

FASTPARTNER

## Fastpartner in brief

Fastpartner is a listed Swedish property company that owns, manages and develops its own properties. We are known for our long-term commitment, rapid decisions and information, and enthusiasm about creating the leading property solutions in the market.

Fastpartner focuses on commercial properties, especially in the Stockholm area. Through active management, we work with our tenants to create property solutions adapted to their needs and wishes.

#### FASTPARTNER'S BUSINESS MODEL AND STRATEGY

Fastpartner owns, manages and develops commercial properties in Sweden's largest population centres, where economic growth is strongest. We have broad risk diversification in these metropolitan areas, with properties in different types of segments.

We endeavour to work swiftly and efficiently to harness business opportunities emerging in the growing metropolitan regions. Sustainability is a natural element of our long-term business activities.

80%

Around 80% of the rental value is in Stockholm and the surrounding Mälardalen region.

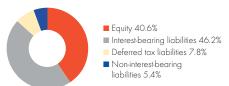
#### **FASTPARTNER TARGETS 2025**

FINANCIAL		OPERATIONAL	ENVIRONMENT	DIVIDEND	
Rolling annual profit from property management should be SEK 1,100m	At least 30% of the loan portfolio should have interest rates fixed for a period of > 3 years  Secured loan-to-value ratio should be <30%	The surplus ratio should be at least 75%	The volume of environmentally certified properties should increase by >10% per year and comprise >80% by the end of 2025	The company should generate a stable growing annual dividend per Class A ordinary share that will comprise at least one-third of the profit from property management per	
The profit from property management per Class A ordinary share should increase by >10% per year	Green financing should account for 70% of the company's total loan portfolio	The entire property portfolio should be fully digitalised	CO <sub>2</sub> e emissions should decrease by >15% per year	year	
Return on equity should be total >12% per year	Net debt / EBITDA should be <10x	The customer satisfaction index (CSI) should exceed 75	Energy consumption should decrease by >2% per year in the existing portfolio		
Net loan-to-value ratio should be <45%  The interest coverage ratio should be >3x	Achieve a credit rating of Baa1		2030 targets: Achieve 100% climate neutrality regarding Scope 1 and Scope 2 2045 targets: Achieve 100% climate neutrality regarding Scope 1, Scope 2 and Scope 3		

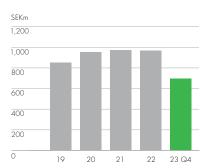
### DISTRIBUTION OF RENTAL VALUE – BY TYPE OF PREMISES



#### CAPITAL STRUCTURE



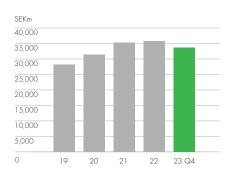
#### PROFIT FROM PROPERTY MANAGEMENT



**SEK695**m

Profit from property management over the past 12 months totalled SEK 694.7m.

#### PROPERTY VALUE



SEK 33,750m

The market value of the properties totalled SEK 33,750.1 m at 31/12/2023.

#### MESSAGE FROM THE CEO

## The only way is up

#### Strong operational performance

The 2023 business year was characterised by major challenges of both a geopolitical and a financial nature. This led to an increased level of problems for businesses and individuals, and also resulted in lower demand in the economy in general.

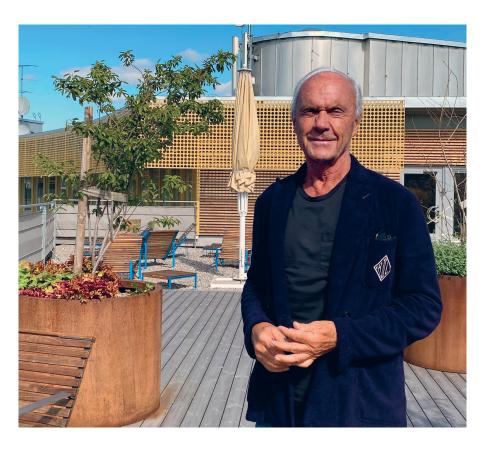
Despite tougher market conditions, the organisation managed to record an operating surplus of SEK 1,555m, which is the highest figure ever. Furthermore, we completed several of our major projects during the fourth quarter, which meant that our capex gradually decreased during the year, which in turn led to our cash flow improving at a corresponding rate. Our lettings team did a great job, which led to the vacancy rate falling to 7 per cent, which is a strong performance in the current market.

In operational terms, we can be satisfied with 2023. The major challenge for Fast-partner was the rapid increase in interest rates during the year, which had an impact on our net financial items and thus also on our interest coverage ratio. Rising market interest rates also led to increased yield requirements for properties, which had a negative impact on our net asset value.

In previous messages from the CEO, I have emphasised the significance of the development of key interest rates for Fastpartner's earnings growth, due to the company's relatively short fixed-rate periods. Despite this, we managed to achieve a profit from property management of SEK 700m for the year. Because, as mentioned above, we completed our major ongoing projects in the fourth quarter, our net cash flow will improve significantly in 2024. As a further consequence of the development of key interest rates, we wrote down the value of our properties by SEK 955m in the fourth quarter, bringing the year's negative changes in the value of our properties to a total of SEK 2,474m.

#### The only way is up

In my opinion, Q4 is the quarter in which both the profit from property management and the negative changes in value will bottom out and our short fixed-rate period strategy will then turn in our favour, assuming there is a relatively fast reduction in interest rates in 2024. This assumption is based on, for example, statements made in the press conference with Federal



Reserve Chair Jay Powell after the last interest rate meeting on 31 January. Jay Powell admittedly stated that inflation was still a bit too high and that the labour market was relatively robust and that the economy was running reasonably smoothly. The press briefing revealed that the six-month CPI was 1.6 per cent and the three-month CPI was negative. The labour market still appears to be strong, especially considering the NFP (Non-Farm Payroll) figures published last week, which showed that the number of new jobs was almost twice as high as expected. However, a closer analysis of the NFP statistics shows that a large share of the new jobs were temporary and are in the low-wage segment. In addition, the statistical data contains some lags. In real time, however, largescale redundancies can be observed in the tech and finance industries, as well as in the more skilled service sector where wage levels are generally high. Jay Powell is of course aware of all this, which means that I am convinced that a first interest rate cut will be made by the Fed as early as March,

even though all other market analysts now have a completely different opinion.

Given the major economic problems facing Europe's two largest economies, Germany and France, the ECB is likely to quickly follow the Fed's lead, thus allowing Riksbanken in Sweden to put aside concerns about a weak krona and begin cutting its interest rates in a calm way. The risk of delaying interest rate cuts for too long is that the economy could be damaged too much by the high interest rates and that the recovery would therefore perhaps take considerably longer than expected, which could in turn mean that stimulus measures may once again be needed, including a much faster interest rate cut down to a significantly lower level than the 2 per cent that the market currently considers to be the new sustainable interest rate level. A further positive factor from a funding perspective is that the bond market in SEK is slowly normalising, resulting in better liquidity and somewhat lower spreads. The recovery of the bond market is important, especially for the transaction market.

At the end of the first quarter of 2024, 70 per cent of our financing will consist of secured loans from Nordic banks and the remaining 30 per cent will consist of bond loans in SEK. In line with our new financing policy, in 2024 we intend to fix 30 per cent of our loan portfolio for periods exceeding 3 years.

#### Dividend

Our overall assessment of the results for 2023, and the company's earnings for 2024, means that we feel comfortable proposing to the Annual General Meeting a dividend of SEK 1.0 per Class A ordinary share and a dividend of SEK 5.0 per Class D ordinary share.

#### Fourth quarter 2023

Rental income for the quarter grew by 10.5% to SEK 554.9m (502.0), net operating income rose by 6.5% to SEK 362.2m (340.0), and the surplus ratio amounted to 65.3% (67.7).

Profit from property management for the quarter decreased by 40.0% to SEK 112.4m (178.3) or SEK 0.62 (0.97)/Class A ordinary share. The decrease in profit from property management is mainly attributable to higher market interest rates, offset by increased rental income resulting from newly signed tenancy agreements, index-linked rent increases, completed tenant adjustments and new rents from properties acquired in 2022 and 2023.

Unrealised changes in value in the property portfolio for the quarter totalled SEK –955.2m (–1,759.8).

Financial items for the quarter totalled SEK –247.4m (–93.2).

Income before tax for the quarter totalled SEK –852.4m (–1,527.6).

Sven-Olof Johansson, CEO

## Performance January - December 2023

#### Rental income

Rental income totalled SEK 2,208.7m (1,997.5), representing an increase on the previous year of SEK 211.2m, or 10.6%. The increase is attributable to index-linked rent increases, newly signed tenancy agreements, completed tenant adjustments and additional rent from properties acquired in 2022 and 2023.

In a comparable portfolio, income increased by SEK 195.7m or 9.7%.

The economic occupancy rate at 31 December 2023 was 92.9% (92.4). Adjusted for Fastpartner's project properties, the economic occupancy rate was 93.0% (92.5).

#### **Property expenses**

Property expenses totalled SEK 654.1m (599.2), representing an increase of SEK 54.9m, or 9.2%, compared with the same period in the previous year. The increase is mainly attributable to higher electricity costs, but also district heating, property tax and a larger property portfolio.

In a comparable portfolio, property expenses grew by SEK 44.4m, or 7.9%.

#### Central administration

Central administration expenses totalled SEK 46.1m (56.9), representing an decrease of SEK 10.8m, or 19.0%, compared with the previous year. The decrease is mainly explained by the fact that the previous year included a donation of SEK 10.0m to UNHCR's operations in Ukraine, and also by non-recurring costs of SEK 0.9m relating to a kick-off trip for the entire company to Gotland and SEK 0.6m relating to the redemption of the company's preference share.

