## Interim Report 1 January – 31 March 2022

# Q1

#### THE PERIOD IN BRIEF

- Rental income grew by 5.6%, totalling SEK 488.8m (462.7).
- Net operating income increased by 6.8%, totalling SEK 329.5m (308.4), resulting in a surplus ratio of 67.4% (66.7).

**P**IFASTIPART

- Profit from property management increased by 8.1% to SEK 246.3m (227.9), or SEK 1.35 (1.25) per Class A ordinary share.
- Rolling annual profit from property management totalled approximately SEK 1,060m (990).
- The market value of the properties totalled SEK 35,729.5m (35,323.0). Unrealised changes in the value of properties for the period totalled SEK 30.3m (100.4).
- After-tax profit totalled SEK 164.5m (301.3), or SEK 0.75 (1.54) per Class A ordinary share.
- Fastpartner aims to achieve a rolling annual profit from property management of SEK 1,500m by the end of 2025.

#### PROFIT FROM PROPERTY MANAGEMENT PER QUARTER

Earnings growth per quarter, SEKm	2022 Q1	2021 Q4	2021 Q3	2021 Q2	2021 Q1
Rental income, etc.	488.8	469.0	465.0	459.6	462.7
Property expenses	-159.3	-148.4	-126.8	-125.8	-154.3
Net operating income	329.5	320.6	338.2	333.8	308.4
Surplus ratio %	67.4	68.4	72.7	72.6	66.7
Central administration	-11.6	-10.1	-10.7	-10.8	-10.3
Share of associated companies' profit <sup>1</sup>	0.1	0.7	1.3	-0.7	-0.6
Financial items	-71.7	-64.2	-78.5	-75.1	-69.6
Profit from property management	246.3	247.0	250.3	247.2	227.9
Changes in value, properties	30.7	1,594.8	215.0	1,119.1	100.4
Profit from property management after changes in value, properties	277.0	1,841.8	465.3	1,366.3	328.3

<sup>1</sup> Share of associated companies' profit relates to Fastpartner's holdings in the associated companies Slättö Fastpartner Holding AB and Slättö Fastpartner II AB.



## Fastpartner in brief

Fastpartner is a listed Swedish property company that owns, manages and develops its own properties. We are known for our long-term commitment, rapid decisions and information, and enthusiasm in creating the leading property solutions in the market.

Fastpartner focuses on commercial properties, especially in the Stockholm area. Through active management, we work with our tenants to create property solutions adapted to their needs and wishes.

#### FASTPARTNER'S BUSINESS MODEL AND STRATEGY

Fastpartner owns, manages and develops commercial properties in Sweden's largest population centres where economic growth is strongest. We have broad risk diversification in these metropolitan areas, with properties in different types of segments.

We endeavour to work swiftly and efficiently to harness business opportunities emerging in the growing metropolitan regions. Sustainability work is a natural element of our long-term operations.

Around 80% of the rental value is in Stockholm and the surrounding area in Mälardalen.

#### **FASTPARTNER TARGETS 2025**

FINANCIAL		OPERATIONAL	ENVIRONMENT	DIVIDEND
Rolling annual profit from property management shall be SEK 1,500m	Secured loan-to-value ratio should be <30%	Surplus ratio should be at least 75%	The volume of environmen- tally-certified properties should increase by >10% per year and comprise >80% by the end of 2025	The company should generate a stable growing annual dividend per Class A ordinary share that will comprise at least
Profit from property management per Class A ordinary share should increase by >10% per year	Green financing should account for 70% of the company's total loan portfolio	The entire property portfolio should be fully digitalised	CO2e emissions should decrease by >15% per year	one-third of profit from property management per year
Return on equity should total >12% per year	Achieve a credit rating of Baa1	Customer satisfaction index (CSI) should exceed 75	Energy consumption should decrease by >2% per year in existing portfolio	
Net loan-to-value ratio should be <48%			Vision 2030: To be 100% climate neutral	
Interest coverage ratio should be >3x				

#### DISTRIBUTION OF RENTAL VALUE - BY TYPE OF PREMISES

Deferred tax liabilities 8.5%

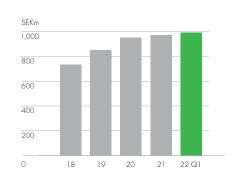
Non-interest-bearing liabilities 5.3%



#### CAPITAL STRUCTURE

Shareholders' equity 44.3% ■ Interest-bearing liabilities 41.9%

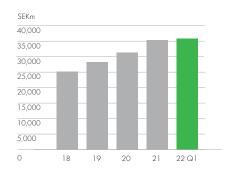
#### PROFIT FROM PROPERTY MANAGEMENT



## SEK 991

Profit from property management over the past 12 months totalled SEK 990.8m.

#### PROPERTY VALUE



SEK35,730 m

The market value of the properties totalled SEK 35,729.5m on 31/03/2022.

#### **MESSAGE FROM THE CEO**

## Continuing turbulence

The turbulence in the world around us that we could see starting to happen in the second half of 2021 has intensified in the first quarter of this year. This is primarily due to the incomprehensible and unjustified war in Ukraine, which has led to major disruptions in world trade and large price rises for food and energy, among other things.

IInflation has become increasingly widespread in the first quarter and now covers all goods and services, which will obviously have some negative impact on our administrative costs and, in the longer term, our construction projects.

#### Financing

It is now apparent that the current inflation is not transitory, as was initially assumed by all the central banks, so there is a renewed focus on fighting inflation, which has meant a more hawkish monetary policy and more aggressive interest rate hikes. The capital market has adapted quickly to the new situation, resulting in interest rate increases of around 70–450 basis points depending on the quality of the issuer.

In autumn 2021, Fastpartner issued a green unsecured 5-year bond of SEK 600m at an interest rate of Stibor 3M + 110 bps. During 2022, Fastpartner has issued two green unsecured 5-year bonds, the first in early February for SEK 1,300m at a rate of Stibor 3M + 142 bps and the second in early April for SEK 300m at a rate of Stibor 3M + 190 bps. These bond issues illustrate well the development of the fixed income market. With the current situation in the capital market, the bond issues can be seen as a sign of strength for Fastpartner, with us being paid for taking good care of our balance sheet, and having a high interest coverage ratio of 4.5 times and a low loanto-value ratio.

We had redeemed all our preference shares as of 30 March 2022; this will improve our net cash flow by approximately SEK 25m.

#### Strategy

Rising financing costs, combined with increasingly lower yield requirements for properties, have been highly significant for Fastpartner in making the strategic decision to be restrictive with major acquisitions. We have instead chosen to invest in and develop our existing property, for which the return on risk is significantly better. However, it is our view that inflation on essential goods combined with higher interest rates is creating such a significant economic slowdown that by the end of next year it may be necessary to stimulate demand again via a softer monetary and fiscal policy.

#### Active property management

In January, we completed a very exciting lease for a new type of low-carbon server room in the Stockholm area. This server room is innovative in that the waste heat is returned to the district heating network instead of being dumped straight into the open, as in a traditional server room. Initially, we are building about 4,000 m<sup>2</sup>, which it will be possible to double within a few years. The location of the property has been pivotal to the deal, as the server room is situated at a hub for the electricity, fibre and district heating networks.

We continue to see strong demand for all types of premises in our six core markets. For warehouse/logistics, light industrial and public-service properties, tenant demand has remained virtually unchanged over the past two years. With regard to offices, we have seen that the demand for quality has increased significantly, and that we have been successful in meeting these customer expectations.

#### First quarter 2022

Rental income for the quarter grew by 5.6% to SEK 488.8m (462.7), net operating income increased by 6.8% to SEK 329.5m (308.4) and the surplus ratio rose to 67.4% (66.7).

Profit from property management for the quarter increased by 8.1% and totalled SEK 246.3m (227.9) or SEK 1.35 (1.25)/Class A ordinary share. The increase in profit from property management is mainly attributable to higher rental income resulting from newly signed tenancy agreements, completed tenant adjustments and new rents from properties acquired during 2021 and 2022.

Unrealised changes in value in the property portfolio for the quarter totalled SEK 30.3m (100.4).

Financial items for the quarter totalled SEK –132.1m (–18.0).

Profit before tax for the quarter totalled SEK 216.6m (379.9).

Sven-Olof Johansson, CEO



# Performance January – March 2022

#### **Rental income**

Rental income totalled SEK 488.8m (462.7), representing an increase compared with the same period last year of SEK 26.1m, or 5.6%. The increase is attributable to newly signed contracts, completed tenant adjustments and additional rent from properties acquired in 2021 and 2022.

In a comparable portfolio, income increased by SEK 15.5m or 3.3%.

The economic occupancy rate on 31 March 2022 was 91.9% (90.4). Adjusted for Fastpartner's project properties, the economic occupancy rate totalled 92.1% (91.1).

