> ,1 <i>7</i> 3.2 |
| Dividend <sup>1</sup>                      |                       |                     | -256.2                | -256.2                | -256.2                   |
| Profit for the period/comprehensive income | -27.3                 | -16.8               | 162.0                 | -18.8                 | 186.4                    |
| At end of period                           | 7,009.2               | 6,898.2             | 7,009.2               | 6,898.2               | 7,103.4                  |

<sup>1</sup> Of which dividend for Class D ordinary shares accounts for SEK -73.3m. SEK 128.1m of the dividend amount of SEK 256.2m has been paid and the remainder was recognised as a liability as of 30/09/2024.

## Q3

## **NOTE 1** ACCOUNTING POLICIES

Fastpartner prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS). This report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company prepares its financial statements according to RFR 2, Accounting for Legal Entities and the Swedish Annual Accounts Act. The Group and the Parent Company have applied the same accounting policies and valuation methods as in the most recent Annual Report.

New or amended IFRS standards or other IFRIC interpretations that have entered into force since 1 January 2024 have had no material effect on the consolidated profit and loss accounts or balance sheets.

Disclosures in accordance with IAS 34 Interim Reporting are provided both in notes and elsewhere in the Interim Report.



## **NOTE 2 SEGMENT REPORTING**

|   | Regi     | on 1          | Regio   | on 2          | Regio            | on 3    |          | perty    | Elimin |       | To:<br>Gro |          |
|---|----------|---------------|---------|---------------|------------------|---------|----------|----------|--------|-------|------------|----------|
| SEKm  | 2024     | 2023          | 2024    | 2023          | 2024             | 2023    | 2024     | 2023     | 2024   | 2023  | 2024       | 2023     |
| Rental income                               | 827.0    | <i>7</i> 95.4 | 530.5   | 511. <i>7</i> | 369. <i>7</i>    | 346.7   | 1,727.2  | 1,653.8  |        |       | 1,727.2    | 1,653.8  |
| Property expenses                           | -210.6   | -199.1        | -181.8  | -167.4        | -107.9           | -94.9   | -500.3   | -461.4   |        |       | -500.3     | -461.4   |
| Net operating income                        | 616.4    | 596.3         | 348.7   | 344.3         | 261.8            | 251.8   | 1,226.9  | 1,192.4  |        |       | 1,226.9    | 1,192.4  |
| Ground rents                                | -22.3    | -22.3         | -3.7    | -3.9          | -0.6             | -O.8    | -26.6    | -27.0    |        |       | -26.6      | -27.0    |
| Changes in value                            |          |               |         |               |                  |         |          |          |        |       |            |          |
| Unrealised changes in value of properties   | 106.2    | -869.5        | 24.2    | -444.3        | -11.6            | -204.9  | 118.8    | -1 518.7 |        |       | 118.8      | -1 518.7 |
| Realised changes in value of properties     | 3.4      |               |         |               |                  |         | 3.4      |          |        |       | 3.4        | -        |
| Changes in value, financial instruments     |          |               |         |               |                  |         | -16.4    | -23.5    |        |       | -16.4      | -23.5    |
| Gross profit                                | 703.7    | -295.6        | 369.2   | -103.9        | 249.6            | 46.1    | 1,306.1  | -376.8   |        |       | 1,306.1    | 376.8    |
| Unallocated items                           |          |               |         |               |                  |         |          |          |        |       |            |          |
| Central administration                      |          |               |         |               |                  |         |          |          | -34.7  | -33.5 | -34.7      | -33.5    |
| Share of associated companies' profit       |          |               |         |               |                  |         | 0.0      | 31.3     |        |       | 0.0        | 31.3     |
| Financial income                            |          |               |         |               |                  |         | 19.4     | 30.6     |        |       | 19.4       | 30.6     |
| Financial expenses                          |          |               |         |               |                  |         | -666.1   | -611.5   |        |       | -666.1     | -611.5   |
| Profit before tax                           |          |               |         |               |                  |         |          |          |        |       | 624.7      | -959.9   |
| Tax   |          |               |         |               |                  |         |          |          | -135.9 | 200.5 | -135.9     | 200.5    |
| Comprehensive income for the period         |          |               |         |               |                  |         | 659.4    | -926.4   | -170.6 | 167.0 | 488.8      | -759.4   |
| Investment properties                       | 18,404.8 | 18,938.0      | 9,641.8 | 9,818.9       | 5,81 <i>7</i> .2 | 5,836.6 | 33,863.8 | 34,593.5 |        |       | 33,863.8   | 34,593.5 |
| Right-of-use asset, leasehold               | 974.7    | 994.8         | 166.9   | 166.8         | 28.4             | 28.4    | 1,170.0  | 1,190.0  |        |       | 1,170.0    | 1,190.0  |
| Unallocated items                           |          |               |         |               |                  |         |          |          |        |       |            |          |
| Financial                                   |          |               |         |               |                  |         |          |          |        |       |            |          |
| non-current assets                          |          |               |         |               |                  |         |          |          |        |       | 762.8      | 730.4    |
| Machinery and equipment                     |          |               |         |               |                  |         |          |          |        |       | 3.6        | 4.6      |
| Current assets                              |          |               |         |               |                  |         |          |          |        |       | 278.6      | 333.9    |
| Cash and cash equivalents                   |          |               |         |               |                  |         |          |          |        |       | 182.2      | 34.3     |
| Total assets                                | 19,379.5 | 19,932.8      | 9,808.7 | 9,985.7       | 5,845.6          | 5,865.0 | 35,033.8 | 35,783.5 |        |       | 36,261.0   | 36,886.7 |
| Unallocated items                           |          |               |         |               |                  |         |          |          |        |       |            |          |
| Shareholders' equity                        |          |               |         |               |                  |         |          |          |        |       | 14,850.6   | 15,386.5 |
| Non-current liabilities                     |          |               |         |               |                  |         |          |          |        |       | 15,409.7   |          |
| Deferred tax liability                      |          |               |         |               |                  |         |          |          |        |       | 2,861.1    | 2,943.1  |
| Current liabilities                         |          |               |         |               |                  |         |          |          |        |       | 3,139.6    | 1,960.2  |
| Total equity and liabilities                |          |               |         |               |                  |         |          |          |        |       | 36,261.0   | 36,886.7 |
| Acquisitions and investments for the period | 99.7     | 232.5         | 94.3    | 62.7          | 44.2             | 89.1    | 238.2    | 384.3    |        |       | 238.2      | 384.3    |
| Sales for the period                        | -243.3   |               |         |               |                  |         | -243.3   |          |        |       | -243.3     | -        |