#### Valuation of properties

Unrealised changes in value in the property portfolio totalled SEK –2,473.9m (–864.2). The weighted direct yield requirement for valuations of the property portfolio was approximately 5.2% (4.8). Changes in value during the year were mainly due to rising yield requirements, offset by newly signed tenancy agreements and the completion of tenant adjustments.

#### Financial items

Financial items totalled SEK –878.8m (–389.3). Financial items mainly consist of interest expenses for the Group's loans and changes in value related to financial investments and interest rate derivatives.

Financial income totalled SEK 40.2m (45.9).

Financial expenses totalled SEK 850.1m (397.5), consisting mainly of interest expenses for the Group's loans. The year-on-year change was mainly due to rising market interest rates.

Realised changes in the value of financial investments totalled SEK 43.6m (13.5). Unrealised changes in the value of financial investments and interest rate derivatives totalled SEK –76.8m (–15.8).

#### Tax

Tax for the year totalled SEK 284.4m (-7.2). Tax consists of current tax of SEK -94.3m (-62.3) on profit for the year and deferred tax of SEK 378.7m (55.1). The corporation tax rate for the 2023 tax year is 20.6% (20.6).

#### Cash flow

Cash flow for the year from current management before changes in working capital totalled SEK 716.6m (799.9). Cash flow after changes in working capital totalled SEK 917.5m (751.1). The change in cash and cash equivalents for the year was SEK –89.8m (–56.1). This was primarily the result of an increase in net operating income due to newly signed tenancy agreements, index-linked rent increases as well as completed tenant adjustments. Other factors responsible for the change include investments in existing properties, acquisition of new properties and new loans.

#### **Q4 IN BRIEF**

- Rental income rose to SEK 554.9m (502.0).
- Net operating income increased to SEK 362.2m (340.0).
- The surplus ratio totalled 65.3 per cent (67.7).
- Profit from property management totalled SEK 112.4m (178.3).
- Unrealised changes in value in the property portfolio totalled SEK -955.2m (-1,759.8).
- Financial items totalled SEK -247.4m (-93.2).
- Profit before tax totalled SEK –852.4m (-1,527.6).
- After-tax profit totalled SEK –768.5m (-1,189.5).
- Earnings / Class A ordinary share totalled SEK -4.30 (-6.60).

### PROFIT FROM PROPERTY MANAGEMENT PER QUARTER



Profit from property management per quarter (left axis)
 Profit from property management, rolling annual basis, four quarters ahead (right axis)

SEK 2,209 m

Rental income was SEK 2,208.7m for the year.

## Property portfolio

Fastpartner's property portfolio is geographically concentrated in the Stockholm area. Approximately 80% of the company's rental value is located in Stockholm, along with Uppsala and surrounding areas in Mälardalen. The remaining rental value is in Gävle (about 9%), Gothenburg (about 4%), Norrköping (about 4%) and Malmö and the rest of Sweden (together about 3%).

The largest segment in our property portfolio is offices, which account for about 46% of rental value. These office premises are mainly located in the Stockholm area. In terms of rental value, about one quarter of the offices in the entire property portfolio are located in central Stockholm and in Solna. Here is a breakdown of the property portfolio between the other segments in terms of rental value: 17% logistics/warehousing, 13% retail/restaurants, 12% healthcare/schools, 7% industry/manufacturing, 3% residential/hotels and 2% other.

In terms of organisation, the property portfolio is managed in three regions. The total lettable area of 1,562,761 m<sup>2</sup> is distributed among the three regions. Region 1 has 492,104 m<sup>2</sup>, Region 2 has 489,480 m<sup>2</sup> and Region 3 has 581,177 m<sup>2</sup>. See Note 1 for the management area of each region.

#### **ACQUISITIONS**

Fastpartner acquired the following properties in 2023

		Lettable	Purchase
Property	Municipality	area, m²	completion date
Gredelby 28:5	Knivsta	530	16 Jan 2023

## 1,562,761 m<sup>2</sup>

Total lettable area.

#### OVERVIEW BY GEOGRAPHIC AREA AT 31/12/2023

Lettable area, m
------------------

		Lenable drea, iii									
	Plot area	Total lettable area	Offices	Logistics & warehousing	Retail & restaurants	Industry & manufacturing	Residential & hotels	Healthcare & schools	Other	Rental value SEKm <sup>1</sup>	Value SEKm
Stockholm	1,033,479	8 <i>7</i> 4, <i>7</i> 11	391,592	1 <i>7</i> 9,542	102,988	70,387	38,788	86,054	5,359	1,683.0	25,851.5
Gävle	493,658	232,647	46,578	60,278	14,519	56,022	208	51,929	3,113	224.5	2,550.2
Uppsala & Mälardalen	193,135	107,816	31, <i>7</i> 49	40, <i>77</i> 6	16,966	<i>7</i> ,028	3,449	7,837	11	147.9	2,120.2
Gothenburg	231,146	110,597	16,591	79,244	11,436	1,848		1,479		86.3	1,072.8
Norrköping	370,214	144,752	20,673	83,492	10,019	19,623	210	10,673	62	110.1	1,218.1
Malmö	89,931	51,838	16,564	25,838	3,174	2,250		3,202	810	51.8	567.8
Other	138,096	40,400	6,842	21,599	5,395	3,855	2,356	339	14	30.9	369.5
Total	2,549,659	1,562,761	530,589	490,769	164,497	161,013	45,011	161,513	9,369	2,334.5	33,750.1

 $<sup>^{\</sup>rm 1}$  Rental value at 01/01/2024, 12 months ahead.

#### LEASE PORTFOLIO, COMMERCIAL PROPERTIES

Region	Lease value, SEKm	Average remaining maturity, years	Area, m²
Region 1	4,083.5	4.0	491.8
Region 2	2,740.0	4.5	466.2
Region 3	2,204.6	4.4	577.1
Total	9,028.1	4.2	1,535.1

Lease portfolio for residential and parking spaces totals SEK103.9m (111.3).

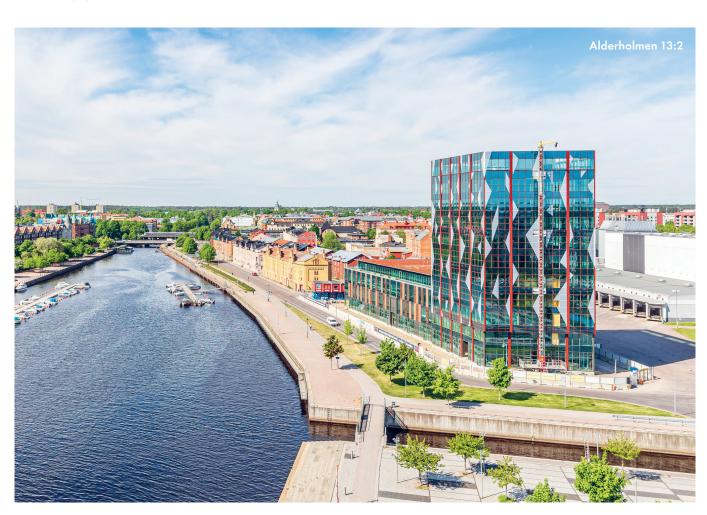
## LEASE MATURITY STRUCTURE, COMMERCIAL PROPERTIES

Maturity	Lease value, annual rent SEKm	Number	Share of lease value, %
2024	240.1	<i>7</i> 53	11.3
2025	422.9	494	19.9
2026	464.8	458	21.8
2027	272.3	261	12.8
2028	109.3	75	5.1
2029>	620.5	122	29.1
Total	2,129.9	2,163	100.0

#### OVERVIEW BY TYPE OF PREMISES

31/12/2023	Area	Rental value SEKm <sup>1</sup>	Rental value/m²
Offices	530,589	1,075.4	2,027
Logistics & warehousing	490,769	398.8	813
Industry & manufacturing	161,013	158.5	984
Retail & restaurants	164,497	294.6	1, <i>7</i> 91
Healthcare & schools	161,513	290.8	1,800
Residential & hotels	45,011	75.5	1,677
Other	9,369	40.9	4,370
Total	1,562,761	2,334.5	1,494

 $<sup>^{\</sup>rm I}$  Rental value at 01/01/2024, 12 months ahead.



#### Market value of the property portfolio

Fastpartner recognises its properties at fair value according to IFRS 13 and all its properties have been valued in accordance with Level 3. The entire property portfolio is externally valued twice a year. As of 31/12/2023, Fastpartner had the value of all its properties assessed through external evaluations made by the independent valuation institutions Cushman & Wakefield and Newsec. As of 31/12/2023, all property values have been subjected to an internal company valuation, in order to define a market value that is as accurate as possible. Fastpartner made internal value adjustments to nine properties as of 31/12/2023 compared to the external valuations that the company received as of 31/12/2023. These value adjustments differ by 0.9% of the Group's reported property value as at 31/12/2023. The deviations consist mainly of adjusted values for development rights and an adjusted yield requirement for one property. The total value of the Group's properties as of 31 December 2023 was SEK 33,750.1m (35,727.9).

The valuations are based on the information that Fastpartner has concerning the properties. This information includes outgoing rent, lease term, any additional charges or discounts, vacancy levels, operation and maintenance costs and major planned or recently completed investments and repairs. In addition, Fastpartner also uses its own information regarding the location and market conditions for each property. The purpose of the valuations is to assess the market value of the properties at the time the valuation was carried out.

