

## CREDIT OPINION

12 January 2023

### Update



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### RATINGS

#### Fastpartner AB

Domicile	Sweden
Long Term Rating	Baa3
Type	LT Issuer Rating - Dom Curr
Outlook	Negative

Please see the [ratings section](#) at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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## Fastpartner AB

### Update following rating affirmation

#### Summary

On 30 November, 2022, we affirmed [Fastpartner AB's](#) (Fastpartner) Baa3 rating and changed the outlook to negative from stable.

The outlook change follows the rapid increase in interest rates and subsequently challenging capital market conditions with widening credit spreads, that have and will continue to significantly increase funding costs. We expect Fastpartner, to revert to secured bank financing. Whilst we believe that bank financing remains a competitive refinancing option at lower costs compared to bond issuances, it will not shield Fastpartner from higher interest costs.

The Baa3 rating also reflects Fastpartner AB's (Fastpartner) medium-sized property portfolio, with a well-defined strategy of focusing on office buildings in attractive inner city areas and on the fringe to central business district (CBD) locations and good secondary locations in the Greater Stockholm area; its attractively located logistics properties, although these account for only a small proportion of the overall portfolio (16% of rental value); still a solid operating performance. The rating is also underpinned by an adequate liquidity profile with sources covering uses for the next 18 months.

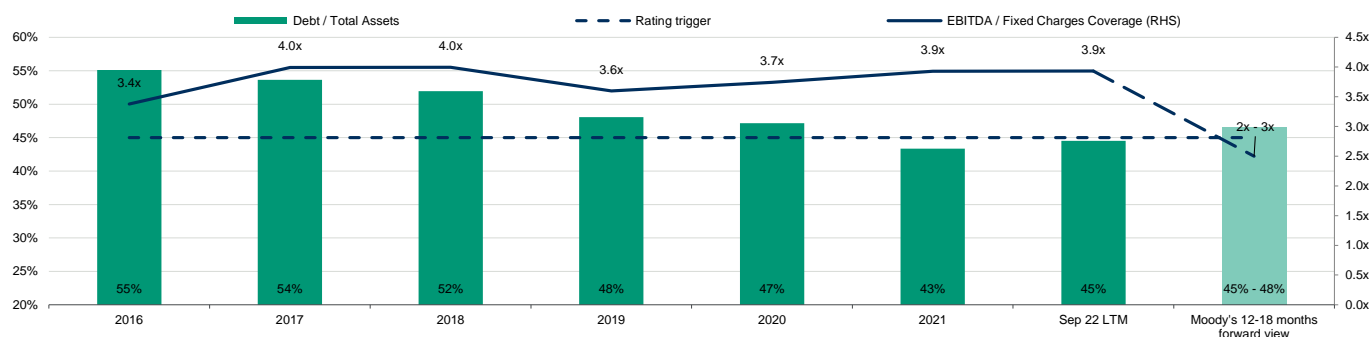
The company's strengths are partly offset by its geographical concentration, although with concentration in the strongest growth areas in Sweden; a relatively high vacancy rate of 7.7% as of the end of September 2022 (7.6% excluding project developments). We expect that the company will improve its property quality further through refurbishment, which should help reduce the vacancy rate. Close to 90% of Fastpartner's rents are CPI-linked and for 2023 the indexation will be 10.9%. Therefore we expect Fastpartner to improve rents and occupancy to reduce net debt/EBITDA towards 10.7x-11.3x over the next 12-18 months. This will support net rental income growth but in Moody's view is not sufficient to fully balance pressure on values from rising interest rates. We expect the effective leverage will increase to 45-48% in the next 12-18 months from current 44.5% which is above the downgrade trigger of above 45%. As a result refinancing needs material refinancing needs and exposure to variable interest rates, we expect Fastpartner's EBITDA interest coverage to decrease to 2.0-3.0x during the next 12-18 months from 3.9x as of September 2022.

This report was republished on January 16, 2023 to correct the S-score to S-4 in the ESG section. Exhibit 1 forward view has been corrected to 2-3x for FCC and 45-48% for Moody's Debt / Gross assets.