#### **Property expenses**

Property expenses totalled SEK 159.3m (154.3), representing an increase of SEK 5.0m, or 3.2%, compared with the same period last year. The increase is mainly explained by higher electricity costs, but also by higher insurance claims costs and a larger property portfolio.

In a comparable portfolio, property expenses grew by SEK 1.5m, or 1.1%.

#### Valuation of properties

Unrealised changes in value in the property portfolio totalled SEK 30.3m (100.4). The weighted direct yield requirement for valuations of the property portfolio was about 4.4% (4.4). Newly signed tenancy agreements and completed tenant adjustments explain the period's changes in value.

#### **Financial items**

Financial items totalled SEK –132.1m (–18.0). Financial items mainly consist of interest expenses for the Group's loans and changes in value related to financial investments and interest rate derivatives.

Financial income totalled SEK 7.3m (10.5).

Financial expenses totalled SEK 70.2m (72.2), consisting mainly of interest expenses for the Group's loans.

Unrealised changes in the value of financial investments and interest rate derivatives totalled SEK –60.4m (51.6).

#### Tax

Tax for the period totalled SEK -52.1m (-78.6). Tax consists of current tax of SEK -25.8m (-22.9) on profit for the period and deferred tax of SEK -26.3m (-55.7). The corporation tax rate for the 2022 tax year is 20.6% (20.6).

#### Cash flow

Cash flow for the period from current management before changes in working capital totalled SEK 125.5m (130.4). Cash flow after changes in working capital totalled SEK 309.3m (127.4). The change in cash and cash equivalents for the period was SEK 63.0m (-29.7). This was primarily the result of an increase in net operating income due to newly signed agreements as well as completed tenant adjustments. Other factors responsible for the change include investments in existing properties, acquisition of new properties and new loans, as well as the redemption of preference shares.

#### **Q1 IN BRIEF**

- Rental income rose to SEK 488.8m (462.7).
- Net operating income increased to SEK 329.5m (308.4).
- The surplus ratio rose to 67.4% (66.7).
- Profit from property management rose to SEK 246.3m (227.9).
- Unrealised changes in value in the property portfolio totalled SEK 30.3m (100.4).
- Financial items totalled SEK -132.1m (-18.0).
- Profit before tax totalled SEK 216.6m (379.9).
- After-tax profit amounted to SEK 164.5m (301.3).

### PROFIT FROM PROPERTY MANAGEMENT PER QUARTER



Profit from property management per quarter (left axis)
 Profit from property management, rolling annual basis, four quarters ahead (right axis)



Rental income was SEK 488.8m for the period.

## **Property portfolio**

Fastpartner's real estate portfolio is geographically concentrated in the Stockholm area. Approximately 80% of the company's rental value is located in Stockholm, along with Uppsala and surrounding areas in Mälardalen. The remaining rental value is in Gävle (about 9%), Gothenburg (about 4%), Norrköping (about 4%) and Malmö and the rest of Sweden (together about 3%).

The largest segment in our property portfolio is offices, which account for about 46% of rental value. These office premises are mainly located in the Stockholm area. In terms of rental value, about one quarter of the offices in the entire property portfolio are located in central Stockholm and in Solna. Here is a breakdown of the property portfolio between the other segments in terms of rental value: 16% logistics/warehousing, 13% shops/ restaurants, 12% care/schools, 7% industry/manufacturing, 4% housing/hotels and 2% miscellaneous.

In terms of organisation, the property portfolio is managed in four regions. The total lettable area of 1,525,997 m<sup>2</sup> is distributed among the four regions. Region 1 has 445,203 square metres, Region 2 has 416,721 square metres, Region 3 has 430,363 square metres and Region 4 has 233,710 square metres. See Note 1 for the management area of each region.

#### ACQUISITIONS AND DIVESTMENTS

Fastpartner acquired the following properties during 2022.

Property	Munici- pality	Lettable area, m²	Purchase completion date
Hammarby-Smedby 1:446	Upplands Väsby	1,457	28 Jan 2022
Norr 22:2	Gävle	3,396	31 Jan 2022
Andersberg 14:44	Gävle	1,912	31 Jan 2022
Märsta 25:1	Sigtuna	0	31 Jan 2022

### **1,525,997** m<sup>2</sup> Total lettable area.

#### OVERVIEW BY GEOGRAPHIC AREA ON 31/03/2022

					Lettable	area, m²					
	Plot area	Total lettable area	Offices	Logistics & warehousing	Retail and restaurants	Industry & manufac- turing	Residential & hotels	Healthcare & schools	Miscellaneous	Rental value SEKm <sup>1</sup>	Value SEKm
Stockholm	1,029,864	879,982	403,313	177,623	101,419	70,384	38,788	81,990	6,465	1,553.9	27,844.6
Gävle	495,441	231,822	45,710	61,506	14,406	54,995	208	52,042	2,955	203.9	2,701.5
Uppsala & Mälardalen	178,318	104,750	32,887	38,814	16,981	5,711	3,449	6,897	11	131.9	2,152.7
Gothenburg	231,146	110,482	17,061	79,162	11,431	1,848		981		76.3	1,085.6
Norrköping	266,514	105,695	17,538	48,709	10,019	18,286	210	10,770	163	94.2	1,092.3
Malmö	85,312	48,407	16,749	22,222	3,174	2,250		3,202	810	44.2	547.1
Miscellaneous	131,607	44,859	6,810	25,110	5,515	4,715	2,356	339	14	29.7	305.7
Total	2,418,202	1,525,997	540,067	453,146	162,944	158,189	45,011	156,221	10,418	2,134.1	35,729.5

<sup>1</sup>Rental value at 01/04/2022, 12 months ahead.

#### OVERVIEW BY TYPE OF PREMISES

31/03/2022	Area	Rental value SEKm <sup>1</sup>	Rental value/m²
Offices	540,068	991.4	1,836
Logistics & warehousing	453,146	343.2	757
Industry & manufacturing	158,189	145.8	922
Retail & restaurants	162,944	275.5	1,691
Care & schools	156,221	254.3	1,628
Residential & hotels	45,011	77.2	1,715
Miscellaneous	10,418	46.7	4,483
Total	1,525,997	2,134.1	1,398

<sup>1</sup>Rental value at 01/04/2022, 12 months ahead.



#### Market value of the property portfolio

Fastpartner recognises its properties at fair value according to IFRS 13 and all properties have been valued in accordance with Level 3. The entire property portfolio is externally valued twice a year. At 31/03/2022, the entire property portfolio was internally valued based on the most recent external valuation at 31/12/2021 that Fastpartner received from the independent real estate services firms Cushman & Wakefield and Newsec, while taking into account new events such as newly signed contracts, terminated contracts received and investments in the first quarter of 2022. The total value of the Group's properties at 31 March 2022 is

#### SEK 35,729.5m (35,323.0).

The valuations are based on the information that Fastpartner has concerning the properties. This information includes outgoing rent, lease term, any additional charges or discounts, vacancy levels, operation and maintenance costs and major planned or recently completed investments and repairs. In addition, Fastpartner also uses its own information regarding the location and market conditions for each property. The purpose of the valuations is to assess the market value of the properties at the time the valuation was carried out. Market value refers to the most likely price of a sale with a normal marketing period in the open market.

A cash flow analysis was performed for each property as part of the valuation process. The cash flow analysis consists of an assessment of the present value of the property's future net operating income during a calculation period, as well as the present value of the object's residual value after the end of the calculation period. The calculation takes into account future changes in net operating income, as well as the object's maintenance needs. The company's investment properties are valued on the basis of an average yield requirement of approximately 4.4% (4.4) on actual cash flow. The average yield requirement is about 3.9% (3.9) for Region 1, about 4.7% (4.7) for Region 2, about 4.8% (4.8) for Region 3 and about 5.1% (5.1) for Region 4.

The value of the Group's properties includes SEK 802m (802) relating to development rights valued by applying the local price and/or cash flow method, which means that the assessment of the value is based on comparisons with prices for similar development rights.

Unrealised changes in value in the property portfolio for the period totalled SEK 30.3m (100.4).

The value of the property portfolio has changed as follows:

#### SEKm

Carrying amount at the end of the period, including properties under construction	35.729.5
+/- Unrealised changes in value of properties	30.3
– Sales	-0.2
+ Investments	211.0
+ Acquisition of new properties	165.4
Carrying amount at the beginning of the year, including properties under construction	35,323.0

### DISTRIBUTION OF RENTAL VALUE – BY TYPE OF PREMISES



Office space 46%
Logistics & warehousing 16%

Retail & restaurants 13%Residential & hotels 4%

Care & schools 12%

Industry & manufacturing 7%

■ Other 2%

#### DISTRIBUTION OF RENTAL VALUE - BY REGION





## **Project and property development**

The development of Fastpartner's properties through refurbishment, extension and new construction yields good returns over time. Improved cash flows, higher property values and lower environmental impact are the reward.