A cash flow analysis was performed for each property as part of the valuation process. The cash flow analysis consists of an assessment of the present value of the property's future net operating income during a calculation period, as well as the present value of the object's residual value after the end of the calculation period. The calculation takes into account future changes in net operating income, as well as the object's maintenance needs. The company's investment properties are valued on the basis of an average yield requirement of approximately 5.2% (4.8) on actual cash flow. For Region 1, the average required rate of return is approximately 4.7% (4.3); for Region 2 it is approximately 5.4% (5.1) and for Region 3 it is approximately 6.2% (5.8).

The value of the Group's properties includes SEK 610m (634) relating to development rights valued by applying the local price and/or cash flow method, which means that the assessment of the value is based on comparisons with prices for similar development rights.

Unrealised changes in value in the property portfolio for the year totalled SEK –2,473.9m (–864.2).

The value of the property portfolio has changed as follows:

#### SEKm

Carrying amount at year-end, including properties under construction	33,750.1
+/- Unrealised changes in value of properties	-2,473.9
- Sales	-
+ Investments	492.2
+ Acquisition of new properties	3.9
Carrying amount at the beginning of the year, including properties under construction	35,727.9



### DISTRIBUTION OF RENTAL VALUE - BY TYPE OF PREMISES



#### DISTRIBUTION OF RENTAL VALUE - BY REGION



## Project and property development

The development of Fastpartner's properties through refurbishment, extension and new construction yields good returns over time. Improved cash flows, higher property values and lower environmental impact are the reward. All major projects are environmentally certified according to the Breeam or Miljöbyggnad standard.

Fastpartner continuously refines its property portfolio by making adaptations in order to meet the wishes of tenants and to make the properties more energy efficient and environmentally certified, thus reducing their climate footprint. Projects that are good examples of these environmental certification and sustainability efforts include the adaptation of premises for several tenants in Syllen 4, the new construction of a server hall for Conapto in Stensätra 19, the new construction for Beijer in Bagaren 7, the new construction for Sigtuna Vatten in Märsta 24:4 and the construction of logistics infrastructure and a showroom for SGD Golv in Arbetsbasen 3. On Östermalmstorg, the Krejaren 2 property is being redeveloped for the tenant FCG, which is expanding its business operations, and on Lidingö the Aga 2 property is being redeveloped for education and care, including nursing homes.

In 2023, Fastpartner maintained a focus on project and property development. During the year, Fastpartner invested SEK 492.2m (746.7) in its existing properties. At 31/12/2023, current project investments in properties totalled SEK 661.7m (536.7). The remaining investment volume for these current project investments totalled around SEK 236m (465).

#### **Development rights**

Fastpartner is constantly working to develop the company's development rights portfolio, through both the progression of existing development rights and the creation of new development rights via proactive local planning initiatives.

As of 31 December 2023, Fastpartner estimated its unutilised development rights to be about 443,000 m² (444,000) lettable area, including about 126,000 m² (131,000) of residential development rights and about 317,000 m² (313,000) of commercial development rights. The unutilised development rights are in different phases, ranging from the idea stage for the local plan, to a stage where the plan is in place and construction can begin. As of 31 December 2023, the unutilised development rights were valued at SEK 589m (634), of which SEK 182m (193) related to residential development rights, corresponding on average to SEK 1,444/m² (1,473), and SEK 407m (441) related to commercial development rights, corresponding on average to SEK 1,284/m² (1,409). The unutilised development rights apply to properties held by Fastpartner with both ownership and leasehold rights.



#### INVESTMENTS IN EXISTING PORTFOLIO

SEKm
129.8
294.6
67.8
492.2

"Fastpartner is constantly working to develop the company's development rights portfolio, through both the progression of existing development rights and the creation of new development rights via proactive local planning initiatives."

#### FASTPARTNER'S MAIN ONGOING PROJECTS AT 31 DECEMBER 2023

Property	Type of project	Project area (m²)	Estimated investment (SEKm)	Estimated remaining investment (SEKm)	Estimated completion, year
Aga 2	Refurbishment, education, office space, healthcare	<i>7</i> ,100	64	4	Q1 24
Brahelund 2	Redevelopment multiple tenants	3,900	22	6	Q2 24
Arbetsbasen 3	New-build, warehouse, office, showroom	5,200	115	9	Q2 24
Robertsfors 3	Conversion and extension, Ahlsell	4,500	35	8	Q3 24
Stensätra 19	New-build, server room, Conapto	4,000	94	23	Q3 24
Krejaren 2	Extension of floorspace, FCG	1.700	10	2	Q3 24
Sporren 4	Adaptation of premises, energy, environmental certification	19,100	25	9	Q4 24
Bagaren 7	New-build, DIY store, Beijer	6,400	90	10	Q4 24
Syllen 4	Redevelopment multiple tenants	2,400	30	7	Q4 24
Märsta 24:4	New construction, Sigtuna Vatten	1,900	40	39	Q4 25

#### SIGNIFICANT POTENTIAL PROJECTS AND DEVELOPMENT RIGHTS

							Additiona	l area (m²	, GFA) <sup>2</sup>	Addit. no. <sup>2</sup>
Region	Area	Property	Form of tenure	Prop. category	Status	Possible start of construction <sup>1</sup>	Resi- dential	Com- mercial	Total	Residential
Stockholm	Sundbyberg	Päronet 2	Ownership	Preschool, Residential	Start of construction, Preparation of local development plan	2024, 2027	10,000	800	10,800	154
Stockholm	Årsta	Allgunnen 7	Ownership/ Leasehold	Residential, Preschool	Local development plan in progress	2027	8,600	900	9,500	108
Stockholm	Västberga	Timpenningen 6	Leasehold	Commercial	Initial construction job	2021	-	40,000	40,000	-
Stockholm	Liljeholmen	Syllen 4	Leasehold	Residential/commercial	Prior to local development plan	2027	4,200	5,400	9,600	140
Stockholm	Lidingö	Diviatorn 1	Ownership	Residential	Prior to local development plan	2027	3,100	-	3,100	78
Stockholm	Bromma	Riksby 1:13	Ownership/ Leasehold	Residential/commercial	Local development plan in progress	2030	40,300	46,700	87,000	540
Stockholm	Märsta	Märsta Centrum	Ownership	Commercial	Prior to construction start	2025		16,800	16,800	-
Stockholm	Vallentuna	Vallentuna Centrum	Ownership	Residential/commercial	Local development plan in progress	2026	20,000	7,000	27,000	250
Stockholm	Vallentuna	Vallentuna-Rickeby 1:472	Ownership	Residential, retail	Prior to construction start	2024	2,800	600	3,400	48
Stockholm	Täby	Stansen 1	Ownership	Preschool	Prior to construction start	2025		2,000	2,000	-
Ulricehamn	Ulricehamn	Slingan 1	Ownership	Warehousing/logistics	Prior to construction start	2024		23,500	23,500	-
Gävle	Näringen	Näringen 10:4	Ownership	Commercial	Prior to construction start	2025	-	10,000	10,000	-
Gävle	Hemsta	Hemsta 11:11, 15:7	Ownership	Commercial	Prior to construction start	2025	-	20,000	20,000	-
Gävle	Gavlehov	Sätra 64:5, Sätra 108:23	Ownership	Residential/commercial	Prior to construction start	2024	11,500	24,500	36,000	164
Stockholm	Uppl Väsby	Hammarby-Smedby 1:458	Ownership	Offices/Manufacturing	Prior to construction start	2025	-	16,300	16,300	-
Stockholm	Kista	Ekenäs 1 and others	Leasehold	Shopping centre/ commercial	Local development plan in progress	2026	-	18,100	18,100	-
Total							100,500	232.600	333,100	1,482

<sup>&</sup>lt;sup>1</sup> Possible construction start refers to when the project is estimated to be able to start, provided that the planning work progresses as expected and, where applicable, lettings have reached a requisite level. <sup>2</sup> These figures are based on estimates and judgements by Fastpartner and are therefore preliminary. The figures may be revised over the course of the project.



## **Financing**

#### Shareholders' equity

The Group's equity at the end of the year amounted to SEK 14,618.0m (16,402.1). Equity decreased by SEK –1,527.9m as a result of profit for the year and declined by SEK –256.2m as a result of the approved dividend to shareholders.

#### Loan financing

Fastpartner's interest-bearing liabilities at the end of the year totalled SEK 16,650.3m (16,722.7), of which SEK 8,215.3m (7,772.2) or 49.3% (46.5) comprised green financing. Interest-bearing net liabilities totalled SEK 15,814.9m (15,807.8), corresponding to 46.9% (44.2) of the market value of the properties as of 31 December 2023. Interest-bearing gross liabilities to banks totalled SEK 10,345.3m (8,717.7), corresponding to 30.6% (24.4) of the market value of the properties as of 31 December 2023. The remaining gross liability, corresponding to 18.7% (22.4) of the market value of the properties, consisted of listed bond loans of SEK 6,250.0m (7,550.0) and commercial paper of SEK 55.0m (455.0). The average interest rate for all loans as of 31 December 2023 was 4.8% (3.7).

Below is a summary of the outstanding listed bond loans.