Note that IFRS 16 effects in respect of ground rents are reported separately above.

In accordance with IFRS 8, segments are presented from the point of view of the Executive Management Team, divided into the following segments: Region 1, Region 2 and Region 3. These three identified regions are the management areas used to monitor the business and which are reported on to the Executive Management Team. The accounting policies used in internal reporting are the same as for the Group in general, except in respect of ground rents, which are recognised as a financial item in the Group profit and loss account. The three regions are followed up at the net operating income level. In addition, there are unallocated items and Group adjustments. Rental income, which is external in its entirety, property expenses, and unrealised changes in value are directly attributable to the properties in each segment. Gross profit consists of earnings from each segment, excluding allocation of central administrative expenses, share of associated companies' profit, items in net financial items and tax. Assets and liabilities are recognised on the balance sheet date and property assets are directly attributed to each segment.

Region 1 includes the company's properties in the areas Stockholm city/Solna/Västberga/Södertälje/Lunda/Spånga and the company's five district centres in Älvsjö, Hässelby, Bredäng, Tensta and Rinkeby.

 $Region\ 2\ includes\ the\ company's\ properties\ in\ Bromma/T\"{a}by/Liding\"{o}/Akalla/M\"{a}rsta/Knivsta/Sollentuna/Vall$ Upplands Väsby/Uppsala/Strängnäs/Eskilstuna and Enköping.

Region 3 includes the company's properties in Gävle/Norrköping/Gothenburg/Malmö/Växjö/Alvesta/Ulricehamn/ Åtvidaberg/Ystad/Söderhamn/Borlänge/Finspång/Flen/Sundsvall/Ludvika and Hedemora.