Exhibit 1

**Improved leverage and fixed-charge coverage over time but deterioration on coverage expected**

Moody's-adjusted debt/total assets and EBITDA/fixed-charge coverage[1]



[1] The rating trigger indicates rating pressure upward/downward for levels of debt/total assets well above/below 45%.

Source: Moody's Financial Metrics™

**Credit strengths**

- » A well-defined strategy that focuses on Greater Stockholm and the office sector
- » A limited development programme
- » Long track record with entrepreneurial management and majority owner Sven-Olof Johansson
- » Change to a more conservative financial policy of maintaining net debt/market value at 48%
- » Track record of raising equity, and good access to banks and the domestic bond market

**Credit challenges**

- » Further downside risks at the macro level potentially leading to a reduction in rent levels and occupancy, and lower market value
- » Uncertainties around how work from home will develop in the longer term, which could lead to increasing yields, lower rents and higher vacancies in office properties
- » Limited geographical diversification, with reliance on the economic prospects of only one, although the most important, city in Sweden
- » A somewhat high vacancy rate of 7.6%, an indication of assets in secondary locations
- » Some tenant concentration, with the five largest tenants (excluding public-sector tenants) accounting for around 15% of rental value

**Rating outlook**

The negative outlook reflects the deteriorating financial market environment on the back of higher interest rates, which will make it challenging for Fastpartner to retain credit metrics, in particular its EBITDA / interest cover commensurate with a Baa3 rating. We expect Fastpartner to show material progress in its plans to address this challenge which may include support from its owner to be able to reduce debt. We also expect the company to maintain an adequate liquidity, whereby cash sources cover uses for the next 18 months.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on <https://ratings.moody's.com> for the most updated credit rating action information and rating history.

## Factors that could lead to an upgrade

A rating upgrade is unlikely at this stage and will require a track record of strong operating performance including decreasing vacancy and continued and significant like-for-like rental growth ahead of inflation-linked adjustments.

In addition, an upgrade could result from Fastpartner achieving and sustaining leverage, as measured by total debt/gross assets, well below 45% and a corresponding decline in debt/ EBITDA towards 9x.

Additionally, a higher rating would require the company's Moody's-adjusted fixed-charge coverage ratio to be well above 4x and an increase in the pool of unencumbered assets to well above 45% of total assets.

With regard to the company's debt maturity profile, a higher rating would require less reliance on commercial papers and an extended debt maturity schedule, with liquidity resources covering the next 18 months uses.

## Factors that could lead to a downgrade

- » Sustaining leverage, as measured by Moody's-adjusted gross debt/total assets, above 45%
- » Failure to reduce net debt/EBITDA towards 11x and below in 2023 and below thereafter
- » Moody's adjusted fixed-charge coverage ratio to stabilizing at below 3x on a sustained basis
- » Weakening liquidity, or continued or increased reliance on short-term debt
- » Weakening of market fundamentals, resulting in falling rents and asset values

## Key indicators

### Fastpartner AB

SEK Millions	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	Dec-21	LTM (Sep-22)	Moody's 12-18 months forward view
Real Estate Gross Assets	18,585.3	21,118.9	23,665.0	29,986.5	33,148.3	37,922.1	39,698.5	37,801 - 37,824
Amount of Unencumbered Assets	7.8%	5.5%	14.4%	16.3%	17.3%	33.1%	34.9%	34% - 35%
Debt / Real Estate Gross Assets	55.1%	53.6%	51.9%	48.1%	47.2%	43.4%	44.5%	45% - 48%
Net Debt / EBITDA	11.0x	11.7x	11.8x	12.3x	12.1x	12.4x	12.3x	11.x - 10.7x
Secured Debt / Real Estate Gross Assets	43.4%	34.3%	30.0%	27.1%	26.8%	19.3%	19.7%	23% - 26%
EBITDA / Fixed Charges	3.4x	4.0x	4.0x	3.6x	3.7x	3.9x	3.9x	2x - 3x

All figures and ratios are calculated using Moody's estimates and standard adjustments.

Periods are financial year-end unless indicated. LTM = Last 12 months.

Moody's Forecasts (f) or Projections (proj.) are Moody's opinion and do not represent the views of the issuer.