Amount (SEKm)	Interest (%)	Maturity of the bond loan
1,100.0	Stibor 3M + 3.101	March 2024
1,750.0	Stibor 3M + 1.121	May 2025
1,300.0	Stibor 3M + 1.271	June 2026
1,200.0	Stibor 3M + 1.451	Feb. 2027
400.0	2.2881,2	Feb. 2027
500.0	Stibor 3M + 1.28 <sup>1</sup>	Aug. 2027
6,250.0		

The Group's interest-bearing liabilities total SEK 16,650.3m (16,722.7). This amount includes loans totalling SEK 1,276.5m (3,692.5), which are due or are to be repaid within 12 months and are therefore classified as current liabilities to credit institutions as of 31 December 2023. Fastpartner engages in ongoing discussions with the company's main banks regarding margins and maturities for the short component of the loan portfolio and believes there are good prospects for refinancing these loans at market terms. Fastpartner continues to monitor developments on the interest rate swap market in order to choose the right opportunity to extend the company's fixed-rate periods.

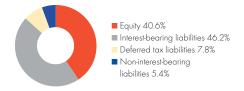
The Group's loan structure at 31 December 2023 is detailed below.

#### LOAN STRUCTURE AT 31/12/2023 (SEKM)

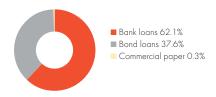
	Loan agreement	Amount utilised	Loan agreement term
	1,155.0	1,155.0¹	2024
	7,605.4	5,655.4 <sup>2</sup>	2025
	2,295.7	2,295. <i>7</i> ³	2026
	3,887.8	3,887.84	2027
	1,284.1	1,284.1	2028
	216.0	216.0	2029
	1,115.0	1,115.0	2032
	1,041.3	1,041.3	2034
Total	18,600.3	16,650.3	

 $<sup>^{\</sup>rm 1}$  Of which SEK 1,100.0m relates to bond loans and SEK 55.0m to commercial paper

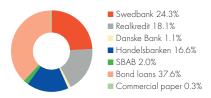
#### **CAPITAL STRUCTURE**



#### BREAKDOWN OF FINANCING



#### BREAKDOWN OF LENDERS



#### THE GROUP'S INTEREST RATE SWAP AGREEMENTS AS OF 31 DECEMBER 2023

	IN ZOZO	NO OI OI DECEMBE
Swap duration	Interest <sup>1</sup> (%)	Amount (SEKm)
May 2024	1.94	125
Nov. 2024	1.44	500
Dec. 2024	1.23	250
March 2025	0.93	300
Feb. 2026	1.23	200
Feb. 2026	1.83	600
Dec. 28	2.71	300
Dec. 28	2.41	200
Dec. 33	2.72	500
		2,975

<sup>&</sup>lt;sup>1</sup> Excluding the loan margin.

<sup>&</sup>lt;sup>2</sup> Interest rate swaps entered into for SEK 400.0m at a variable interest rate of Stibor 3M + 1.32 percentage points. Maturity Feb. 2027.

<sup>&</sup>lt;sup>2</sup> Of which SEK 1,750.0m relates to green bond loans

<sup>3</sup> Of which SEK 1,300.0m relates to green bond loans.

<sup>&</sup>lt;sup>4</sup> Of which SEK 2,100.0m relates to green bond loans.

#### Credit ratings from Moody's and Scope Ratings

Fastpartner was assigned an investment grade rating by Moody's in May 2021. The credit rating was Baa3 with a stable outlook. On 30 November 2022, Moody's affirmed Fastpartner's Baa3 credit rating, but revised the outlook to negative. As of 11 June 2023, Moody's downgraded Fastpartner's credit rating to Ba3, with a negative outlook. As of 29 November 2023, Moody's downgraded Fastpartner's credit rating to B1, with a negative outlook.

Fastpartner was assigned an investment grade rating by Scope Ratings in August 2020. The BBB- credit rating with stable prospects also covers Fastpartner's senior unsecured bonds and commercial paper. As of 7 September 2023, Scope Ratings downgraded Fastpartner's credit rating to BB, with a negative outlook.

#### **Financial position**

The equity/assets ratio of the Group at year-end was 40.6% (43.0). The equity/assets ratio of the Group adjusted in accordance with NRV at year-end totalled 48.3% (51.2). Cash and cash equivalents including unutilised overdraft facilities totalled SEK 490.9m (577.0) at year-end. In addition, Fastpartner has unutilised credit facilities with Swedish banks totalling SEK 1,950m (3,050).

#### Risk assessment

Fastpartner's primary risks are associated with economic trends, financing costs, access to liquidity on the financing market and changes in property values. All these risks are interlinked and affect each other. Access to liquidity and interest rate levels are pivotal to investment and consumption trends, which in turn affect the economy, although interest rates are naturally the most significant factor for increases in the value of properties.

At the end of 2021, we were able to discern a trend towards increasing inflation, primarily for energy, transportation, and to some extent food. This trend continued throughout the 2022 financial year and peaked during the third quarter of 2023. To counteract the inflationary trend, all the major central banks have raised their reference interest rates at an unprecedented pace. The speed of the rate increases has meant that we have now reached the end of the rate hike cycle, and all the most influential central bank chairs have been clear in pointing out that they expect to carry out several rate cuts in 2024. This has put the capital markets in a better mood, with the result that liquidity has returned to the SEK bond market. Spreads are still relatively wide but they are becoming narrower.

The same applies to bank financing, with all the banks in the Swedish market having very good liquidity as a result of good earnings, which has improved the credit market.

Overall, refinancing risks have decreased significantly over the past six months. The tight-ening of monetary policy has had a relatively strong effect on economic demand, which has resulted in a weaker economy. This will affect the rental market as a result of lower demand for business premises. However, generally long leases mean that there is some opportunity to counter a weaker market and, as always, it is important to work closely with tenants to find mutually beneficial solutions.

#### Related party transactions

During the year, all transactions with companies within the Fastpartner Group, Henrik och Sven-Olof Fastigheter AB, Fastpartner's associated companies and with the Parent Company Compactor Fastigheter AB were carried out on market terms. No other significant business transactions with related parties were carried out during the year.

#### **Employees**

As of 31 December 2023, the Group had 82 (84) employees, of which 58 (63) were men. All of them are employed by the Parent Company.

40.6%

The equity/assets ratio in the Group at year-end totalled 40.6%.

48.3%

The equity/assets ratio adjusted in accordance with NRV in the Group totalled 48.3% at year-end.



#### Change in pledged assets and contingent liabilities

Pledged assets increased to SEK 11,624.2m (10,409.2) during the year because Fastpartner took out secured bank loans.

#### Events after year-end

On 2 February 2024, Fastpartner held an Extraordinary General Meeting. The meeting resolved to amend the company's Articles of Association in order to clarify the dividend relationship between the company's Class A shares and Class D shares.

#### **Parent Company**

The Parent Company conducts parts of the property management business on behalf of the Group. Rental income for the Parent Company during the year totalled SEK 611.3m (579.9) and profit after financial items was SEK 226.8m (506.4). At 31 December 2023, cash and cash equivalents totalled SEK 64.8m (180.3). The risk assessment for the Parent Company is the same as for the Group.





## Company share information

#### Ordinary shares, Class A

Fastpartner's Class A ordinary shares were listed in 1994 on the O list of the Stockholm Stock Exchange. Since 2 October 2006, the ordinary shares have been listed on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. Chief Executive Officer Sven-Olof Johansson has been the principal owner since 1995 and owned a 71.7% stake through Compactor Fastigheter AB as of 31 December 2023.

The chart below shows the company's share price performance.

#### SHARE PRICE 1 JANUARY - 31 DECEMBER 2023 (SEK)



#### Ordinary shares, Class D

Fastpartner's Class D ordinary shares were listed on 13 December 2019 on the main list of Nasdag Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. The issue price was SEK 84 per share. Class D shares entitle the holder to a dividend as of 6 May 2020. Class D shares entitle the holder to an annual dividend of a maximum of SEK 5.0/Class D share. Each Class D share carries one tenth of a vote.

#### Preference shares

Fastpartner's preference shares were listed on 18 June 2013 on the main list of Nasdaq Stockholm. Since 2 January 2020, the shares have been traded on the Large Cap list. The issue price was SEK 293 per share. Adjusted for a 3:1 share split in 2018, this corresponds to a price of SEK 97.67 per share. At an Extraordinary General Meeting held on 9 March 2022, a resolution was passed to redeem all outstanding preference shares in accordance with the redemption reservation in paragraph 5.1 of the Articles of Association. The last day of trading in the preference share was 23 March 2022 and the record date was set at 25 March 2022. Payment of the redemption amount of SEK 664.1m was made on 30 March 2022.

#### Repurchase and divestment of treasury shares

No treasury Class A ordinary shares were sold or repurchased during the year. The holding at year-end was 333,636 ordinary Class A shares, representing 0.2% of the total number of Class A ordinary shares issued.

No Class D ordinary shares have been repurchased.

#### Number of shares outstanding

The total number of outstanding Class A ordinary shares at year-end was 182,900,000. The total number of Class D ordinary shares outstanding at year-end was 14,659,140.

THE TITE LAROLOT OWITH ROAT OT / 12/2020		
	Number of shares, Class A	Holding, %
Compactor Fastigheter AB <sup>1)</sup>	131,070,000	<i>71.7</i>
Länsförsäkringar Fondförvaltning	7,497,438	4.1
Kamprad Family Foundation	4,887,500	2.7
AP3 Fund	4,797,753	2.6
Swedbank Robur Fonder	4,796,811	2.6
Other	29,850,498	16.3
Number of ordinary shares outstanding	182,900,000	100.0
Fastpartner AB	333,636	
Total ordinary shares issued	183,233,636	





#### **REASONS FOR BEING A FASTPARTNER SHAREHOLDER**

#### Clear focus on Stockholm

Around 80% of the rental value is in Stockholm and its surrounding areas in Mälardalen. Properties are located in attractive areas, many of which are on a metro line, in the Stockholm area. In a constantly growing market, demand for premises is high, which results in higher rent levels and lower vacancies.