Fastpartner is constantly refining its property portfolio by means of adaptations aimed at cutting energy costs and satisfying the various requirements of its tenants. Projects include adaptations for home care services, a restaurant and a co-working hub in Hemsta, Gävle, and a library in Tensta with associated energy savings. Refurbishment work is underway for Martina healthcare and Beckmans school in Lidingö, and environmentally certified construction is being carried out for SGD Golv in Västberga. In Frösunda, the Hilton 2 property is being developed to new-build standards, and energy measures and installation of solar cells are under way. The property will have a gym, a new restaurant and a new attractive facade.

In 2022, Fastpartner maintained a strong focus on project and property development. During the period, Fastpartner invested SEK 211.0m (777.0) in its existing properties. At 31/03/2022, current project investments in properties totalled SEK 1,127.6m (1,148.4). The remaining investment volume for these current project investments totalled around SEK 780m (660).

#### **Development rights**

Fastpartner is constantly working to develop the company's development rights portfolio, through both the progression of existing development rights and the creation of new development rights via proactive local planning initiatives.

At 31 March 2022, Fastpartner estimated its unutilised development rights at about 443,000 m<sup>2</sup> (443,000) of lettable area, including about 138,000 m<sup>2</sup> (138,000) of residential development rights and about 305,000 m<sup>2</sup> (305,000) of commercial development rights. The unutilised development rights are in different phases, ranging from the ideas stage for the local plan, to a stage where the plan is in place and construction can begin. At 31 March 2022, the unutilised development rights were valued at SEK 802m (802), of which SEK 257m (257) related to residential development rights, corresponding on average to SEK 1,862/m<sup>2</sup> (1,862), and SEK 544m (544) related to commercial development rights, corresponding on average to SEK 1,784/m<sup>2</sup> (1,784). The unutilised development rights

#### INVESTMENTS IN EXISTING PORTFOLIO

	SEKm
New construction	11.6
Fenant adjustments	135.9
Environmental and planning projects	63.5
Total	211.0

"Fastpartner is constantly working to develop the company's development rights portfolio, through both the progression of existing development rights and the creation of new development rights via proactive local planning initiatives."



#### FASTPARTNER'S LARGEST CURRENT PROJECTS AT 31 MARCH 2022

Property	Type of project	Project area (m²)	Estimated investment (SEKm)	Estimated remaining investment (SEKm)	Estimated completion, year
Syllen 4	Adaptation of premises, Aimo Park, etc., energy, etc.	8,100	96	4	Q2 22
Dragarbrunn 10:3	Adaptation of premises, Fastoffice, office space, environmental certification	3,100	39	1	Q2 22
Skänninge 6	Adaptation of premises, library, energy, etc.	1,100	23	3	Q2 22
Märsta 1:193	Adaptation of premises, gym, energy	1,500	20	3	Q2 22
Hilton 5	Adaptation of premises, Webhallen, Fudd, etc.	3,700	34	11	Q3 22
Hemsta 11:11, 15:7	Adaptation of premises, restaurant, offices, etc.	2,600	53	7	Q3 22
Amerika 3	Adaptation of premises, warehousing, offices	19,500	27	4	Q4 22
Degeln 2	Adaptation of premises, Synlab, etc.	3,600	15	13	Q4 22
Hilton 2	Total refurbishment, office, gym, restaurant	18,900	310	130	Q2 23
Aga 2	Refurbishment, education, office space, healthcare	5,400	50	34	Q2 23
Arbetsbasen 3	New-build, warehouse, office, showroom	5,200	120	103	Q2 23

#### MAJOR POTENTIAL PROJECTS AND DEVELOPMENT RIGHTS

	OTEI (III) (ET			•		Possible start of	start of			Addit. no. <sup>2</sup>
Region	Area	Property	Form of tenur	e Prop. category	Status	construc- tion <sup>1</sup>	Residential	Commercial	Total	Residential
Stockholm	Sundbyberg	Päronet 2	Ownership	Nursery school, Housing	Start of construction, Preparation of local development plan	2022, 2024	10,000	800	10,800	154
Stockholm	Årsta	Allgunnen 7	Ownership/ Leasehold	Housing, Preschool	Local development plan in progress	2024	8,600	900	9,500	108
Stockholm	Västberga	Timpenningen 6	Leasehold	Commercial	Initial construction job	2021	-	33,500	33,500	-
Stockholm	Bredäng	Bredäng Centrum	Leasehold	Residential/commercial	Local development plan in progress	2024	9,200	7,800	17,000	115
Stockholm	Liljeholmen	Syllen 4	Leasehold	Residential/commercial	Prior to local development plan	2024	4,200	5,400	9,600	140
Stockholm	Lidingö	Diviatorn 1	Ownership	Residential	Prior to local development plan	2025	3,100	-	3,100	78
Stockholm	Bromma	Riksby 1:13	Ownership/ Leasehold	Residential/commercial	Local development plan in progress	2026	43,000	45,000	88,000	538
Stockholm	Märsta	Märsta Centrum	Ownership	Commercial	Construction start	2022	-	16,800	16,800	-
Stockholm	Vallentuna	Vallentuna Centrum	Ownership	Residential/commercial	Local development plan in progress	2024	25,000	2,000	27,000	294
Stockholm	Vallentuna	Vallentuna-Rickeby 1:472	Ownership	Housing, retail	Prior to construction start	2022	2,750	600	3,350	48
Stockholm	Täby	Stansen 1	Ownership	Preschool	Prior to construction start	2022	-	2,000	2,000	
Ulricehamn	Ulricehamn	Slingan 1	Ownership	Warehousing/logistics	Prior to construction start	2022	-	23,500	23,500	-
Gävle	Näringen	Näringen 10:4	Ownership	Commercial	Prior to construction start	2022	-	10,000	10,000	-
Gävle	Hemsta	Hemsta 11:11, 15:7	Ownership	Commercial	Prior to construction start	2022	-	20,000	20,000	-
Gävle	Gavlehov	Sätra 64:5, Sätra 108:23	Ownership	Residential/commercial	Local development plan approved	2022	11,500	24,500	36,000	164
Stockholm	Uppl Väsby	Hammmarby-Smedby 1:458	Ownership	Offices/Manufacturing	Prior to construction start	2023	-	16,300	16,300	
Stockholm	Kista	Ekenäs 1 and others	Leasehold	Shopping centre/ commercial	Local development plan in progress	2023	-	18,100	18,100	-
Total							117,350	227,200	344,550	1,639

#### Total

<sup>1</sup> Possible construction start refers to when the project is estimated to be able to start, provided that planning work progresses as expected and, where applicable, that lettings have reached a requisite level. <sup>2</sup>These figures are based on estimates and judgements by Fastpartner and are therefore preliminary. The figures may be revised over the course of the project.



## Financing

#### Shareholders' equity

The Group's equity at the end of the period totalled SEK 16,957.8m (17,457.4). Equity increased by SEK 164.5m as a result of the profit for the period and decreased by SEK 664.1m as a result of the redemption of all the preference shares.

#### Loan financing

Fastpartner's interest-bearing liabilities at the end of the year totalled SEK 16,069.0m (15,280.6), of which SEK 7,309.0m (7,104.1) or 45.5% (46.5) comprised green financing. Interest-bearing net liabilities totalled SEK 14,904.1m (14,009.5), corresponding to 41.7% (39.7) of the market value of the properties at 31 March 2022. Interest-bearing gross liabilities to banks totalled SEK 7,654.0m (7,335.6), corresponding to 21.4% (20.8) of the market value of the properties at 31 March 2022. The remaining gross liability, corresponding to 23.6% (22.5) of the market value of the properties, consisted of listed bond loans of SEK 6,950.0m (6,750.0) and commercial paper of SEK 1,465.0m (1,195.0). The average interest rate for all loans at 31 March 2022 was 1.6% (1.6).

Below is a summary of the outstanding listed bond loans.

Amount (SEKm)	Interest (%)	Maturity of the bond loan
1,300.0	Stibor 3M + 2.451	May 2023
1,100.0	Stibor 3M + 3.101	May 2024
1,450.0	Stibor 3M + 1.121	May 2025
1,300.0	Stibor 3M + 1.271	June 2026
900.0	Stibor 3M + 1.451	Feb. 2027
400.0	2.288 <sup>1, 2</sup>	Feb. 2027
500.0	Stibor 3M + 1.281	Aug. 2027
6,950.0		

<sup>1</sup> The figure refers to percentage points.

<sup>2</sup> Interest rate swaps entered into for SEK 400.0m at a variable interest rate of Stibor 3M + 1.32 percentage points. Maturity Feb. 2027.