Source: Moody's Investors Service

## Profile

Fastpartner AB is a listed real estate company that was established in 1996 following a merger between Fastighetspartner NF and Landeriet. The company is headquartered in Stockholm, and it owns, develops and manages a commercial property portfolio across Sweden's largest growth markets, predominantly Stockholm, and in Göteborg and Malmö, the country's second- and third-largest cities, respectively. Fastpartner also has holdings in Gävle, Uppsala and Norrköping. The company owned a portfolio of 22 commercial properties, spanning more than 1.57 million square metres, valued at SEK37.3 billion as of 30 September 2022. The properties generated around SEK514 million in revenue in the third quarter of 2022, with a reported NOI yield of 4%. Fastpartner is listed on the Nasdaq Stockholm large cap market and had a market capitalisation of SEK15.5 billion as of 15 November 2022. The largest shareholder in Fastpartner is the CEO of the company, Sven-Olof Johansson, with a stake of around 72% as of Q3 2022.

## Detailed credit considerations

### Medium-sized office portfolio, focused on secondary locations in Greater Stockholm

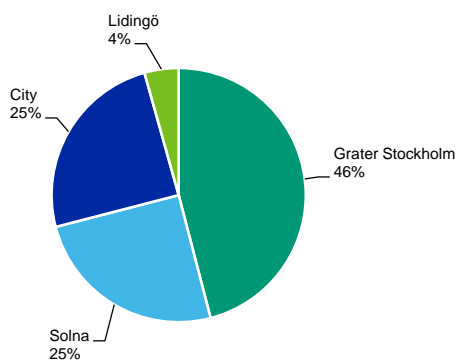
Fastpartner is a medium-sized real estate company in Sweden's fragmented real estate market. It has a clear business model that focuses on acquiring, developing and investing in office properties in the Greater Stockholm area, Sweden's most attractive property market, which represents around 80% of the company's rental value. Fastpartner focuses on office buildings in attractive inner city locations and on the fringe to CBD locations and good secondary locations. The company's portfolio also includes properties in Göteborg and Malmö, and in medium-sized cities such as Gävle, Uppsala and Norrköping. The second-largest management unit after Stockholm is Gävle, accounting for 9% of rental value. Other asset classes prioritised by the company are industrial, logistics and warehouse properties. Fastpartner has five large, well-located logistics properties close to important infrastructure hubs, located in proximity to Göteborg, Stockholm or the main transportation routes.

Fastpartner invests in offices in suburban locations in Stockholm that have good infrastructure and more central locations in smaller cities. Fastpartner believes it can extract more value from such areas through higher yields because the company is cash flow oriented, and also from expected increases in demand and rent. To some extent, this explains the company's relatively high vacancy rate of 7.1% including project development (especially taking into account the fact that the property market in Stockholm is at a peak) and an average property yield of 4%.

In addition, the company has seven office buildings attractively located in central Stockholm, with a market value of SEK6.9 billion and serving as liquidity insurance (which Fastpartner could sell in case of liquidity needs). In connection with its office properties, and serving its tenants, Fastpartner owns city centre properties located close to public rail transportation links. Most of the city centre tenants are providers of essential services, such as grocery stores, pharmacies and health clinics run by the municipalities of Vallentuna and Sigtuna, Stockholm city and Stockholm County Council.