#### Good returns and dividends

The total return on the share over the past five years has been 96%. The dividend has been steadily increasing and, since 2002, Fastpartner has paid over SEK 2.9bn to its shareholders.

#### Constant growth and ambitious targets that are achieved

Fastpartner's profit from property management rose from SEK 198m in 2010 to SEK 695m in 2023, which is an increase of 251 per cent. The targets set by Fastpartner during these years have often been met. As of Q4 2023, Fastpartner's rolling profit from property management is about SEK 740m

<sup>&</sup>lt;sup>1</sup> Of which 180,000 (180,000) shares are on loan to Carnegie in conjunction with the signing of a liquidity guarantee

#### **ASSURANCE OF THE BOARD OF DIRECTORS**

The Board of Directors and the Chief Executive Officer hereby certify that this Interim Report provides a true and fair view of the Parent Company's and Group's operations, financial position and profit/loss and describes any significant risks and uncertainties faced by the Parent Company and the companies included in the Group.

Stockholm, 8 February 2024

Peter Carlsson Chair of the Board Sven-Olof Johansson Board Member and Chief Executive Officer

Charlotte Bergman Board Member Katarina Staaf Board Member Cecilia Vestin Board Member

This information is information that Fastpartner AB is obliged to disclose under the EU Market Abuse Regulation and the Swedish Securities Market Act. This information was submitted for publication, through the agency of the contact person set out below, at 1.30 p.m. CET on 8 February 2024.

The Interim Report has not been subject to review by the company's auditors.

Further information is available from Sven-Olof Johansson, Chief Executive Officer, phone +46 (0)8 402 3465 (direct) or +46 (0)8 402 3460 (switchboard), or on the company's website www.fastpartner.se

## Condensed consolidated statement of comprehensive income

Amounts in SEKm	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Rental income	554.9	502.0	2,208.7	1,997.5
Property expenses				
Operating expenses	-116.0	-87.5	-376.1	-337.0
Repairs and maintenance	-24.1	-21.0	-72.9	-62.1
Property tax	-29.8	-30.6	-120.4	-118.7
Leases	-2.1	-1.8	-8.5	-8.0
Property administration and marketing	-20.7	-21.1	-76.2	-73.4
Net operating income	362.2	340.0	1,554.6	1,398.3
Central administration	-12.6	-12.6	-46.1	-56.9
Unrealised changes in value of properties	-955.2	-1,759.8	-2,473.9	-864.2
Realised changes in value of properties	-	-	-	0.4
Share of associated companies' profit	0.6	-2.0	31.9	3.4
Profit before financial items	-605.0	-1,434.4	-933.5	481.0
Financial items				
Financial income	9.6	7.5	40.2	45.9
Financial expenses	-238.6	-145.7	-850.1	-397.5
Lease expense/ground rent	-8.8	-8.9	-35.8	-35.4
Change in value, derivatives and financial investments	-9.6	53.9	-33.1	-2.3
Profit before tax	-852.4	-1,527.6	-1,812.3	91.7
Tax	83.9	338.1	284.4	-7.2
Profit for the period	-768.5	-1,189.5	-1,527.9	84.5
Other comprehensive income	-		-	
Comprehensive income for the period	-768.5	-1,189.5	-1,527.9	84.5
Profit for the period attributable to:				
Parent Company shareholders	-768.5	-1,189.5	-1,527.9	84.5
Non-controlling interests	-	-	-	-
	-768.5	-1,189.5	-1,527.9	84.5
Earnings/Class A ordinary share, SEK	-4.30	-6.60	-8.75	0.01
Number of Class A ordinary shares issued	183,233,636	183,233,636	183,233,636	183,233,636
Number of Class A ordinary shares outstanding	182,900,000	182,900,000	182,900,000	182,900,000
Average number of Class A ordinary shares	182,900,000	182,900,000	182,900,000	182,900,000
Earnings/Class D ordinary share, SEK	1.25	1.25		5.0
Number of Class D ordinary shares issued	14,659,140	14,659,140	14,659,140	14,659,140
Number of Class D ordinary shares outstanding	14,659,140	14,659,140	14,659,140	14,659,140
Average number of Class D ordinary shares	14,659,140	14,659,140	14,659,140	14,659,140

There is currently no dilution, as there are no potential Class A ordinary shares in Fastpartner.

## Condensed consolidated balance sheet

Amounts in SEKm	31/12/2023	31/12/2022
ASSETS		
Non-current assets		
Property, plant and equipment		
Investment properties	33,354.1	35,377.0
Investment properties under construction	396.0	350.9
Right-of-use asset, leasehold	1,200.0	1,190.0
Machinery and equipment	4.4	3.9
Total property, plant and equipment	34,954.5	36,921.8
Non-current financial assets		
Long-term holdings of securities	131.9	139.2
Interests in associated companies	590.4	395.9
Other non-current receivables	0.4	35.2
Derivative instruments	8.7	58.1
Total non-current financial assets	731.4	628.4
Total non-current assets		37,550.2
Current receivables	204.8	202.5
Current investments	40.7	189.3
Cash and cash equivalents	96.0	182.0
Total current assets	341.5	573.8
TOTAL ASSETS	36,027.4	38,124.0
EQUITY AND LIABILITIES		
Share capital	659.6	659.6
Other contributed capital	2,051.4	2,051.4
Retained earnings incl. income for the year	11,907.0	13,691.1
Total shareholders' equity	14,618.0	16,402.1
Deferred tax liability	2,793.6	3,172.3
Liabilities to credit institutions and similar liabilities	15,373.8	12,861.0
Lease liability leasehold	1,200.0	1,190.0
Other non-current liabilities	46.0	49.2
Total non-current liabilities	19,413.4	17,272.5
Liabilities to credit institutions and similar liabilities	1,276.5	3,861 <i>.7</i>
Other current liabilities	325.2	171.6
Accrued expenses and deferred income	394.3	416.1
Total current liabilities	1,996.0	4,449.4
Total liabilities	21,409.4	21,721.9
TOTAL EQUITY AND LIABILITIES	36,027.4	38,124.0

## Condensed consolidated statement of cash flows

Amounts in SEKm	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Operating activities				
Profit before tax	-852.4	-1,527.6	-1,812.3	91.7
Adjustment items	964.5	1,708.1	2,476.3	863.0
Tax paid/received	146.2	67.6	52.6	-154.8
Cash flow from operating activities before changes in working capital	258.3	248.1	716.6	799.9
Changes in working capital	209.4	-137.5	200.9	-48.8
Cash flow from operating activities	467.7	110.6	917.5	751.1
Investing activities				
Investments in properties	-111.8	-201.2	-499.9	-1,288.5
Divestment of properties	-	-	-	0.6
Divestment of non-current financial assets, proceeds obtained	0.1	53.0	0.2	227.1
Investment in non-current financial assets, proceeds paid	-12.0	-	-179.0	-29.8
Cash flow from investing activities	-123.7	-148.2	-678.7	-1,090.6
Financing activities				
Borrowings	129.0	1,740.6	5,127.7	5,710.6
Repayment of borrowings	-301.5	-1,514.1	-5,200.1	-4,268.5
Redemption of preference shares	-	-	-	-664.1
Dividend	-109.8	-219.5	-256.2	-494.6
Cash flow from financing activities	-282.3	7.0	-328.6	283.4
Cash flow for the period	61.7	-30.6	-89.8	-56.1
Cash and cash equivalents, beginning of period	34.3	212.6	182.0	210.7
Acquired cash and cash equivalents	-	-	3.8	27.4
Cash and cash equivalents, end of period	96.0	182.0	96.0	182.0

## Condensed change in consolidated equity

Amounts in SEKm	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
At beginning of period	15,386.5	1 <i>7</i> ,591.6	16,402.1	17,457.4
Redemption of preference shares	-	-		-664.1
Dividend <sup>1</sup>	-	-	-256.2	-475.7
Profit for the period/comprehensive income	-768.5	-1,189.5	1,527.9	84.5
At end of period	14,618.0	16,402.1	14,618.0	16,402.1
Attributable to Parent Company shareholders	14,618.0	16,402.1	14,618.0	16,402.1

Of which dividend for Class D ordinary shares accounts for SEK -73.3m. SEK 237.9m of the dividend amount of SEK 256.2m has been paid and the remainder was recognised as a liability as of 31/12/2023.

## Key performance indicators

/ 1				
Financial key performance indicators	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Rolling annual profit from property management, SEKm (4 quarters ahead) <sup>2</sup>	740.0	790.0	740.0	<i>7</i> 90.0
Equity/Class A ordinary share, SEK <sup>2</sup>	79.9	89.7	79.9	89. <i>7</i>
Long-term net asset value per Class A ordinary share, NRV, SEK <sup>2</sup>	95.1	106.7	95.1	106.7
Return on equity, % 1, 2	-20.5	-28.0	-9.9	0.5
Return on total capital, % 1,2	-6.7	-14.2	-2.6	1.3
Interest coverage ratio, multiple <sup>2</sup>	1.5	2.2	1.8	3.4
Equity/assets ratio, % <sup>2</sup>	40.6	43.0	40.6	43.0
Equity/assets ratio adjusted for NRV, % <sup>2</sup>	48.3	51.2	48.3	51.2
Property-related key performance indicators	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Net operating income, % 1,2	4.5	4.0	4.8	4.2
Surplus ratio, % <sup>2</sup>	65.3	67.7	70.4	70.0
Financial occupancy rate, %	92.8	92.8	92.9	92.4
Economic occupancy rate, adjusted for project properties, %	92.9	92.9	93.0	92.5
Rental value, SEK/m <sup>21</sup>	1,576.4	1,421.6	1,552.3	1,417.0
Property expenses, SEK/m <sup>21</sup>	493.2	413.7	418.5	382.6
Operating surplus, SEK/m <sup>21</sup>	969.7	905.6	1,023.5	926.8

<sup>&</sup>lt;sup>1</sup> Calculated at annual rate based on respective period.