## NOTE 3 MEASUREMENT AT FAIR VALUE

Financial instruments are measured at fair value or at amortised cost in Fastpartner's balance sheet. According to IFRS 13, Fair Value Measurement, fair value is divided into a hierarchy of three levels. The three levels should reflect the methods used to assess the fair value.

The official market listing on the balance sheet date is used when measuring fair value. If no such market listing is available, fair value is measured using generally accepted methods such as discounting future cash flows and comparisons with recently completed equivalent transactions.

Level 1 includes financial instruments where measurement is based on quoted prices in an active marketplace. Fastpartner's holdings in Swedbank and Stenhus Fastigheter are valued according to level 1.

Level 2 includes financial instruments where valuation is mainly based on observable market data for the asset or the liability. Fastpartner obtains market valuation of all its interest-rate derivatives from each lender. The measurement model is unchanged compared with the description in the Annual Report. For Fastpartner, all interest-rate derivatives are measured according to level 2.

Level 3 includes financial instruments where measurement is based on the company's own relevant assumptions. Fastpartner's holding in Slättö Value Add I is valued according to level 3.

The table below shows financial assets and liabilities measured at fair value as of 30/09/2024.

Fastpartner measures its properties at level 3 based on non-observable market data. See page 8 for a more detailed description of these measurement principles.

## FINANCIAL ASSETS MEASURED AT FAIR VALUE AS OF 30/09/2024 (30/09/2023)

|   | Total |         | Level 1 |         | Level 2 |     | Level 3 |        |
|---|-------|---------|---------|---------|---------|-----|---------|--------|
| Shareholdings measured at fair value, beginning of year | 172.6 | (328.5) | 149.4   | (305.3) |         |     | 23.2    | (23.2) |
| Acquisition/Sale during the period                      | -3.0  | (-98.8) |         | (-98.8) |         |     | -3.0    |        |
| Unrealised change in value                              | 28.3  | (-27.1) | 28.3    | (-27.1) |         |     |         |        |
| Shareholdinas measured at fair value at end of period   | 197.9 | (202.6) | 177.7   | (179.4) | -       | (-) | 20.2    | (23.2) |

## FINANCIAL LIABILITIES MEASURED AT FAIR VALUE AS OF 30/09/2024 (30/09/2023)

|   | Total |        | Lev | el 1 | Lev   | el 2   | Leve | el 3 |
|---|-------|--------|-----|------|-------|--------|------|------|
| Interest-rate derivatives measured at fair value, beginning of year | 8.7   | (58.1) |     |      | 8.7   | (58.1) |      |      |
| Unrealised change in value  | -44.7 | (-8.0) |     |      | -44.7 | (-8.0) |      |      |
| Interest-rate derivatives measured at fair value at end of period   | -36.0 | (50.1) | -   | (-)  | -36.0 | (50.1) | -    | (-)  |

## CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES, AS WELL AS FAIR VALUE AS OF 30/09/2024 (30/09/2023)

|   | Fair value<br>via comprehensive income | Fair v<br>through pro |         | liabilitie | cial assets and<br>es measured at<br>amortised cost | To<br>carrying |            | To<br>fair v | tal<br>ralue |
|---|--|-----------------------|---------|------------|---|----------------|------------|--------------|--------------|
| Long-term holdings of securities                              |  | 154.8                 | (101.9) |            |   | 154.8          | (101.9)    | 154.8        | (101.9)      |
| Other non-current receivables                                 |  |                       |         | 0.3        | (0.5)   | 0.3            | (0.5)      | 0.3          | (0.5)        |
| Trade receivables   |  |                       |         | 13.5       | (18.6)  | 13.5           | (18.6)     | 13.5         | (18.6)       |
| Other current receivables                                     |  |                       |         | 13.2       | (24.6)  | 13.2           | (24.6)     | 13.2         | (24.6)       |
| Current investments   |  | 43.1                  | (100.7) |            |   | 43.1           | (100.7)    | 43.1         | (100.7)      |
| Derivative instruments  |  | 13.21                 | (50.1)  |            |   | 13.2           | (50.1)     | 13.2         | (50.1)       |
| Cash and cash equivalents                                     |  |                       |         | 182.2      | (34.3)  | 182.2          | (34.3)     | 182.2        | (34.3)       |
| Accrued income  |  |                       |         | 103.3      | (84.2)  | 103.3          | (84.2)     | 103.3        | (84.2)       |
| Total financial assets  | - (-)                                  | 211.1                 | (252.7) | 312.5      | (162.2)   | 523.6          | (414.9)    | 523.6        | (414.9)      |
|   |  |                       |         |            |   |                |            |              |              |
| Liabilities to credit institutions<br>and similar liabilities |  |                       |         | 16,315.9   | (16,822.8)  | 16,315.9       | (16,822.8) | 16,315.9     | (16,822.8)   |
| Lease liability leasehold                                     |  |                       |         | 1,170.0    | (1,190.0)   | 1,170.0        | (1,190.0)  | 1,170.0      | (1,190.0)    |
| Other non-current liabilities                                 |  |                       |         | 43.9       | (49.1)  | 43.9           | (49.1)     | 43.9         | (49.1)       |
| Derivative instruments  |  | 49.2 1                |         |            |   | 49.2           |            | 49.2         |              |
| Trade payables  |  |                       |         | 75.8       | (68.4)  | 75.8           | (68.4)     | 75.8         | (68.4)       |
| Other current liabilities                                     |  |                       |         | 424.6      | (87.4)  | 424.6          | (87.4)     | 424.6        | (87.4)       |
| Accrued expenses  |  |                       |         | 99.2       | (121.0)   | 99.2           | (121.0)    | 99.2         | (121.0)      |
| Total financial liabilities                                   | - (-)                                  | 49.2                  | (-)     | 18,129.4   | (18,338.7)  | 18,178.6       | (18,338.7) | 18,178.6     | (18,338.7)   |

<sup>&</sup>lt;sup>1</sup>Refers to derivative instruments not intended for hedge accounting

## **NOTE 4** DISTRIBUTION OF INCOME

|                | 2024<br>01/07<br>- 30/09 | 2023<br>01/07-<br>30/09 | 2024<br>01/01<br>- 30/09 | 2023<br>01/01<br>- 30/09 | 2023<br>01/01-<br>31/12 |
|----------------|--------------------------|-------------------------|--------------------------|--------------------------|-------------------------|
| Rental income  | 542.0                    | 511.3                   | 1,618.6                  | 1,547.6                  | 2,067.8                 |
| Service income | 32.0                     | 33.3                    | 108.6                    | 106.2                    | 140.9                   |
| Total income   | 574.0                    | 544.6                   | 1,727.2                  | 1,653.8                  | 2,208.7                 |

## **Definitions**

## **PROPERTY-RELATED**

## Net operating income

Rental income less property expenses.

## Net operating income, %

Net operating income, excluding property administration, in relation to the average carrying amount of investment properties, adjusted for development properties and acquisitions during the period.

## Financial occupancy rate, %

Recognised rental income adjusted for discounts and rental losses, as a percentage of rental value.

## **Property expenses**

Total of direct property expenses such as operating expenses, costs for repairs and maintenance, rents, taxes, and indirect property expenses such as costs for property administration and marketing.

## **Profit from property management**

Profit/loss before tax in the property management business excluding changes in value, currency effects and taxes.

## Rolling annual profit from property management

## (4 quarters ahead)

Profit/loss before tax in the property management business, excluding changes in value, currency effects and taxes, adjusted for average surplus ratio, acquisitions/sales for the period and newly signed tenancy agreements that have not yet come into effect/leases that have been terminated

## Rental value

Recognised rental income with adjustment for any discounts and any rental losses, plus estimated market rent for existing unleased space.

## Comparable portfolio

The comparison period is adjusted with respect to acquired and sold properties as if they had been held during the corresponding period as the current reporting period.

## Surplus ratio, %

Net operating income as a percentage of recognised rental income.

## **FINANCIAL**

## Return on equity, %

Profit/loss after tax in relation to average equity.