Exhibit 3

#### Fastpartner's property split within and around Stockholm



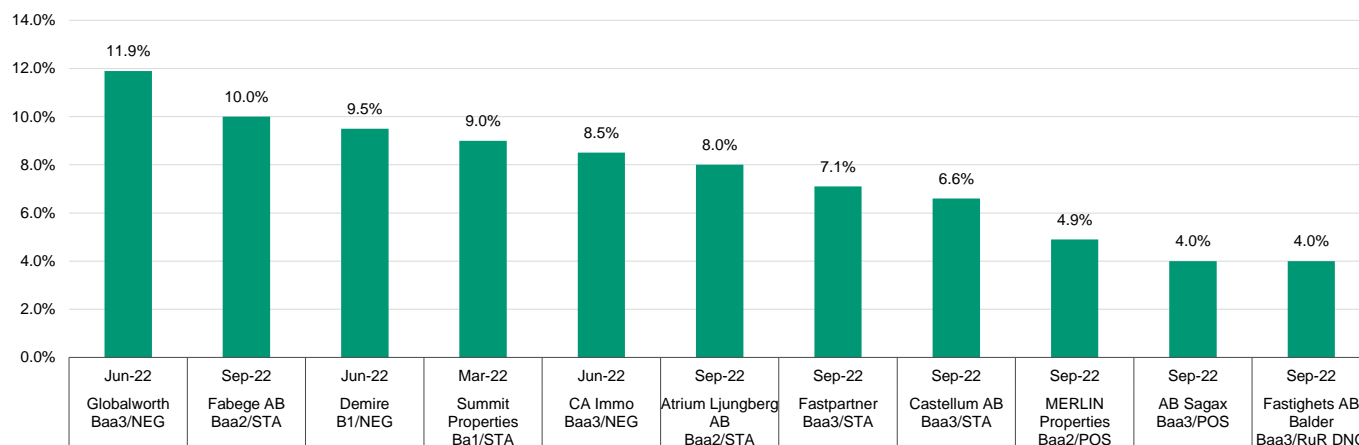
Data as of September 2022, based on fair value of properties.

Source: Company data

Fastpartner's strategy is to buy properties with relatively high vacancy rates in good locations, which reduces the purchase price, but increases the risk of high vacancy rates for a longer period. The company then refurbishes or reconfigures the use of the asset to make it more attractive to tenants. Vacancy rate reduction has been slow because reconfiguring the use of properties requires detailed development plans, which can take 18-24 months. The structural vacancy rate in its property portfolio, given the quality and nature of the assets, is 7%-8% compared with 5% for most other portfolios based in Stockholm CBD. The rating incorporates our expectation that the occupancy rate will improve gradually, although the pace may be slower than initially expected because of the currently weaker economic environment.

Exhibit 4

**Fastpartner's vacancy rate (including project development) compared with that of its European peers we rate**  
**Economic vacancy (EPRA vacancy, if available)**



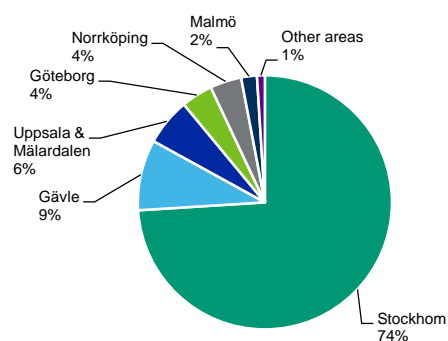
Data represents point-in-time vacancy rate.

Source: Company data

We have assigned a Ba score for the subfactor Market Position and Asset Quality to reflect the company's average position as a medium-sized property owner focusing on real estate in the suburbs, although these are part of the most attractive market in the Greater Stockholm area in Sweden, including the properties in Stockholm CBD. The average yield of 4% and high vacancy rates reflect the fact that the company's assets are predominantly located outside of the city.

Exhibit 5

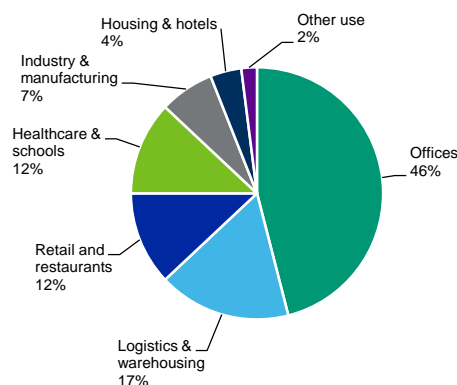
**Most of Fastpartner's properties are located in the Greater Stockholm area**  
**Rental value as of September 2022**