#### PROPERTY PORTFOLIO AT 31/12/2023

Region	Number of properties	Area 000 m²	Rental income	Income/m <sup>21</sup>	Property expenses SEKm	Expense/m <sup>21</sup>	Net operating income SEKm	Fair value SEKm	Net operating income, %	Rental value <sup>1</sup> SEKm
Region 1	62	492.1	1,061. <i>7</i>	2,157.5	276.1	561.1	785.6	18,442.2	4.4	1,149.1
Region 2	89	489.5	682.7	1,394.7	237.3	484.8	445.4	9,523.3	4.8	<i>7</i> 61.5
Region 3	72	581.2	464.3	798.9	140.7	242.1	323.6	5,784.6	5.9	515.3
Total	223	1.562.8	2.208.7	1.413.3	654.1	418.6	1,554.6	33.750.1	4.8	2.425.9

 $<sup>^{\</sup>rm 1}$  Not adjusted for properties acquired and sold during 2023.

Region 1 includes the company's properties in Stockholm City/Solna/Västberga/Södertälje/Lunda/Spånga/Älvsjö/Hässelby/Bredäng/Tensta and Rinkeby.

Region 2 includes the company's properties in Bromma/Täby/Lidingö/Akalla/Märsta/Knivsta/Sollentuna/Vallentuna/Upplands Väsby/Uppsala/Strängnäs/Eskilstuna and Enköping.

 $Region \ 3 \ includes \ the \ company's \ properties \ in \ G\"{o}vle/Norrk\"{o}ping/Gothenburg/Malm\"{o}/V\"{o}xi\'{o}/Alvesta/Ulricehamn/\r{A}tvidaberg/Ystad/S\"{o}derhamn/Borl\"{a}nge/Finsp\'{o}ng/Flen/Sundsvall/Ludvika \ and \ Hedemora.$ 

<sup>&</sup>lt;sup>2</sup> Financial measures that are not defined according to IFRS. For definitions and reconciliation, see page 26.



# Condensed profit and loss account and statement of comprehensive income, Parent Company

Amounts in SEKm	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Rental income	146.6	143.9	611.3	579.9
Property expenses				
Operating expenses	-30.2	-21.9	-88.0	-81.6
Repairs and maintenance	-10.5	-8.3	-31.9	-26.8
Property tax	-8.4	-9.5	-32.9	-34.0
Ground rents/leases	-4.0	-3.9	-16.1	-15.7
Property administration and marketing	-12.7	-14.9	-46.9	-46.4
Net operating income	80.8	85.4	395.5	375.4
Central administration	-7.5	-9.1	-27.7	-38.5
Share of associated companies' profit	-4.9	-2.0	-5.4	3.3
Profit before financial items	68.4	74.3	362.4	340.2
Financial items				
Sale of shares and participations	16.9	-3.5	43.6	13.5
Profit from interests in subsidiaries	312.2	312.2	312.2	312.2
Other financial items	-147.3	64.1	-491.4	-159.5
Profit/loss after financial items	250.2	447.1	226.8	506.4
Appropriations				
Group contributions	-14.8	78.9	-14.8	78.9
Profit before tax	235.4	526.0	212.0	585.3
Tax	-30.2	8.7	-25.6	-9.2
Profit for the period	205.2	534.7	186.4	576.1
Other comprehensive income				
Comprehensive income for the period	205.2	534.7	186.4	576.1



## Condensed balance sheet, Parent Company

Amounts in SEKm	31/12/2023	31/12/2022
ASSETS		
Non-current assets		
Property, plant and equipment		
Machinery and equipment	0.8	0.9
Total property, plant and equipment	0.8	0.9
Shares in Group companies	8,885 <i>.7</i>	8,658.0
Receivables from Group companies	11,631.4	11,753.2
Long-term holdings of securities	131.9	139.2
Interests in associated companies	553.2	395.9
Other non-current receivables	0.4	35.2
Derivative instruments	8.7	57.6
Total non-current financial assets	21,211.3	21,039.1
Total non-current assets	21,212.1	21,040.0
Current receivables	14.4	29.3
Prepaid expenses and accrued income	167.1	144.3
Current investments	40.7	189.3
Cash and cash equivalents	64.8	180.3
Total current assets	287.0	543.2
TOTAL ASSETS	21,499.1	21,583.2
EQUITY AND LIABILITIES		
Share capital	659.6	659.6
Other reserves	110.6	110.6
Share premium reserve	2,051.4	2,051.4
Retained earnings incl. income for the period	4,281.8	4,351.6
Total shareholders' equity	7,103.4	7,173.2
liabilities to credit institutions and similar liabilities	11,864.0	9,516.5
Liabilities to Group companies	916.4	837.8
Other non-current liabilities	21.9	42.3
Total non-current liabilities	12,802.3	10,396.6
Liabilities to credit institutions and similar liabilities	1,256.0	3,655.5
Other current liabilities	146.9	134.6
Accrued expenses and deferred income	190.5	223.3
Total current liabilities	1,593.4	4,013.0
Total liabilities	14,395.7	14,410.0
TOTAL EQUITY AND LIABILITIES	21,499.1	21,583.2



## **Change in Parent Company equity**

Amounts in SEKm	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
At beginning of period	6,898.2	6,638.5	<i>7</i> ,1 <i>7</i> 3.2	<i>7,7</i> 36.9
Redemption of preference shares		-	-	-664.1
Dividend <sup>1</sup>		-	-256.2	-475.7
Profit for the period/comprehensive income	205.2	534.7	186.4	576.1
At end of period	7,103.4	7,173.2	7,103.4	7,173.2

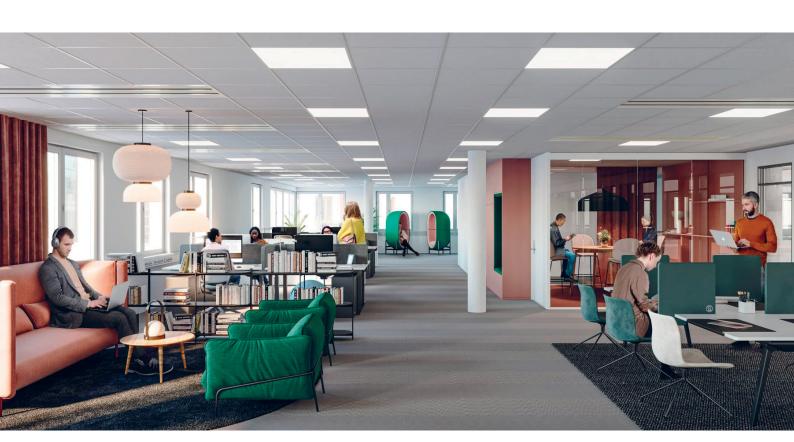
<sup>1</sup> Of which dividend for Class D ordinary shares accounts for SEK -73.3m. SEK 237.9m of the dividend amount of SEK 256.2m has been paid and the remainder was recognised as a liability as of 31/12/2023.

#### **NOTE 1** ACCOUNTING POLICIES

Fastpartner prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS). This report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company prepares its financial statements according to RFR 2, Accounting for Legal Entities and the Swedish Annual Accounts Act. The Group and the Parent Company have applied the same accounting policies and valuation methods as in the most recent Annual Report.

New or amended IFRS standards or other IFRIC interpretations that have entered into force since 1 January 2023 have had no material effect on the consolidated profit and loss accounts or balance sheets.

Disclosures in accordance with IAS 34 Interim Reporting are provided both in notes and elsewhere in the Interim Report.



#### **NOTE 2 SEGMENT REPORTING**

	Regi	on 1	Regi	on 2	Region 3		Total property management		Eliminations and Group-wide items		Total Group	
SEKm	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Rental income	1,061.7	964.9	682.7	626.3	464.3	406.3	2,208.7	1,997.5			2,208.7	1,997.5
Property expenses	-276.1	-258.8	-237.3	-216.1	-140.7	-124.3	-654.1	-599.2			-654.1	-599.2
Net operating income	785.6	706.1	445.4	410.2	323.6	282.0	1,554.6	1,398.3			1,554.6	1,398.3
Ground rents	-29.7	-29.5	-5.2	-5.0	-0.9	-0.9	-35.8	-35.4			-35.8	-35.4
Changes in value												
Unrealised changes in value of properties	-1,439.7	-442.5	-762.4	-232.9	-271.8	-188.8	-2,473.9	-864.2			-2,473.9	-864.2
Realised changes in value of properties						0.4		0.4			-	0.4
Changes in value, financial instruments							-33.1	-2.3			-33.1	-2.3
Gross profit	-683.8	234.1	-322.2	172.3	50.9	92.7	-988.2	496.8			-988.2	496.8
Unallocated items												
Central administration									-46.1	-56.9	-46.1	-56.9
Share of associated companies' profit							31.9	3.4			31.9	3.4
Financial income							40.2	45.9			40.2	45.9
Financial expenses							-850.1	-397.5			-850.1	-397.5
Profit before tax											-1,812.3	91.7
Tax									284.4	-7.2	284.4	-7.2
Comprehensive income for the period							-1,766.2	148.6	238.3	-64.1	-1,527.9	84.5
Investment properties	18,442.2	19,574.9	9,523.3	10,200.4	5,784.6	5,952.6	33,750.1	35,727.9			33,750.1	35,727.9
Unallocated items												
Right-of-use asset, leasehold	1,004.3	994.6	167.2	167.0	28.5	28.4	1,200.0	1,190.0			1,200.0	1,190.0
Financial												
non-current assets											731.4	628.4
Machinery and equipment											4.4	3.9
Current assets											245.5	391.8
Cash and cash equivalents											96.0	182.0
Total assets	19,446.5	20,569.5	9,690.5	10,367.4	5,813.1	5,981.0	34,950.1	36,917.9			36,027.4	38,124.0
Unallocated items												
Shareholders' equity											14,618.0	16,402.1
Non-current liabilities											16,619.8	14,100.2
Deferred tax liability											2,793.6	3,172.3
Current liabilities											1,996.0	4,449.4
Total equity and liabilities											36,027.4	38,124.0
Acquisitions and investments for the period	307.0	475.4	85.3	256.2	103.8	537.7	496.1	1,269.3			496.1	1,269.3
Sales for the period						-0.2		-0.2				-0.2

Note that IFRS 16 effects in respect of ground rents are reported separately above.