## Return on total capital, %

Profit/loss after financial items plus interest expenses less interest subsidy in relation to average total assets.

## Loan-to-value ratio, %

Liabilities to credit institutions as a percentage of the properties' carrying amount.

## Average interest rate, %

Average interest rate at the end of the reporting period for the company's interest-bearing liabilities.

## Net liabilities (net debt)

Interest-bearing liabilities less interest-bearing assets, cash and cash equivalents and listed shares.

## Interest coverage ratio, multiple

Profit/loss before tax with adjustment for changes in value and interest expenses, as a multiple of interest expenses.

## Equity/assets ratio (%)

Equity in relation to total assets.

## Equity/assets ratio adjusted according to NRV (net reinvestment value) (%)

Equity with adjustment for interest-rate derivatives and deferred tax in relation to total assets.

## **SHARE-RELATED**

## Equity per Class A ordinary share

Equity in relation to number of outstanding Class A ordinary shares at the end of the period.

## Long-term net asset value per Class A ordinary share, NRV (net reinvestment value)

Equity per Class A ordinary share with adjustment for interest-rate derivatives and deferred tax

## Earnings per Class A ordinary share

Profit/loss after tax, adjusted for dividends on preference shares and Class D ordinary shares, in relation to average number of outstanding Class A ordinary shares. The comparative figures for the previous year have also been adjusted for dividends on preference shares.

## Average number of shares outstanding

Weighted average number of shares outstanding over a certain period.

Fastpartner presents certain financial performance measures in the Interim Report that are not defined according to IFRS. Fastpartner considers that these measures provide valuable supplementary information for investors and company management, as they enable an assessment of the company's performance. Since not all companies calculate financial performance measures in the same way, the measures are not always comparable to measures used by other companies. These financial measures should not therefore be regarded as substitutes for measures defined according to IFRS. Measures presented on the next page are not defined according to IFRS, unless stated otherwise.