The Group's interest-bearing liabilities total SEK 16,069.0m (15,280.6). This amount includes loans totalling SEK 2,548.2m (3,221.3), which are due or are to be partially repaid within 12 months and are therefore classified as current liabilities to credit institutions at 31 March 2022. Fastpartner engages in ongoing discussions with the company's main banks regarding margins and maturities for the short component of the loan portfolio and assesses as good the prospects for refinancing these loans at market terms. Fastpartner continues to monitor developments on the interest rate swap market in order to choose the right opportunity to extend the company's fixed-rate periods.

The Group's loan structure at 31 March 2022 is presented below.

#### LOAN STRUCTURE ON 31/03/2022 (SEKM)

	Loan agreement	Amount utilised	Loan agreement term
	2,003.8	2,003.81	2022
	6,857.9	3,657.92	2023
	2,439.5	2,439.5 <sup>3</sup>	2024
	1,523.7	1,523.74	2025
	1,833.2	1,833.25	2026
	1,800.0	1,800.06	2027
	637.4	637.4	2028
	216.0	216.0	2029
	916.2	916.2	2032
	1,041.3	1,041.3	2034
Total	19,269.0	16,069.0	

1 Of which 1,465.0 relates to commercial paper. 2 Of which SEK 1,300.0 relates to bond loans.

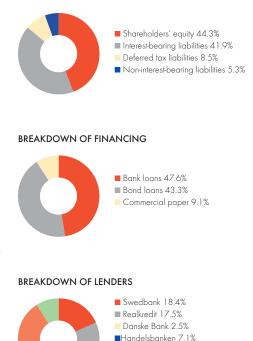
3 Of which SEK 1,100.0 relates to bond loans.

4 Of which 1,450.0 relates to green bond loans.

5 Of which SEK 1,300.0 relates to green bond loans.

6 Of which 1,800.0 relates to green bond loans.

#### CAPITAL STRUCTURE



SBAB 2.1%Bond loans 43.3%Commercial paper 9.1%



		Amount
Swap duration	Interest <sup>1</sup> (%)	(SEKm)
March 2023	1.86	300
May 2024	1.94	125
Nov. 2024	1.44	500
Dec. 2024	1.23	250
March 2025	0.93	300
Feb. 2026	1.23	200
Dec. 2044	1.98	200
		1,875

<sup>1</sup>Excluding the loan margin

#### Credit ratings from Moody's and Scope Ratings

Fastpartner was awarded an Investment Grade rating from Moody's in May 2021. The credit rating was Baa3 with a stable outlook.

Fastpartner was awarded an Investment Grade rating from Scope Ratings in August 2020. The BBB- credit rating with stable prospects also covers Fastpartner's senior unsecured bonds and commercial paper.

#### **Financial position**

The equity/assets ratio in the Group at the end of the period totalled 44.3% (46.0). The equity/assets ratio in the Group adjusted in accordance with NRV at the end of the period totalled 52.8% (54.7). Cash and cash equivalents including unutilised overdraft facilities totalled SEK 681.6m (615.7) at the end of the period. In addition, Fastpartner has unutilised credit facilities with Swedish banks totalling SEK 3,200m (3,350).

#### **Risk assessment**

The Board of Directors and the Chief Executive Officer of the company have not found any reason to change the comprehensive risk assessment presented in the company's 2021 annual report.

Fastpartner's primary risks are associated with economic trends, financing costs, access to liquidity on the financing market and changes in property values. All these risks are interlinked and affect each other. Access to liquidity and interest rate levels are pivotal to investment and consumption trends, which in turn affect the economy, although interest rates are naturally the most significant factor for increases in the value of properties. At the end of 2021, we were able to discern a trend towards increasing inflation, primarily for energy, transportation, and to some extent food. This trend has continued into the start of 2022, and has been reinforced by the tragic events in Ukraine. To counteract inflation, all major central banks have started raising their policy rates to some extent and have announced that they will end their current QE programmes and start shrinking their balance sheets. Bond and bank financing spreads have also diverged quite considerably. For Fastpartner, this is verifiable as the company has a very strong balance sheet, a loan-to-value ratio of 42% and an interest coverage ratio of a high 4.5 times.

The economy is likely to weaken during the year, but even in this respect the company is in a good position with high demand in its market segments and an attractive customer offering.

#### **Related party transactions**

During the period, all transactions with companies within the Fastpartner Group, Henrik och Sven-Olof Fastigheter AB, Fastpartner's associated companies and with the Parent Company Compactor Fastigheter AB were carried out on market terms. No other significant business transactions with related parties were carried out during the period.

#### Employees

At 31 March 2022, the Group had 82 (80) employees, of which 58 (56) were men. All are employed by the Parent Company.

# **44.3**%

The equity/assets ratio in the Group at the end of the period totalled 44.3%.

**52.8**%

The equity/assets ratio in the Group adjusted in accordance with NRV at the end of the period totalled 52.8%.



#### Change in pledged assets and contingent liabilities

Pledged assets increased to SEK 10,152.5m (9,882.5) during the period as a result of Fastpartner taking out secured bank loans.

#### Events after the end of the period

Fastpartner has issued additional unsecured green bonds for SEK 300m. The bonds were issued under the existing MTN programme and are an extension of MTN loan no. 104, with the total volume of this after the extension being SEK 1,200m. The loan carries a variable rate of Stibor 3M + 1.90 percentage points and has a final maturity in February 2027.

#### **Parent Company**

The Parent Company conducts parts of the property management business on behalf of the Group. Rental income for the Parent Company during the period totalled SEK 145.1m (138.4) and profit after financial items totalled SEK –19.9m (87.0). At 31 March 2022, cash and cash equivalents totalled SEK 125.5m (149.6). The risk assessment for the Parent Company is the same as for the Group.



## The share

#### Ordinary share, Class A

Fastpartner's Class A ordinary shares were listed in 1994 on the O list of the Stockholm Stock Exchange. Since 2 October 2006, the ordinary shares have been listed on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. Chief Executive Officer Sven-Olof Johansson has been the principal owner since 1995 and at 31 March 2022 owned a 71.6% stake through Compactor Fastigheter AB.

The share price performance can be seen in the diagram below.

#### SHARE PRICE 1 JANUARY - 31 MARCH 2022 (SEK)



#### Ordinary shares, Class D

Fastpartner's Class D ordinary shares were listed on 13 December 2019 on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. The issue price was SEK 84 per share. Class D shares entitle the holder to a dividend as of 6 May 2020. Class D shares entitle the holder to an annual dividend of a maximum of SEK 5.0/Class D share. Each Class D share carries one tenth of a vote.

#### Preference shares

Fastpartner's preference shares were listed on 18 June 2013 on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. The issue price was SEK 293 per share. Adjusted for a 3:1 share split in 2018, this corresponds to a price of SEK 97.67 per share. At an Extraordinary General Meeting held on 9 March 2022, a resolution was passed to redeem all outstanding preference shares in accordance with the redemption reservation in paragraph 5.1 of the Articles of Association. The last day of trading in the preference share was 23 March 2022 and the record date was set at 25 March 2022. Payment of the redemption amount of SEK 664.1m was made on 30 March 2022.

#### Repurchase and divestment of treasury shares

No treasury Class A ordinary shares were sold or repurchased during the year. The holding at year-end was 333,636 ordinary Class A shares, representing 0.2% of the total number of Class A ordinary shares issued.

No Class D ordinary shares have been repurchased.

#### Number of shares outstanding

The total number of Class A ordinary shares outstanding was 182,900,000 at the end of the period. The total number of Class D ordinary shares outstanding was 14,659,140 at the end of the period.

#### THE FIVE LARGEST OWNERS AT 31/03/2022

	Number of shares, Class A	Holding, %
Compactor Fastigheter AB <sup>1)</sup>	130,980,000	71.6
Länsförsäkringar Fondförvaltning	11,190,628	6.1
Kamprad Family Foundation	5,887,500	3.2
Swedbank Robur Fonder	5,803,874	3.2
lilja Batljan Invest Fast 1 AB	4,152,366	2.3
Other	24,885,632	13.6
Number of ordinary shares outstanding	182,900,000	100.0
Fastpartner AB	333,636	
Total ordinary shares issued	183,233,636	

<sup>1</sup>Of which 180,000 (180,000) shares are on loan to Carnegie in conjunction with the signing of a liquidity guarantee



#### REASONS FOR BEING A FASTPARTNER SHARE-HOLDER

#### Clear focus on Stockholm

Around 80% of the rental value is in Stockholm and its surrounding areas in Mälardalen. Properties are located in attractive areas, many on a metro route, in the Stockholm area. In a constantly growing market, demand for premises is high, which results in higher rent levels and lower vacancies.

#### Good returns and dividends

The total return on the share over the past five years has been 96%. The dividend has been steadily increasing and, since 2002, Fastpartner has paid over SEK 2.9bn to its shareholders.