Source: Company data

Exhibit 6

**Mixed use and offices account for the largest share of properties**  
**Rental value as of September 2022**



Source: Company data

### Concentration risk and high vacancy rate, mitigated by large holdings in the fast-growing Stockholm area

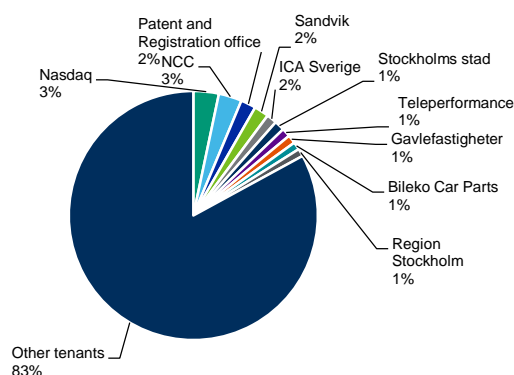
We have assigned a Baa score for the subfactor Operating Environment in our scorecard, reflecting the company's significant geographical concentration in Sweden, in particular the Stockholm market. This risk is mitigated by the fact that Sweden is Aaa rated and Stockholm is the country's strongest real estate market. The company has a good level of concentration in Stockholm, which generates around 45% of Sweden's GDP, and we expect Fastpartner to benefit from positive overall economic and property trends in this area.

Fastpartner has some customer concentration, with its ten largest tenants accounting for around 17% of its rental value, of which 5% is derived from the public sector, which has high credit quality, somewhat mitigating the concentration risk. The remaining 83% of Fastpartner's rental value is spread among a large number of tenants operating across a broad range of industry sectors.

Exhibit 7

**Tenant split by total rental value**

As of September 2022



Source: Company data

Exhibit 8

**Lease maturity structure**

As of December 2021



Source: Company data

Fastpartner's average remaining lease period for commercial properties is 4.4 years (2021), which is somewhat short but slightly longer than that of most Swedish office peers. Around 79% of lease maturities will expire in 2022-24. Almost 100% of the lease volume is index linked, with the initial rent representing a floor for future lease renewals.

**Portfolio evolution will be derived from investments and acquisition volume will be muted going forward**

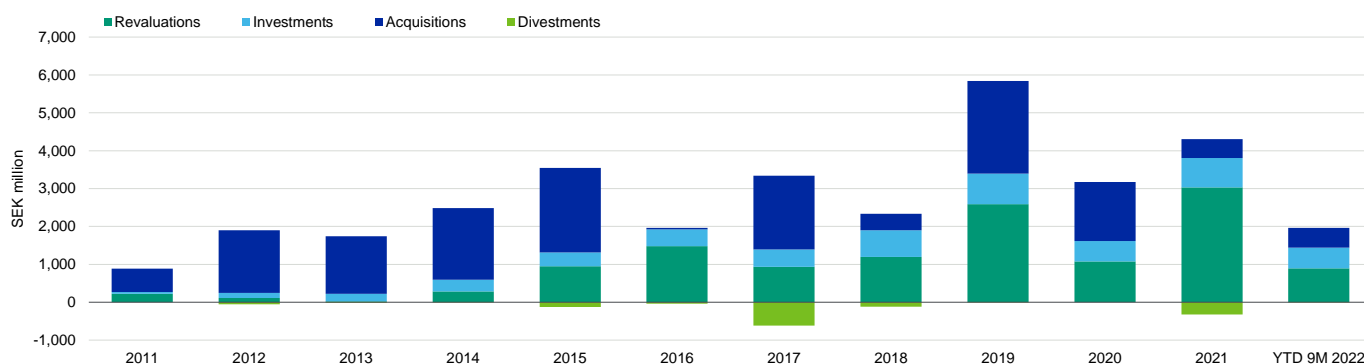
Fastpartner's property acquisitions amounted to SEK1.4 billion a year on average between 2012 and 2021. Most of the expected future growth in the company's portfolio will come from investments, and we expect that the company will rather focus on divestments to improve effective leverage. Furthermore, the company expects to invest around SEK200 million a year in adapting its properties to the requirements of its renegotiations and new leases.

The portfolio has benefited from revaluation gains in 2021, which stand out from a historical perspective with portfolio growth coming mainly from acquisitions.

Exhibit 9

**Fastpartner's portfolio growth has historically mostly been driven by acquisitions**

Changes in property portfolio annually



Source: Company data

### Leverage at the high end of the range deemed appropriate for its Baa3 rating

Fastpartner's Moody's-adjusted gross debt/total assets was 44.5% as of 30 September 2022, with SEK17.7 billion in Moody's-adjusted gross debt and SEK39.7 billion of total adjusted assets. The CPI-linked rent will support net rental income growth but in Moody's view is not sufficient to fully balance pressure on values from rising interest rates. We expect the effective leverage will increase to 45-48% in the next 12-18 months from current 44.5% which is above the downgrade trigger of above 45%.