## FINANCIAL MEASURES NOT DEFINED ACCORDING TO IFRS

|  |  | 2024<br>01/07-<br>30/09         | 2023<br>01/07-<br>30/09         | 2024<br>01/01-<br>30/09         | 2023<br>01/01-<br>30/09         | 2023<br>01/01-<br>31/12                 |
|--|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---|
| Rolling annual profit from property management, (4 quarters ahead)   | Profit from property management, SEKm<br>Adjustment for share of profits of associated   | 192.3                           | 195.6                           | 518.9                           | 582.3                           | 694.7                                   |
| Rolling annual profit from property management is a key ratio that Fastpartner considers to be relevant for assessing the profit-generating capacity of the underlying business and the key performance indicator serves as the basis for  | companies, SEKm<br>Adjustment to average surplus ratio, SEKm<br>Adjustment for acquisitions and newly signed                     | 0.0<br>-4.6                     | -34.6<br>-4.0                   | 0.0<br>-2.8                     | -31.3<br>0.0                    | -31.9<br>3.5                            |
| following-up the company's financial targets.  | tenancy agreements that have not yet come into effect, SEKm  Adjustment for rising/falling market interest rates and             | 2.8                             | 8.0                             | 6.4                             | 44.0                            | 53.7                                    |
|  | changes in margins on refinancing, SEKm  | 27.0                            | -7.3                            | 130.0                           | -121.8                          | 20.0                                    |
|  | Adjusted profit from property management,<br>SEKm<br>Rolling annual profit from property management, (4<br>quarters ahead), SEKm | <b>217.5</b><br>870.0           | <b>157.7</b> 631.0              | <b>652.5</b> 870.0              | <b>473.2</b> 631.0              | <b>740.0</b> 740.0                      |
| Equity/ordinary share, SEK Fastpartner considers this key performance indicator to be relevant since it shows how the Group's equity is distributed per ordinary share outstanding, and it is included to disclose the quantity of equity, according to this definition, per ordinary share.     | Shareholders' equity, SEKm<br>Total number of ordinary shares outstanding<br>Equity/ordinary share, SEK                          | 14,850.6<br>182,900,000<br>81.2 | 15,386.5<br>182,900,000<br>84.1 | 14,850.6<br>182,900,000<br>81.2 | 15,386.5<br>182,900,000<br>84.1 | 14,618.0<br>182,900,000<br><i>7</i> 9.9 |
| Long-term net asset value per Class A ordinary share,<br>NRV, SEK  | Shareholders' equity, SEKm<br>Adjustment for deferred tax, SEKm  | 14,850.6<br>2,861.1             | 15,386.5<br>2,943.1             | 14,850.6<br>2,861.1             | 15,386.5<br>2,943.1             | 14,618.0<br>2,793.6                     |
| Fastpartner considers this key performance indicator to be relevant since net asset value is the aggregate capital that  | Adjustment for interest-rate derivatives, SEKm   | 36.0                            | -50.1                           | 36.0                            | -50.1                           | -8.7                                    |
| ratpartner manages for its owners. Long-term net asset value is based on the Group's book equity, with adjustments for items that do not involve any payment in the near future, such as, in Fastpartner's case, derivatives and deferred tax liability, distributed per Class A ordinary share. | Total number of Class A ordinary shares outstanding<br>Long-term net asset value per Class A ordinary<br>share, NRV, SEK         | 182,900,000<br>97.0             | 182,900,000                     | 182,900,000<br>97.0             | 182,900,000                     | 182,900,000<br>95.1                     |
| Return on equity, % Return on equity is a key performance indicator that   | Profit/loss after tax, SEKm  | 116.0                           | 145.2                           | 488.8                           | -759.4                          | -1,527.9                                |
| Fastpartner considers to be relevant in terms of indicating the company's return on equity in the Group.   | Calculated at annual rate, SEKm<br>Average equity, SEKm  | 464.0<br>14,792.6               | 580.8<br>15,313.9               | 651.7<br>14,734.3               | 1,012.5                         | -1,527.9<br>15,510.1                    |
| Datum on total 9/  | Return on equity, %  | 3.1                             | 3.8                             | 4.4                             | -6.4                            | -9.9                                    |
| Return on total capital, % Return on total capital is a key performance indicator that Fastpartner considers to be relevant in terms of stating the  | Profit/loss after financial items, SEKm Adjustment for financial expenses, SEKm Calculated at annual rate based on respective    | 168.0<br>211.4                  | 173.2<br>228.6                  | 624.7<br>666.1                  | -959.9<br>611.5                 | -1,812.3<br>850.1                       |
| company's return on total capital in the Group.  | period, SEKm<br>Average total assets, SEKm   | 1,517.6<br>36,144.8             | 1,607.2<br>36,916.2             | 1,721.1<br>36,144.2             | -464.5<br>37,505.4              | -962.2<br>37,075.7                      |
|  | Return on total capital, %   | 4.2                             | 4.4                             | 4.8                             | -1.2                            | -2.6                                    |
| Interest coverage ratio, multiple Interest coverage ratio is a key performance indicator that  | Profit/loss before tax, SEKm<br>Adjustment for changes in value, SEKm  | 168.0<br>24.3                   | 173.2<br>22.4                   | 624.7<br>-105.8                 | -959.9<br>1,542.2               | -1,812.3<br>2,507.0                     |