In accordance with IFRS 8, segments are presented from the point of view of the Executive Management Team, divided into the following segments: Region 1, Region 2 and Region 3. These three identified regions are the management areas used to monitor the business and which are reported on to the Executive Management Team. The accounting policies used in internal reporting are the same as for the Group in general, except in respect of ground rents, which are recognised as a financial item in the Group profit and loss account. The three regions are followed up at the net operating income level. In addition, there are unallocated items and Group adjustments. Rental income, which is external in its entirety, property expenses, and unrealised changes in value, are directly attributable to the properties in each segment. Gross profit consists of earnings from each segment, excluding allocation of central administrative expenses, share of associated companies' profit, items in net financial items and tax. Assets and liabilities are recognised on the balance sheet date and property assets are directly attributed to each segment.

As of 1 April 2023, the administrative structure has changed, from four regions to three. The property portfolio in Greater Stockholm is divided between Regions 1 and 2, and Region 3 consists of our properties in the regional cities of Gothenburg, Malmö, Norrköping and Gävle. Comparative figures have been recalculated.

Region 1 includes the company's properties in the areas Stockholm city/Solna/Västberga/Södertälje/Lunda/Spånga and the company's five district centres in Älvsjö, Hässelby, Bredäng, Tensta and Rinkeby.

Region 2 includes the company's properties in Bromma/Täby/Lidingö/Akalla/Märsta/Knivsta/Sollentuna/Vallentuna/Upplands Väsby/Uppsala/Strängnäs/Eskilstuna and Enköping.

Region 3 includes the company's properties in Gävle/Norrköping/Gothenburg/Malmö/Växjö/Alvesta/Ulricehamn/Åtvidaberg/Ystad/Söderhamn/Borlänge/Finspång/Flen/Sundsvall/Ludvika and Hedemora.

#### **NOTE 3** MEASUREMENT AT FAIR VALUE

Financial instruments are measured at fair value or at amortised cost in Fastpartner's balance sheet. According to IFRS 13, Fair Value Measurement, fair value is divided into a hierarchy of three levels. The three levels should reflect the methods used to assess the fair value.

The official market listing on the balance sheet date is used when measuring fair value. If no such market listing is available, fair value is measured using generally accepted methods such as discounting future cash flows and comparisons with recently completed equivalent transactions.

Level 1 includes financial instruments where measurement is based on quoted prices in an active marketplace. Fastpartner's holdings in Swedbank and Stenhus Fastigheter are valued according to level 1.

Level 2 includes financial instruments where valuation is mainly based on observable market data for the asset or the liability. Fastpartner obtains market valuation of all its interest-rate derivatives from each lender. The measurement model is unchanged compared with the description in the Annual Report. For Fastpartner, all interest-rate derivatives are measured according to level 2.

Level 3 includes financial instruments where measurement is based on the company's own relevant assumptions. Fastpartner's holding in Slättö Value Add I is valued according to level 3.

The table below shows financial assets and liabilities measured at fair value as of 31/12/2023.

Fastpartner measures its properties at level 3 based on non-observable market data. See page 8 for a more detailed description of these measurement principles.

#### FINANCIAL ASSETS MEASURED AT FAIR VALUE AS OF 31/12/2023 (31/12/2022)

	Total		Level 1		Level 2		Level 3	
Shareholdings measured at fair value, beginning of year	328.5	(596.3)	305.3	(573.1)			23.2	(23.2)
Acquisition/Sale during the year	-148.0	(-250.0)	-148.0	(-250.0)				, , , ,
Unrealised change in value	-7.9	(-17.8)	-7.9	(-17.8)				
Shareholdings measured at fair value, at year-end	172.6	(328.5)	149.4	(305.3)	-	(-)	23.2	(23.2)

#### FINANCIAL LIABILITIES MEASURED AT FAIR VALUE AS OF 31/12/2023 (31/12/2022)

	Tota	ıl	Leve	el 1	Lev	el 2	Lev	el 3
Interest-rate derivatives measured at fair value, beginning of year	58.1	(-75.7)			58.1	(-75.7)		
Unrealised change in value	-49.4	(133.8)			-49.4	(133.8)		
Interest-rate derivatives measured at fair value at end of period	8.7	(58.1)	-	(-)	8.7	(58.1)	-	(-)

#### CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES, AS WELL AS FAIR VALUE AS OF 31/12/2023 (31/12/2022)

	Fair value	Fair		Financial of liabilities	measured	.Tot		Tot	
	via comprehensive income	through pro		at amort	isea cost	carrying		fair v	
Long-term holdings of securities		131.9	(139.2)			131.9	(139.2)	131.9	(139.2)
Other non-current receivables				0.4	(35.2)	0.4	(35.2)	0.4	(35.2)
Trade receivables				18.4	(23.6)	18.4	(23.6)	18.4	(23.6)
Other current receivables				13.3	(37.2)	13.3	(37.2)	13.3	(37.2)
Current investments		40.7	(189.3)			40.7	(189.3)	40.7	(189.3)
Derivative instruments		8.7 1	(58.1) 1			8.7	(58.1)	8.7	(58.1)
Cash and cash equivalents				96.0	(182.0)	96.0	(182.0)	96.0	(182.0)
Accrued income				90.6	(66.6)	90.6	(66.6)	90.6	(66.6)
Total financial assets	- (-)	181.3	(386.6)	218.7	(344.6)	400.0	(731.2)	400.0	(731.2)
Liabilities to credit institutions									
and similar liabilities				16,650.3	(16,722.7)	16,650.3	(16,722.7)	16,650.3	(16,722.7)
Lease liability leasehold				1,200.0	(1,190.0)	1,200.0	(1,190.0)	1,200.0	(1,190.0)
Other non-current liabilities				46.0	(49.2)	46.0	(49.2)	46.0	(49.2)
Trade payables				116.9	(117.6)	116.9	(117.6)	116.9	(117.6)
Other current liabilities				205.3	(51.1)	205.3	(51.1)	205.3	(51.1)
Accrued expenses				134.1	(150.4)	134.1	(150.4)	134.1	(150.4)
Total financial liabilities	- (-)		(-)	18,352.6	(18,281.0)	18,352.6	(18,281.0)	18,352.6	(18,281.0)

 $<sup>^{\</sup>rm l}$  Refers to derivative instruments not intended for hedge accounting.

#### **NOTE 4** DISTRIBUTION OF INCOME

	2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Rental income	520.2	470.7	2,067.8	1,868.8
Service income	34.7	31.3	140.9	128.7
Total income	554.9	502.0	2,208.7	1,997.5

## **Definitions**

#### **PROPERTY-RELATED**

#### Comparable portfolio

The comparison period is adjusted with respect to acquired and sold properties as if they had been held during the corresponding period as the current reporting period.

#### Financial occupancy rate, %

Recognised rental income adjusted for discounts and rental losses, as a percentage of rental value.

#### Net operating income

Rental income less property expenses.

#### Net operating income, %

Net operating income, excluding property administration, in relation to the average carrying amount of investment properties, adjusted for development properties and acquisitions during the period.

#### **Profit from property management**

Profit/loss before tax in the property management business excluding changes in value, currency effects and taxes.

#### **Property expenses**

Total of direct property expenses such as operating expenses, costs for repairs and maintenance, rents, taxes, and indirect property expenses such as costs for property administration and marketing.

#### Rental value

Recognised rental income with adjustment for any discounts and any rental losses, plus estimated market rent for existing unleased space.

## Rolling annual profit from property management (4 quarters ahead)

Profit/loss before tax in the property management business, excluding changes in value, currency effects and taxes, adjusted for average surplus ratio, acquisitions/sales for the period and newly signed tenancy agreements that have not yet come into effect/leases that have been terminated.

#### Surplus ratio, %

Net operating income as a percentage of recognised rental income.

#### **FINANCIAL**

#### Average interest rate, %

Average interest rate at the end of the reporting period for the company's interest-bearing liabilities.

#### Equity/assets ratio (%)

Equity in relation to total assets.

## Equity/assets ratio adjusted according to NRV (net reinvestment value) (%)

Equity with adjustment for interest-rate derivatives and deferred tax in relation to total assets.

#### Interest coverage ratio, multiple

Profit/loss before tax with adjustment for changes in value and interest expenses, as a multiple of interest expenses.

#### Loan-to-value ratio, %

Liabilities to credit institutions as a percentage of the properties' carrying amount.