Fastpartner has a policy of maintaining net loan-to-value (LTV) of less than 48%, and the company reported net LTV of 42% as of 30 September 2022. The company's reported net LTV ratio is defined as net interest-bearing debt (gross debt - cash, marketable securities and short-term interest-bearing assets) divided by the market value of investment properties. To maintain this financial policy, the company is prepared to reduce or cut dividends, or sell assets.

Moody's-adjusted net debt/EBITDA was a high 12.3x as of 30 September 2022, which maps to a Caa score in our methodology grid. The high figure partly reflects the fact that the company acquired some larger properties, which means that the debt is taken on directly on the balance sheet but the assets do not yet generate EBITDA. We expect the company to reduce net debt/EBITDA towards 11x and below there after as a result of increased rental revenues stemming from the CPI-linked contracts.

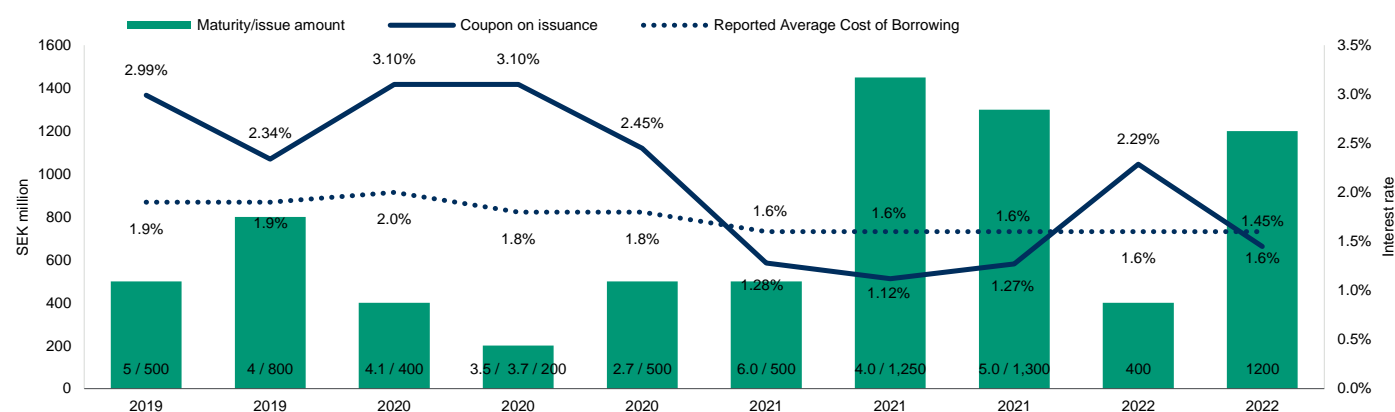
### Good track record of access to equity and debt capital

Fastpartner's Liquidity and Access to Capital score is Ba on our scorecard. The company can access all sources of private and public capital, is a frequent issuer and has a track record in the domestic bond market. The company's shares are listed on the Nasdaq OMX Stockholm Exchange, and its largest shareholder is Sven-Olof Johansson, who holds a 72% stake through his investment company Compactor Fastigheter AB (Compactor). Fastpartner's remaining shareholders include large institutional investors Länsförsäkringar Fondförvaltning AB, Nordea Investment Funds and Swedbank Robur Fonder AB. However, we expect refinancing in the near term to be through the banking system following the current market turmoil.

Fastpartner's access to equity capital is somewhat weaker than that of other widely held real estate companies with institutional investors because of the presence of a dominant shareholder, Sven-Olof Johansson, through the holding company Compactor. Compactor is the CEO's Sven-Olof Johansson's holding company. Concentrated ownership can be problematic from a strategic perspective or when the company requires a capital injection. We acknowledge that Sven-Olof Johansson has been CEO since 1997, has relevant experience and is highly involved in the business. Excluding the value of Fastpartner's properties, we estimate net assets of around SEK3.5 billion at Compactor. Compactor's share (131 million shares) in Fastpartner as of Q3 2022 was 71.6%. We estimate that Compactor has some ability to support Fastpartner. Additionally, Compactor could accept the dilution of its ownership in Fastpartner to further support Fastpartner if needed. Nevertheless, Fastpartner injected SEK1 billion of equity in 2021, which has kept leverage at a lower level.