## Constant growth and ambitious targets that are achieved

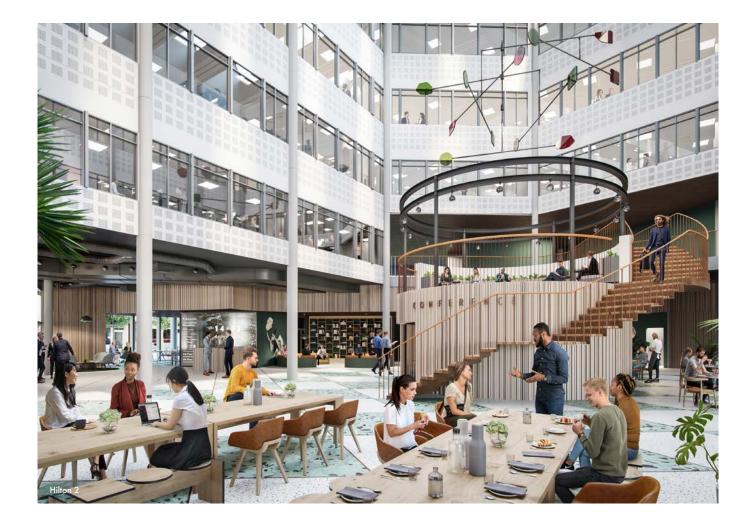
Fastpartner's profit from property management rose from SEK 198m in 2010 to SEK 972m in 2021, an increase of 391%. The targets that Fastpartner set during these years have been met. In Q1 2022, Fastpartner's rolling profit from property management totals approximately SEK 1,060m.

## **Accounting policies**

Fastpartner prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS). This report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company prepares its financial statements according to RFR 2, Accounting for Legal Entities and the Swedish Annual Accounts Act. The Group and the Parent Company have applied the same accounting policies and valuation methods as in the most recent annual report.

New or amended IFRS standards or other IFRIC interpretations that have entered into force since 1 January 2021 have had no material effect on the consolidated profit and loss accounts or balance sheets.

Disclosures in accordance with IAS 34 Interim Reporting are provided both in notes and elsewhere in the Interim Report.



#### **ASSURANCE OF THE BOARD OF DIRECTORS**

The Board of Directors and the Chief Executive Officer hereby certify that the interim report provides a true and fair view of the Parent Company's and Group's operations, financial position and profit/loss and describes the significant risks and uncertainties facing the Parent Company and the companies included in the Group.

Stockholm, 21 April 2022

Peter Carlsson Chairman of the Board Sven-Olof Johansson Board Member and Chief Executive Officer

Charlotte Bergman Board Member Katarina Staaf *Board Member*  Cecilia Vestin Board Member

This information is information that Fastpartner AB is obliged to disclose under the EU Market Abuse Regulation and the Swedish Securities Market Act. The information was submitted for publication, through the agency of the contact person set out below, at 3.00 p.m. CET on 21 April 2022.

The interim report has not been subject to review by the company's auditors.

Further information is available from Sven-Olof Johansson, Chief Executive Officer, phone +46 (0)8 - 402 34 65 (direct) or +46 (0)8 - 402 34 60, or on the company's website www.fastpartner.se

# Condensed consolidated statement of comprehensive income

Amounts in SEKm	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Rental income	488.8	462.7	1,856.3
Property expenses			
Operating expenses	-99.5	-97.0	-313.3
Repairs and maintenance	-11.8	-12.7	-58.0
Property tax	-27.7	-27.0	-109.3
Leases	-2.0	-2.2	-8.2
Property administration and marketing	-18.3	-15.4	-66.5
Net operating income	329.5	308.4	1,301.0
Central administration	-11.6	-10.3	-41.9
Unrealised changes in value of properties	30.3	100.4	3,027.9
Realised changes in value of properties	0.4		1.4
Share of associated companies' profit	0.1	-0.6	0.7
Profit before financial items	348.7	397.9	4,289.1
Financial items			
Financial income	7.3	10.5	44.9
Financial expenses	-70.2	-72.2	-299.7
Ground rents	-8.8	-7.9	-32.6
Change in value, derivatives and financial investments	-60.4	51.6	237.5
Profit before tax	216.6	379.9	4,239.2
Tax	-52.1	-78.6	-871.5
Profit for the period	164.5	301.3	3,367.7
Other comprehensive income			-
Comprehensive income for the period	164.5	301.3	3,367.7
Profit for the period attributable to:			
Parent Company shareholders	164.5	301.3	3,367.7
Non-controlling interests	-	-	-
	164.5	301.3	3,367.7
Earnings/Class A ordinary share, SEK	0.75	1.54	17.92
Number of Class A ordinary shares issued	183,233,636	183,233,636	183,233,636
Number of Class A ordinary shares outstanding	182,900,000	182,900,000	182,900,000
Average number of Class A ordinary shares	182,900,000	182,900,000	182,900,000
Earnings/Class D ordinary share	1.25	1.25	5.0
Number of Class D ordinary shares issued	14,659,140	8,500,000	14,659,140
Number of Class D ordinary shares outstanding	14,659,140	8,500,000	14,659,140
Average number of Class D ordinary shares	14,659,140	8,500,000	10,296,416

There is no dilution at this time as there are no potential Class A ordinary shares in Fastpartner.

# Condensed consolidated balance sheet

Amounts in SEKm	31/03/2022	31/03/2021	31/12/2021
ASSETS			
Non-current assets			
Property, plant and equipment			
Investment properties	35,729.5	31,403.7	35,323.0
Properties under construction		180.7	-
Right-of-use asset, leasehold	1,165.0	1,030.0	1,165.0
Machinery and equipment	1.4	1.5	1.4
Total property, plant and equipment	36,895.9	32,615.9	36,489.4
Non-current financial assets			
Long-term holdings of securities	248.6	-	323.2
Interests in associated companies	414.3	402.3	403.7
Other non-current receivables	53.4	70.0	106.9
Total non-current financial assets	716.3	472.3	833.8
Total non-current assets	37,612.2	33,088.2	37,323.2
Current receivables	228.5	214.3	138.3
Current investments	199.9	207.5	249.9
Cash and cash equivalents	276.6	117.4	210.7
Total current assets	705.0	539.2	598.9
TOTAL ASSETS	38,317.2	33,627.4	37,922.1
EQUITY AND LIABILITIES			
Share capital	659.6	658.1	678.6
Other contributed capital	2,051.4	2,118.5	2,592.0
Retained earnings incl. income for the period	14,246.8	11,582.1	14,186.8
Total shareholders' equity	16,957.8	14,358.7	17,457.4
Deferred tax liability	3,253.7	2,519.4	3,227.4
Liabilities to credit institutions and similar liabilities	13,520.8	11,447.9	12,059.3
Lease liability leasehold	1,165.0	1,030.0	1,165.0
Other non-current liabilities	48.4	43.6	47.7
Total non-current liabilities	17,987.9	15,040.9	16,499.4
liabilities to credit institutions and similar liabilities	2,548.2	3,162.3	3,221.3
Other current liabilities	196.8	519.6	270.9
Accrued expenses and deferred income	626.5	545.9	473.1
Total current liabilities	3,371.5	4,227.8	3,965.3
Total liabilities	21,359.4	19,268.7	20,464.7
TOTAL EQUITY AND LIABILITIES	38,317.2	33,627.4	37,922.1

# Condensed consolidated statement of cash flows

Amounts in SEKm	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Operating activities			
Profit before tax	216.6	379.9	4,239.2
Adjustment items	29.6	-151.3	-3,266.0
Tax paid/received	-120.7	-98.2	-149.3
Cash flow from operating activities before changes in working capital	125.5	130.4	823.9
Changes in working capital	183.8	-3.0	-298.9
Cash flow from operating activities	309.3	127.4	525.0
Investing activities			
Investments in properties	-376.9	-139.6	-1,262.9
Divestment of properties	0.6		325.4
Divestment of non-current financial assets, proceeds obtained	53.5		33.3
Investment in non-current financial assets, proceeds paid	-10.5		-281.0
Cash flow from investing activities	-333.3	-139.6	-1,185.2
Financing activities			
Borrowings	3,111.2	137.6	3,707.9
Repayment of borrowings	-2,322.8	-135.0	-3,034.9
Issuance Class A/D shares		-	494.0
Redemption of preference shares	-664.1	-	-
Dividend	-37.3	-20.1	-453.9
Cash flow from financing activities	87.0	-17.5	713.1
Cash flow for the period	63.0	-29.7	52.9
Cash and cash equivalents, beginning of period	210.7	147.1	147.1
Acquired cash and cash equivalents	2.9	-	10.7
Cash and cash equivalents, end of period	276.6	117.4	210.7

## Condensed change in consolidated equity

Amounts in SEKm	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
At beginning of period	17,457.4	14,057.4	14,057.4
Issuance of Class A/D shares			494.0
Redemption of preference shares	-664.1		
Dividend <sup>1</sup>			-461.7
Profit for the period/total profit	164.5	301.3	3,367.7
At end of period	16,957.8	14,358.7	17,457.4
Attributable to Parent Company shareholders	16,957.8	14,358.7	17,457.4

<sup>1</sup> Of which dividend for Class D ordinary shares account for SEK -57.9m and preference shares for SEK -38.0m. The full amount of the dividend of SEK 461.7m is paid out at 31/03/2022.