| Fastpartner considers to be relevant in terms of assessing the Group's ability to pay, and sensitivity to, interest on   | Adjustment for interest expenses, SEKm   | 211.4                           | 228.6                           | 666.1                           | 611.5                           | 850.1                                   |
| interest-bearing liabilities.  | Adjusted profit/loss before tax, SEKm<br>Adjusted profit/loss before tax as a multiple of interest<br>expenses, multiply by      | <b>403.7</b> 1.9                | <b>424.2</b><br>1.9             | <b>1,185.0</b> 1.8              | <b>1,193.8</b><br>2.0           | <b>1,544.8</b><br>1.8                   |
| Equity/assets ratio, % Fastpartner considers the equity/assets ratio to be relevant  | Shareholders' equity, SEKm   | 14,850.6                        | 15,386.5                        | 14,850.6                        | 15,386.5                        | 14,618.0                                |
| in terms of indicating the Group's capital structure by stating the amount of equity in relation to the Group's total assets.  | Total assets, SEKm<br>Equity/assets ratio, %   | 36,261.0<br>41.0                | 36,886.7<br>41.7                | 36,261.0<br>41.0                | 36,886.7<br>41.7                | 36,027.4<br>40.6                        |
| Equity/assets ratio adjusted in terms of NRV, %  | Shareholders' equity, SEKm   | 14,850.6                        | 15,386.5                        | 14,850.6                        | 15,386.5                        | 14,618.0                                |
| Fastpartner considers the equity/assets ratio adjusted in terms of NRV to be relevant in terms of indicating the   | Adjustment for deferred tax, SEKm Adjustment for interest-rate derivatives, SEKm   | 2,861.1<br>36.0                 | 2,943.1<br>-50.1                | 2,861.1<br>36.0                 | 2,943.1<br>-50.1                | 2,793.6<br>-8.7                         |
| Group's capital structure by stating the amount of equity with adjustments for items that do not entail payment in the   | Adjusted shareholders' equity, SEKm  | 17,747.7                        | 18,279.5                        | 17,747.7                        | 18,279.5                        | 17,402.9                                |
| near future, such as derivatives and deferred tax liability in Fastpartner's case, in relation to the Group's total assets.  | Total assets, SEKm<br>Equity/assets ratio adjusted in terms of NRV, %  | 36,261.0<br>48.9                | 36,886.7<br>49.6                | 36,261.0<br>48.9                | 36,886.7<br>49.6                | 36,027.4<br>48.3                        |
| Net liabilities, SEKm  | Interest-bearing liabilities, SEKm   | 16,315.9                        | 16,822.8                        | 16,315.9                        | 16,822.8                        | 16,650.3                                |
|  | Interest-bearing assets  Cash and cash equivalents   | -562.3<br>-182.2                | -550.1<br>-34.3                 | -562.3<br>-182.2                | -550.1<br>-34.3                 | -562.1<br>-96.0                         |
|  | Listed shares  | -203.6                          | -206.8                          | -203.6                          | -206.8                          | -177.3                                  |
|  | Net liabilities, SEKm  | 15,367.8                        | 16,031.6                        | 15,367.8                        | 16,031.6                        | 15,814.9                                |
| Net operating income, %  | Net operating income, as per profit and loss account, SEKm Reorganisation of property management                                 | 420.2<br>19.3                   | 404.1<br>17.5                   | 1,226.9<br>61.3                 | 1,192.4<br>55.5                 | 1,554.6<br>76.2                         |
|  | Net operating income for dev. properties, as well as adjustment for acquisitions made during the period, SEKm                    | -4.3                            | -5.0                            | -16.7                           | -13.2                           | -17.4                                   |
|  | Adjusted net operating income for dev.<br>properties and acquisitions for the period, SEKm                                       | 435.2                           | 416.6                           | 1,271.5                         | 1,234.7                         | 1,613.4                                 |
|  | Average value of investment properties (adjusted for dev. properties and acquisitions for the period), SEKm                      | 33,095.2                        | 33,667.1                        | 33,017.4                        | 34,297.1                        | 33,875.9                                |
|  | Net operating income, %  | 5.3                             | 4.9                             | 5.1                             | 4.8                             | 4.8                                     |
| Surplus ratio, %   | Rental income, SEKm<br>Property expenses, SEKm   | 574.0<br>-153.8                 | 544.6<br>-140.5                 | 1,727.2<br>-500.3               | 1,653.8<br>-461.4               | 2,208.7<br>-654.1                       |
|  | Net operating income, SEKm   | 420.2                           | 404.1                           | 1,226.9                         | 1,192.4                         | 1,554.6                                 |
|  | Surplus ratio, %   | 73.2                            | 74.2                            | 71.0                            | 72.1                            | 70.4                                    |

| CALENDAR  |                  |
|---|------------------|
| Year-end report 2024                              | 13 February 2025 |
| Interim Report for period ended 31 March 2025     | 24 April 2025    |
| Annual General Meeting 2025                       | 24 April 2025    |
| Interim Report for period ended 30 June 2025      | 3 July 2025      |
| Interim Report for period ended 30 September 2025 | 23 October 2025  |

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