Exhibit 10

#### Fastpartner has issued several floating-rate, unsecured bonds in the domestic Swedish market since 2010



Source: Company data

### Strong fixed-charge coverage, but sensitive to changes in interest rates, given the company's reliance on short-term debt

Fastpartner's debt portfolio is currently only hedged to around 11% (including fixed term loans and bonds) from variable to fixed. About 30% or 4.9 billion of Fastpartner's total debt will be maturing the next 18 months. Furthermore, about 55% or SEK 2.7 billion of this maturing debt is financed on the Swedish commercial paper and bond market, which has been less liquid and with significantly higher spreads lately. As a result, we expect Fastpartner's EBITDA interest coverage to decrease to 2.0-3.0x during next 12-18 months from 3.9x as of year-end 2021. To improve the EBITDA interest coverage and to be in line with the requirements for its Baa3 rating, we expect the company to take that allows it to de-lever sufficiently.

Fastpartner has a policy of keeping interest coverage at a minimum of 2.0x. As of 30 September 2022, the company registered a Moody's-adjusted fixed-charge coverage of 3.9x, thus mapping to Baa in our methodology grid. The company also achieves this strong interest coverage ratio by virtue of its very short-dated debt maturity profile, which is negative because it exposes Fastpartner to the risk of changing interest rates. In combination with the generally very long tenor of its assets, this constitutes a mismatch between assets and liabilities.

Fastpartner's average cost of debt was 2.9% as of 30 September 2022, and the company used interest rate swap hedges for around 11% of its debt. The interest rate swaps are not stapled to its debt, but are managed separately and on a short-dated profile of around 3.1 years compared with its average debt maturity of 3.8 years, per the most recently available data.

Fastpartner renegotiates around 15%-20% of its leases per year. The company's EBITDA will also increase gradually because of its ability to renegotiate rents at higher levels but also as a result of the CPI-linked contracts. A large share of the contracts in Fastpartner's portfolio was renegotiated between three and five years ago, when lease levels were generally lower. Although this upside is limited to around 15%-20% of the portfolio each year, it is the most important contributing factor to smoothing property cycle peaks and troughs, and stabilising real estate companies' net operating income.

## ESG considerations

### Fastpartner AB's ESG Credit Impact Score is Moderately Negative CIS-3

Exhibit 11

#### ESG Credit Impact Score

# CIS-3

## Moderately Negative



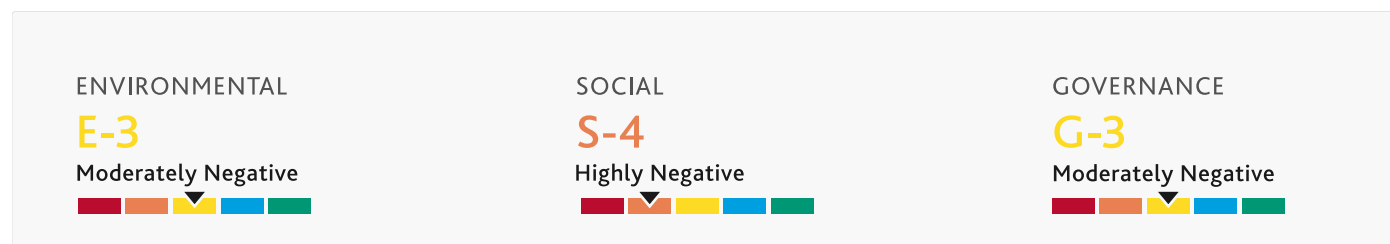
For an issuer scored CIS-3 (Moderately Negative), its ESG attributes are overall considered as having a limited impact on the current rating, with greater potential for future negative impact over time. The negative influence of the overall ESG attributes on the rating is more pronounced compared to an issuer scored CIS-2.

Source: Moody's Investors Service

ESG considerations have a moderate impact on Fastpartner's rating (**CIS-3**), with a potentially larger impact in the future. This reflects the company's moderately negative carbon transition risks, potential challenges from hybrid-working models and concentrated ownership.