# Key performance indicators

Financial key performance indicators	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Rolling annual profit from property management, SEKm (4 quarters ahead) <sup>2</sup>	1,060.0	990.0	1,050.0
Equity/Class A ordinary share, SEK <sup>2</sup>	92.7	78.5	95.4
Long-term net asset value per Class A ordinary share, NRV, SEK <sup>2</sup>	110.6	92.9	113.5
Return on equity, % <sup>1,2</sup>	3.8	8.5	21.4
Return on total capital, % <sup>1,2</sup>	3.0	5.4	12.8
Interest coverage ratio, multiple <sup>2</sup>	4.5	4.2	4.2
Equity/assets ratio, % <sup>2</sup>	44.3	42.7	46.0
Equity/assets ratio adjusted for NRV, %2	52.8	50.5	54.7

Property-related key performance indicators	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Net operating income, % <sup>1,2</sup>	3.8	4.0	4.0
Surplus ratio, % <sup>2</sup>	67.4	66.7	70.1
Economic occupancy rate, %	91.9	90.4	90.6
Financial occupancy rate, adjusted for project properties, %	92.1	91.1	91.1
Rental value, SEK/m <sup>21</sup>	1,433.3	1,366.7	1,389.5
Property expenses, SEK/m <sup>21</sup>	417.6	403.0	365.5
Operating surplus, SEK/m <sup>21</sup>	899.6	832.5	893.4

<sup>1</sup> Calculated at annual rate based on respective period.

<sup>2</sup> Financial measures that are not defined according to IFRS. For definitions and reconciliation, see page 26.

#### PROPERTY PORTFOLIO AS OF 31/03/2022

Region	Number of properties	Area 000 m²	Rental income	Income/m <sup>21</sup>	Property expenses SEKm	Expense/m <sup>21</sup>	Net operating income SEKm	Fair value SEKm	Net operating income, %	Rental value <sup>1</sup> SEKm
Region 1	54	445.2	206.2	1,852.6	60.2	540.9	146.0	17,156.3	3.4	226.5
Region 2	54	416.7	107.7	1,033.8	35.4	339.8	72.3	7,777.2	4.0	120.8
Region 3	80	430.4	131.2	1,219.4	49.1	456.4	82.1	8,083.1	4.1	148.4
Region 4	24	233.7	43.7	747.9	14.6	249.9	29.2	2,712.9	4.5	51.1
Total	212	1,526.0	488.8	1,281.3	159.3	417.6	329.5	35,729.5	3.8	546.8

<sup>1</sup>Not adjusted for properties acquired and sold during 2022.

Region 1 includes the company's properties in Lunda/Spånga/central Stockholm/Hässelby/Tensta/Rinkeby/Alvesta/Malmö/Växjö and Ystad.

Region 2 includes the company's properties in Västberga/Bromma/Täby/Lidingö/Älvsjö/Bredäng/Södertälje/Norrköping/Åtvidaberg/Strängnäs/Eskilstuna and Enköping.

Region 3 includes the company's properties in Akalla/Märsta/Knivsta/Vallentuna/Sollentuna/Upplands Väsby/Uppsala/Gothenburg and Ulricehamn.

Region 4 includes the company's properties in Gävle/Söderhamn/Sundsvall/Ludvika and Hedemora.

## Condensed profit and loss account and statement of comprehensive income, Parent Company

Amounts in SEKm	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Rental income	145.1	138.4	548.1
Property expenses			
Operating expenses	-24.1	-23.6	-74.9
Repairs and maintenance	-5.9	-6.3	-24.1
Property tax	-7.3	-7.5	-29.4
Ground rents/leases	-3.9	-3.7	-14.9
Property administration and marketing	-11.7	-9.9	-39.7
Net operating income	92.2	87.4	365.1
Central administration	-7.2	-6.1	-24.4
Share of associated companies' profit		-0.6	0.7
Profit before financial items	85.0	80.7	341.4
Financial items			
Sale of shares and participations		-	278.0
Profit from interests in subsidiaries		-	590.6
Other financial items	-104.9	6.3	56.4
Profit/loss after financial items	-19.9	87.0	1,266.4
Appropriations			
Group contributions			94.0
Profit before tax	-19.9	87.0	1,360.4
Tax	4.0	-18.5	-83.6
Profit for the period	-15.9	68.5	1,276.8
Other comprehensive income			-
Comprehensive income for the period	-15.9	68.5	1,276.8

# Condensed balance sheet, Parent Company

Amounts in SEKm	31/03/2022	31/03/2021	31/12/2021
ASSETS			
Non-current assets			
Property, plant and equipment			
Machinery and equipment	0.9	0.8	0.9
Total property, plant and equipment	0.9	0.8	0.9
Shares in Group companies	7,501.1	6,580.1	7,369.4
Receivables from Group companies	13,120.0	12,400.5	12,891.3
Long-term holdings of securities	248.6	-	323.2
Interests in associated companies	414.3	402.4	403.8
Other non-current receivables	53.4	92.7	106.9
Total non-current financial assets	21,337.4	19,475.7	21,094.6
Total non-current assets	21,338.3	19,476.5	21,095.5
Current receivables	14.0	20.5	15.4
Prepaid expenses and accrued income	97.3	79.4	94.8
Current investments	199.9	207.5	249.9
Cash and cash equivalents	125.5	101.3	149.6
Total current assets	436.7	408.7	509.7
TOTAL ASSETS	21,775.0	19,885.2	21,605.2
EQUITY AND LIABILITIES			
Share capital	659.6	658.1	678.6
Other reserves	110.6	91.7	91.7
Share premium reserve	2,051.4	2,118.5	2,592.0
Retained earnings incl. income for the period	4,235.3	3,628.0	4,374.6
Total shareholders' equity	7,056.9	6,496.3	7,736.9
Liabilities to credit institutions and similar liabilities	11,459.7	9,163.9	9,817.1
Liabilities to Group companies	645.3	704.7	579.6
Other non-current liabilities	31.9	29.1	46.6
Total non-current liabilities	12,136.9	9,897.7	10,443.3
Liabilities to credit institutions and similar liabilities	2,320.8	2,937.1	3,081.9
Other current liabilities	81.5	401.5	193.9
Accrued expenses and deferred income	178.9	152.6	149.2
Total current liabilities	2,581.2	3,491.2	3,425.0
Total liabilities	14,718.1	13,388.9	13,868.3
TOTAL EQUITY AND LIABILITIES	21,775.0	19,885.2	21,605.2

# Change in Parent Company equity

Amounts in SEKm	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
At beginning of period	7,736.9	6,427.8	6,427.8
Issuance of Class A/D shares		-	494.0
Redemption of preference shares	-664.1	-	-
Dividend <sup>1</sup>		-	-461.7
Profit for the period/total profit	-15.9	68.5	1,276.8
At end of period	7,056.9	6,496.3	7,736.9

<sup>1</sup> Of which dividend for Class D ordinary shares accounts for SEK -57.9m and preference shares for SEK -38.0m. The full amount of the dividend of SEK 461.7m is paid out at 31/03/2022.