#### Net liabilities

Interest-bearing liabilities less interest-bearing assets, cash and cash equivalents and listed shares.

#### Return on equity, %

Profit/loss after tax in relation to average equity.

#### Return on total capital, %

Profit/loss after financial items plus interest expenses less interest subsidy in relation to average total assets.

#### SHARE-RELATED

#### Average number of shares outstanding

Weighted average number of shares outstanding over a certain period.

#### Earnings per Class A ordinary share

Profit/loss after tax, adjusted for dividends on preference shares and Class D ordinary shares, in relation to average number of outstanding Class A ordinary shares. The comparative figures for the previous year have also been adjusted for dividends on preference shares.

#### Equity per Class A ordinary share

Equity in relation to number of outstanding Class A ordinary shares at the end of the period.

## Long-term net asset value per Class A ordinary share, NRV (net reinvestment value)

Equity per Class A ordinary share with adjustment for interest-rate derivatives and deferred tax.

Fastpartner presents certain financial performance measures in the Interim Report that are not defined according to IFRS. Fastpartner considers that these measures provide valuable supplementary information for investors and company management, as they enable an assessment of the company's performance. Since not all companies calculate financial performance measures in the same way, the measures are not always comparable to measures used by other companies. These financial measures should not therefore be regarded as substitutes for measures defined according to IFRS. Measures presented on the next page are not defined according to IFRS, unless stated otherwise.



#### FINANCIAL MEASURES NOT DEFINED ACCORDING TO IFRS

		2023 01/10-31/12	2022 01/10-31/12	2023 01/01-31/12	2022 01/01-31/12
Rolling annual profit from property management,	Profit from property management, SEKm	112.4	178.3	694.7	967.8
(4 quarters ahead)	Adjustment for share of profits of associated companies,				
Rolling annual profit from property management is a key ratio that Fastpartner considers to be relevant for assessing	SEKm	-0.6	2.0	-31.9	-3.4
the profit-generating capacity of the underlying business	Adjustment to average surplus ratio, SEKm  Adjustment for acquisitions and newly signed tenancy	12.5	2.1	3.5	3.2
and the key performance indicator serves as the basis for following-up the company's financial targets.	agreements that have not yet come into effect, SEKm	17.5	34.1	53.7	147.4
Tollowing up the company still and largers.	Adjustment for rising market interest and changes in				
	margins on refinancing, SEKm	43.2	-19.0	20.0	-325.0
	Adjusted profit from property management, SEKm Rolling annual profit from property management,	185.0 740.0	<b>197.5</b> 790.0	<b>725.0</b> 740.0	<b>790.0</b> 790.0
	(4 quarters ahead), SEKm	740.0	790.0	740.0	7 90.0
Equity/Ordinary share, SEK	Shareholders' equity, SEKm	14,618.0	16,402.1	14,618.0	16,402.1
Fastpartner considers this key performance indicator to be	Total number of ordinary shares outstanding	182,900,000	182,900,000	182,900,000	182,900,000
relevant since it shows how the Group's equity is distributed per ordinary share outstanding, and it is included to	Equity/Ordinary share, SEK	79.9	89.7	79.9	89.7
disclose the quantity of equity, according to this definition,					
per ordinary share.  Long-term net asset value per Class A ordinary share,	Charachalders' a military CEV-ra	14,618.0	16,402.1	14,618.0	16,402.1
NRV, SEK	Shareholders' equity, SEKm Adjustment for deferred tax, SEKm	2,793.6	3,172.3	2,793.6	3,172.3
Fastpartner considers this key performance indicator to be	Adjustment for interest-rate derivatives, SEKm	-8.7	-58.1	-8.7	-58.1
relevant since net asset value is the aggregate capital that Fastpartner manages for its owners. Long-term net asset	Total number of Class A ordinary shares outstanding	182,900,000	182,900,000	182,900,000	182,900,000
value is based on the Group's book equity, with	Long-term net asset value per Class A ordinary share,	95.1	106.7	95.1	106.7
adjustments for items that do not involve any payment in the	NRV, SEK				
near future, such as, in Fastpartner's case, derivatives and deferred tax liability, distributed per Class A ordinary share.					
Return on equity, %	Profit/loss after tax, SEKm	-768.5	-1,189.5	-1,527.9	84.5
Return on equity is a key performance indicator that	Calculated at annual rate, SEKm	-3,074.0	-4,758.0	-1,527.9	84.5
Fastpartner considers to be relevant in terms of indicating the company's return on equity in the Group.	Average equity, SEKm	15,002.3	16,996.9	15,510.1	16,929.8
ine company crossin on equity in the crossp.	Return on equity, %	-20.5	-28.0	-9.9	0.5
Return on total capital, %	Profit/loss after financial items, SEKm	-852.4	-1,527.6	-1,812.3	91 <i>.7</i>
Return on total capital is a key performance indicator that Fastpartner considers to be relevant in terms of indicating	Adjustment for financial expenses, SEKm	238.6	145.7	850.1	397.5
the company's return on total capital in the Group.	Calculated at annual rate based on respective period, SEKm	-2,455.2	-5,527.6	-962.2	489.2
	Average total assets, SEKm	36,457.1	38,911.3	37,075.7	38,023.1
	Return on total capital, %	-6.7	-14.2	-2.6	1.3
Interest coverage ratio, multiple	Profit/loss before tax, SEKm	-852.4	-1,527.6	-1,812.3	91.7
Interest coverage ratio is a key performance indicator that Fastpartner considers to be relevant in terms of assessing	Adjustment for changes in value, SEKm	964.8	1,705.9	2,507.0	866.1
the Group's ability to pay, and sensitivity to, interest on	Adjustment for interest expenses, SEKm	238.6	145.7	850.1	397.5
interest-bearing liabilities.	Adjusted profit/loss before tax, SEKm Adjusted profit/loss before tax as a multiple of interest	<b>351.0</b> 1.5	<b>324.0</b> 2.2	<b>1,544.8</b>	<b>1,355.3</b> 3.4
	expenses, multiply by	1.5	2.2	1.0	3.4
Equity/assets ratio, %	Shareholders' equity, SEKm	14,618.0	16,402.1	14,618.0	16,402.1
Fastpartner considers the equity/assets ratio to be relevant	Total assets, SEKm	36,027.4	38,124.0	36,027.4	38,124.0
in terms of indicating the Group's capital structure by indicating the amount of equity in relation to the Group's	Equity/assets ratio, %	40.6	43.0	40.6	43.0
total assets.					
Equity/assets ratio adjusted for NRV, %	Shareholders' equity, SEKm	14,618.0	16,402.1	14,618.0	16,402.1
Fastpartner considers the equity/assets ratio adjusted for NRV to be relevant in terms of indicating the Group's	Adjustment for deferred tax, SEKm Adjustment for interest-rate derivatives, SEKm	2,793.6 -8.7	3,172.3	2,793.6	3,172.3
capital structure by stating the amount of equity with	Adjusted shareholders' equity, SEKm	17,402.9	-58.1 <b>19,516.3</b>	-8. <i>7</i>	-58.1 <b>19,516.3</b>
adjustments for items that do not entail payment in the near future, such as derivatives and deferred tax liability in	Total assets, SEKm	36,027.4	38,124.0	36,027.4	38,124.0
Fastpartner's case, in relation to the Group's total assets.	Equity/assets ratio adjusted for NRV, %	48.3	51.2	48.3	51.2
Net liabilities, SEKm	Interest-bearing liabilities, SEKm	16,650.3	16,722.7	16,650.3	16,722.7
	Interest-bearing assets	-562.1	-393.3	-562.1	-393.3
	Cash and cash equivalents	-96.0	-182.0	-96.0	-182.0
	Listed shares	-177.3	-339.6	-177.3	-339.6
N	Net liabilities, SEKm	15,814.9	15,807.8	15,814.9	15,807.8
Net operating income, %	Net operating income, as per profit and loss account, SEKm Reorganisation of property management	362.2 20.7	340.0 21.1	1,554.6 76.2	1,398.3 73.4
	Net operating income for dev. properties and adjustment for acquisitions for the period, SEKm	-4.2	-5.6	-17.4	-13.3
	Adjusted net operating income for dev. properties				
	and acquisitions for the period, SEKm  Average value of investment properties (adjusted for dev.	378.7	416.6	1,613.4	1,458.4
	properties and acquisitions for the period), SEKm	33,303.3	35,483.3	33,875.9	34,740.7
	Net operating income, %	4.5	4.0	4.8	4.2
Surplus ratio, %	Rental income, SEKm	554.9	502.0	2,208.7	1,997.5
	Property expenses, SEKm	-192.7	-162.0	-654.1	-599.2
	Net operating income, SEKm	362.2	340.0	1,554.6	1,398.3

CALENDAR	
Annual Report 2023	March 2024
Interim Report for period ended 31 March 2024	18 April 2024
Annual General Meeting 2024	18 April 2024
Interim Report for period ended 30 June 2024	4 July 2024
Interim Report for period ended 30 September 2024	17 October 2024

#### **Contact information**

Sven-Olof Johansson, CEO

+46 (0)8 402 34 65 (direct) +46 (0)8 402 34 60 (switchboard)

www.fastpartner.se

#### Daniel Gerlach, CFO

+46 (0)8 402 34 63 (direct) +46 (0)8 402 34 60 (switchboard)



#### Fastpartner AB (publ)

Sturegatan 38 Box 55625 SE-102 14 Stockholm Phone: +46 (0)8 402 34 60 Fax: +46 (0)8 402 34 61 Corporate reg. no.: 556230-7867 Registered office: Stockholm Email: info@fastpartner.se