#### **NOTE 1 SEGMENT REPORTING**

	Regi	on 1	Regi	on 2	Regi	on 3	Regi	on 4	Total pr manag		Elimino and Grou iter	up-wide	Total C	Group
SEKm	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Rental income	206.2	203.0	107.7	102.8	131.2	123.3	43.7	33.6	488.8	462.7			488.8	462.7
Property expenses	-60.2	-57.4	-35.4	-34.1	-49.1	-49.8	-14.6	-13.0	-159.3	-154.3			-159.3	-154.3
Net operating income	146.0	145.6	72.3	68.7	82.1	73.5	29.1	20.6	329.5	308.4			329.5	308.4
Ground rents	-5.5	-5.4	-2.1	-1.3	-1.2	-1.2			-8.8	-7.9			-8.8	-7.9
Changes in value														
Unrealised changes in value of														
properties	-3.2	19.4	33.5	67.0	0.8	13.4	-0.8	0.6	30.3	100.4			30.3	100.4
Realised changes in value of properties							0.4		0.4				0.4	-
Changes in value, financial instruments									-60.4	51.6			-60.4	51.6
Gross profit	137.3	159.6	103.7	134.4	81.7	85.7	28.7	21.2	291.0	452.4			291.0	452.4
Unallocated items														
Central administration											-11.6	-10.3	-11.6	-10.3
Share of associated companies' profit									0.1	-0.6			0.1	-0.6
Financial income									7.3	10.5			7.3	10.5
Financial expenses									-70.2	-72.2			-70.2	-72.2
Profit before tax													216.6	379.9
Tax											-52.1	-78.6	-52.1	-78.6
Comprehensive income for the period									228.2	390.1	-63.7	-88.9	164.5	301.3
Investment properties	17,156.3	15,450.2	7,777.2	6,914.4	8,083.1	7,470.2	2,712.9	1,749.6	35,729.5	31,584.4			35,729.5	31,584.4
Unallocated items														
Right-of-use asset, leasehold													1,165.0	1,030.0
Financial														
non-current assets													716.3	472.3
Machinery and equipment													1.4	1.5
Current assets													428.4	421.8
Cash and cash equivalents Total assets	17.156.3	15,450.2	7.777.2	6.914.4	8.083.1	7.470.2	2.712.9	1.749.6	35,729.5	31.584.4			276.6 38.317.2	117.4 33,627.4
	,	,	. ,	-,	-,	.,	_,	.,	,	,			,	,
Unallocated items														
Shareholders' equity														14,358.7
Non-current liabilities														12,521.5
Deferred tax liability														2,519.4
Current liabilities													3,371.5	,
Total equity and liabilities													38,317.2	33,627.4
Acquisitions and investments for the	110.0	·			100-		110.0		074	100			0	
period	118.9	36.6	43.2	36.1	102.0	49.6	112.3		376.4	139.6			376.4	139.6
Sales for the period							-0.2		-0.2				-0.2	

Note that IFRS 16 effects in respect of ground rents are reported separately above.

In accordance with IFRS 8, segments are presented from the point of view of management, divided into the following segments: Region 1, Region 2, Region 3 and Region 4. These four regions identified are the management areas used to monitor the business with reporting to the Executive Management Team. The accounting policies used in internal reporting are the same as for the Group in general except in respect of ground rents, which are recognised as a financial item in the Group profit and loss account. The four regions are followed up at the net operating income level. In addition, there are unallocated items and Group adjustments. Rental income, which is external in its entirety, property expenses, and unrealised changes in value, are directly attributable to the properties in each segment. Gross profit consists of earnings from each segment, excluding allocation of central administrative expenses, share of associated companies' profit, items in net financial items and tax. Assets and liabilities are recognised on the balance sheet date and property assets are directly attributed to each segment.

Region 1 includes the company's properties in the areas Lunda/Spånga/central Stockholm/Alvesta/Malmö/Växjö and Ystad, as well as the company's three urban centres, Hässelby, Tensta and Rinkeby.

Region 2 includes the company's properties in Västberga/Bromma/Täby/Lidingö/Södertälje/Norrköping/Åtvidaberg/ Strängnäs/Eskilstuna and Enköping, as well as the company's two urban centres in Älvsjö and Bredäng.

Region 3 includes the company's properties in Akalla/Märsta/Knivsta/Vallentuna/Sollentuna/Upplands Väsby/Uppsala/Gothenburg and Ulricehamn.

Region 4 includes the company's properties in Gävle/Söderhamn/Sundsvall/Ludvika and Hedemora.

#### **NOTE 2 MEASUREMENT AT FAIR VALUE**

Financial instruments are measured at fair value or at amortised cost on Fastpartner's balance sheet. According to IFRS 13, Fair Value Measurement, fair value is divided into a hierarchy of three levels. The three levels should reflect the methods used to assess the fair value.

The official market listing on the balance sheet date is used when measuring fair value. If no such market listing is available, fair value is measured using generally accepted methods such as discounting future cash flows and comparisons with recently completed equivalent transactions.

Level 1 includes financial instruments where measurement is based on quoted prices in an active marketplace. Fastpartner's holdings in Swedbank, SEB, Nordea and Randviken Fastigheter are valued according to level 1.

Level 2 includes financial instruments where valuation is mainly based on observable market data for the asset or the liability. Fastpartner obtains market valuation of all of its interest-rate derivatives from each lender. The measurement model is unchanged compared with the description in the Annual Report. For Fastpartner, all interest-rate derivatives are measured according to level 2.

Level 3 includes financial instruments where measurement is based on the company's own relevant assumptions. The table below shows financial assets measured at fair value as of 31/03/2022.

Fastpartner measures its properties at level 3 based on non-observable market data. See page 7 for a more detailed description of these measurement principles.

#### FINANCIAL ASSETS MEASURED AT FAIR VALUE IN PROFIT OR LOSS AS OF 31/12/2022 (31/03/2021)

	Toto	al	Leve	11	Level	2	Level	3
Shareholdings measured at fair value, beginning of year	573.1	(36.0)	573.1	(36.0)				
Acquisition/Sale during the year	-	(156.9)		(156.9)				
Unrealised change in value	-124.6	(14.6)	-124.6	(14.6)				
Shareholdings measured at fair value at end of period	448.5	(207.5)	448.5	(207.5)	-	(-)	-	(-)

#### FINANCIAL LIABILITIES MEASURED AT FAIR VALUE AS OF 31/03/2022 (31/03/2021)

	Tot	al	Leve	el 1	Leve	el 2	Leve	əl 3
Interest-rate derivatives measured at fair value, beginning of year	-75.7	(-143.8)			-75.7	(-143.8)		
Unrealised change in value	64.2	(37.0)			64.2	(37.0)		
Interest-rate derivatives measured at fair value at end of period	-11.5	(-106.8)	-	(-)	-11.5	(-106.8)	-	(-)

#### CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES, AS WELL AS FAIR VALUE AS OF 31/03/2022 (31/03/2021)

	Fair value via comprehen-	Fair value th		liabilitie	ial assets and s measured at			Tot	
	sive income	and	loss	c	amortised cost	Total carryi	ng amount	fair v	alue
Long-term holdings of securities		248.6				248.6	(-)	248.6	(-)
Other non-current receivables				53.4	(70.0)	53.4	(70.0)	53.4	(70.0)
Trade receivables				22.0	(27.2)	22.0	(27.2)	22.0	(27.2)
Other current receivables				24.8	(28.1)	24.8	(28.1)	24.8	(28.1)
Current investments		199.9	(207.5)			199.9	(207.5)	199.9	(207.5)
Cash and cash equivalents				276.6	(117.4)	276.6	(117.4)	276.6	(117.4)
Accrued income				50.9	(33.5)	50.9	(33.5)	50.9	(33.5)
Total financial assets	- (-)	448.5	(207.5)	427.7	(276.2)	876.2	(483.7)	876.2	(483.7)
Liabilities to credit institutions									
and similar liabilities				16,069.0	(14,610.2)	16,069.0	(14,610.2)	16,069.0	(14,610.2)
Lease liability leasehold				1,165.0	(1,030.0)	1,165.0	(1,030.0)	1,165.0	(1,030.0)
Other non-current liabilities				48.4	(43.6)	48.4	(43.6)	48.4	(43.6)
Trade payables				119.3	(84.8)	119.3	(84.8)	119.3	(84.8)
Other current liabilities		11.51	(106.8)1	63.4	(159.1)	74.9	(265.9)	74.9	(265.9)
Accrued expenses				261.4	(248.2)	261.4	(248.2)	261.4	(248.2)
Total financial liabilities	- (-)	11.5	(106.8)	17,726.5	(16,175.9)	17,738.0	(16,282.7)	17,738.0	(16,282.7)

<sup>1</sup> Refers to derivative instruments not intended for hedge accounting

#### **NOTE 3 DISTRIBUTION OF INCOME**

	2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Rental income	457.7	434.1	1,740.4
Service income	31.1	28.6	115.9
Total income	488.8	462.7	1,856.3

## **Definitions**

#### **PROPERTY-RELATED**

#### Net operating income

Rental income less property expenses.

#### Net operating income, %

Net operating income in relation to average carrying amount of investment properties, adjusted for development properties and acquisitions during the period.

#### Economic occupancy rate, %

Recognised rental income adjusted for discounts and rental losses, as a percentage of rental value.

#### **Property expenses**

Total of direct property expenses such as operating expenses, costs for repairs and maintenance, rents, taxes, and indirect property expenses such as costs for property administration and marketing.

#### Profit from property management

Profit/loss before tax in the property management business excluding changes in value, currency effects and taxes.

#### Rolling annual profit from property management

#### (4 quarters ahead)

Profit/loss before tax in the property management business, excluding changes in value, currency effects and taxes, adjusted for average surplus ratio, acquisitions/sales for the period and newly signed contracts that have not yet come into effect/contracts that have been terminated.

#### **Rental value**

Recognised rental income with reversal of any discounts and any rental losses, plus estimated market rent for existing unleased space.

#### Comparable portfolio

The comparison period is adjusted with respect to acquired and sold properties as if they had been held during the corresponding period as the current reporting period.

#### Surplus ratio, %

Net operating income as a percentage of recognised rental income.

#### **FINANCIAL**

#### Return on equity, %

Profit/loss after tax in relation to average equity.

#### Return on total capital, %

Profit/loss after financial items plus interest expenses less interest subsidy in relation to average total assets.

#### Loan-to-value ratio, %

Liabilities to credit institutions in per cent of the properties' carrying amount.

#### Net liabilities

Interest-bearing liabilities less interest-bearing assets, cash and cash equivalents and listed shares.

#### Interest coverage ratio, multiple

Profit/loss before tax with reversal of changes in value and interest expenses, as a multiple of interest expenses.

#### Equity/assets ratio (%)

Equity in relation to total assets.

## Equity/assets ratio adjusted according to NRV (net reinvestment value) (%)

Equity with reversal of interest-rate derivatives and deferred tax in relation to total assets.

#### **SHARE-RELATED**

#### Equity per Class A ordinary share

Equity in relation to number of outstanding Class A ordinary shares at the end of the period.

#### Long-term net asset value per Class A ordinary share, NRV (Net Reinvestment Value)

Equity per Class A ordinary share with reversal of interest-rate derivatives and deferred tax.

#### Earnings per ordinary share, Class A

Profit/loss after tax, adjusted for dividends on preference shares and Class D ordinary shares, in relation to average number of outstanding Class A ordinary shares. The comparative figures for the previous year have also been adjusted for dividends on preference shares.

## Weighted average number of outstanding shares

Weighted average number of outstanding shares over a certain period.

Fastpartner presents certain financial performance measures in the interim report that are not defined according to IFRS. Fastpartner considers that these measures provide valuable supplementary information for investors and company management, as they enable an assessment of the company's performance. Since not all companies calculate financial performance measures in the same way, the measures are not always comparable to measures used by other companies. These financial measures should not therefore be regarded as substitutes for measures defined according to IFRS. Measures presented on the next page are not defined according to IFRS, unless stated otherwise.

#### FINANCIAL MEASURES NOT DEFINED ACCORDING TO IFRS

		2022 01/01 - 31/03	2021 01/01 - 31/03	2021 01/01 - 31/12
Rolling annual profit from property management, (4 quarters ahead)	Profit from property management, SEKm	246.3	227.9	972.4
Rolling annual profit from property management is a key ratio that Fastpartner considers to be relevant to assess the profit-generating	Adjustment for share of profits of associated companies, SEKm	-0.1		-0.7
capacity of the underlying business and the key figure serves as the basis	Adjustment to average surplus ratio, SEKm Adjustment for acquisitions and newly signed contracts that	3.4	8.9	3.5
for follow-up of the company's financial targets.	have not yet come into effect, SEKm	13.7	8.2	62.3
	Adjustment for closing swap contracts and changes in margins			
	at refinancing, SEKm	1.7	2.5	12.5
	Adjusted profit from property management, SEKm Rolling annual profit from property management, (4 quarters ahead), SEKm	<b>265.0</b> 1,060.0	<b>247.5</b> 990.0	<b>1,050.0</b> 1,050.0
Equity/Ordinary share, SEK	Shareholders' equity, SEKm	16,957.8	14,358.7	17,457.4
Fastpartner considers this key ratio to be relevant since it shows how the	Total number of ordinary shares outstanding	182,900,000	182,900,000	182,900,000
Group's equity is distributed per outstanding ordinary share and has been ncluded to disclose the quantity of equity, according to this definition, per ordinary share.	Equity/Ordinary share, SEK	92.7	78.5	95.4
Long-term net asset value per Class A ordinary share, NRV, SEK	Shareholders' equity, SEKm	16,957.8	14,358.7	17,457.4
Eastpartner considers this key performance indicator to be relevant since	Reversal of deferred tax, SEKm	3,253.7	2,519.4	3,227.4
net asset value is the aggregate capital that Fastpartner manages for its owners. Long-term net asset value is based on the Group's book equity,	Reversal of interest-rate derivatives, SEKm	11.5	106.8	75.7
with adjustments for items that do not involve any payment in the near	Total number of Class A ordinary shares outstanding	182,900,000	182,900,000	182,900,000
future, such as, in Fastpartner's case, derivatives and deferred tax liability, distributed per Class A ordinary share.	Long-term net asset value per Class A ordinary share, NRV, SEK	110.6	92.9	113.5
Return on equity, %	Profit/loss after tax, SEKm	164.5	301.3	3,367.7
Return on equity is a key performance indicator that Fastpartner considers	Calculated at annual rate, SEKm	958.0	1,205.2	3,367.7
to be relevant in terms of indicating the company's return on equity in the Group.	Average equity, SEKm	17,207.6	14,208.1	15,757.4
citop.	Return on equity, %	3.8	8.5	21.4
Return on total capital, %	Profit/loss after financial items, SEKm	216.6	379.9	4,239.2
Return on total capital is a key performance indicator that Fastpartner	Reversal of financial expenses, SEKm	70.2	72.2	299.7
considers to be relevant in terms of indicating the company's return on total capital in the Group.	Calculated at annual rate based on respective period, SEKm	1,147.2	1,808.4	4,538.9
	Average total assets, SEKm	38,119.7	33,387.9	35,535.2
	Return on total capital, %	3.0	5.4	12.8
Interest coverage ratio, multiple	Profit/loss before tax, SEKm	216.6	379.9	4,239.2
Interest coverage ratio is a key performance indicator that Fastpartner considers relevant in terms of assessing the Group's ability to pay, and	Reversal of changes in value, SEKm	29.7	-152.0	-3,266.8
sensitivity to, interest on interest-bearing liabilities.	Reversal of interest expenses, SEKm	70.2	72.2	299.7
, · · · · · · · · · · · · · · · · · · ·	Adjusted profit/loss before tax, SEKm Adjusted profit/loss before tax as a multiple of interest expenses, multiple	<b>316.5</b> 4.5	<b>300.1</b> 4.2	<b>1,272.1</b> 4.2
Equity/assets ratio, %	Shareholders' equity, SEKm	16,957.8	14,358.7	17,457.4
Fastpartner considers the equity/assets ratio to be relevant in terms of	Total assets, SEKm	38,317.2	33,627.4	37,922.1
indicating the Group's capital structure by indicating the amount of equity in relation to the Group's total assets.	Equity/assets ratio, %	44.3	42.7	46.0
Equity/assets ratio adjusted for NRV, %	Sharahaldara' anuitu SEKn	16.057.0	14,358.7	17,457.4
Equity/assets ratio adjusted for INKV, 76 Fastpartner considers the equity/assets ratio adjusted for NRV to be	Shareholders' equity, SEKm Reversal of deferred tax, SEKm	16,957.8 3,253.7	2,519.4	3,227.4
relevant in terms of indicating the Group's capital structure by indicating	Reversal of interest-rate derivatives, SEKm	11.5	106.8	75.7
the amount of equity with adjustments for items that do not entail payment	Adjusted shareholders' equity, SEKm	20,223.0	16,984.9	20,760.5
in the near future, such as derivatives and deferred tax liability in Fastpartner's case, in relation to the Group's total assets.	Total assets, SEKm	38,317.2	33,627.4	37,922.1
	Equity/assets ratio adjusted for NRV, %	52.8	50.5	54.7
Net liabilities, SEKm	Interest-bearing liabilities, SEKm	16,069.0	14,610.2	15,280.6
	Interest-bearing assets	-389.3	-405.9	-442.8
	Cash and cash equivalents	-276.6	-117.4	-210.7
	Listed shares	-499.0	-269.7	-617.6
	Net liabilities, SEKm	14,904.1	13,817.2	14,009.5
Net operating income, %	Net operating income, as per profit and loss account, SEKm	329.5	308.4	1,301.0
	Net operating income for dev. properties, as well as adjustment for acquisitions made during the period, SEKm	-4.3	-7.2	-23.9
	Adjusted net operating income for dev. properties and acquisitions for the period, SEKm	325.2	304.2	1,277.1
	Average value of investment properties (adjusted for dev. properties and acquisitions), SEKm	34,479.2	30,129.7	31,982.0
	Net operating income, %	3.8	4.0	4.0
Surplus ratio, %	Rental income, SEKm Property expenses, SEKm	488.8 -159.3	462.7 -154.3	1,856.3 -555.3
	Net operating income, SEKm	329.5	308.4	1,301.0
	Surplus ratio, %	67.4	66.7	70.1

CALENDAR	
Interim report at 30 June 2022	5 July 2022
Interim report at 30 September 2022	20 October 2022

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