Exhibit 12

**ESG Issuer Profile Scores**

Source: Moody's Investors Service

**Environmental**

**E-3:** Fastpartner's exposure towards carbon transition risk is moderate negative and in line with most of the peers in the real estate industry in the Nordics. The company target to achieve net zero carbon by 2030. Based on the portfolios market value the share of certifications is 40.6% in the end of 2021. The goal is 80% of certified buildings by 2025.

**Social**

**S-4:** credit exposure to social considerations is negative. Tenants demand for Fastpartner's properties is vulnerable to increasing hybrid-working and an accelerated shift towards ecommerce. However, the secondary locations is expected to suffer more than others prime location and high environmental friendly content. We recognize Fastpartner's ability to adjust and adopt to evolving social issues.

**Governance**

**G-3** reflects a credit exposure to governance as moderately negative due the CEO being a significant owner 71.2% and represented in the board. Overall, this constitutes a key man risk. However, the CEO has through its investment holdings company Compactor which has low effective leverage participated in several equity injections in Fastpartner to strengthen credit quality and this is credit positive.

ESG Issuer Profile Scores and Credit Impact Scores for the rated entity/transaction are available on Moodys.com. In order to view the latest scores, please click [here](#) to go to the landing page for the entity/transaction on MDC and view the ESG Scores section.

**Liquidity analysis****Adequate liquidity, but heavy reliance on short-term debt**

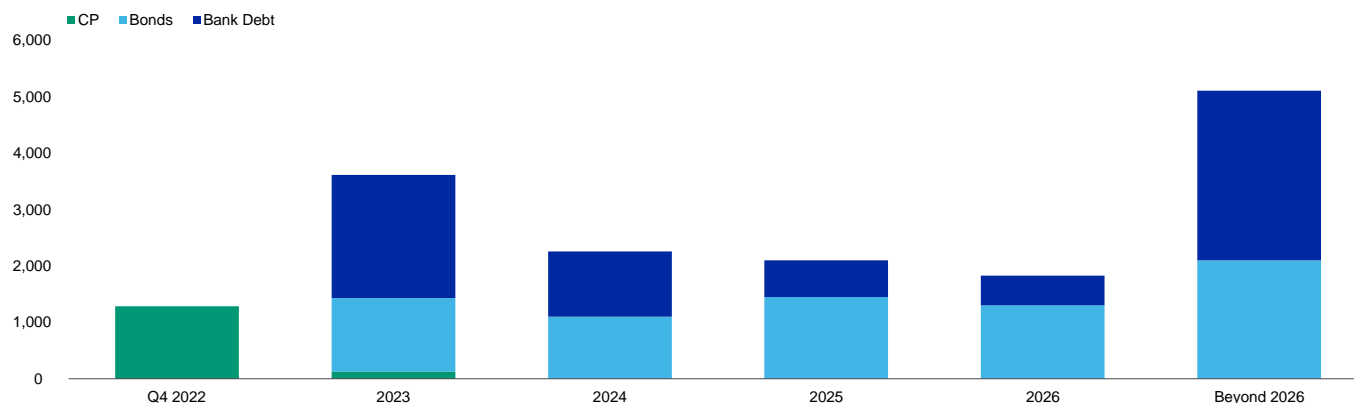
Fastpartner's liquidity is supported by its good access to debt capital, in particular bank debt; its diversified banking relationships, which have so far enabled it to roll over debt; and its access to the Swedish bond market. Fastpartner's sources of liquidity for the next 18 months include SEK667 million of cash and cash equivalents, around SEK1.5 billion of funds from operations, a SEK3.1 billion revolving credit facility (RCF) and a SEK395 million overdraft facility. These sources cover expected cash outlays during the same period consisting of maturing commercial paper of SEK1.5 billion and bonds and bank debt of SEK2.8 billion, SEK707 million in dividends and around SEK360 million in capital spending.

Fastpartner has signed a SEK2 billion secured RCF with maturity on 30 October 2023. Its purpose is to provide backup liquidity covering all issuances under its SEK2 billion commercial paper programme. Although longer than 12 months, the tenor of this facility is relatively short, given the long-term assets that it finances, and we expect its maturity to be rolled over 12 months before it matures.

Exhibit 13

**Fastpartner's funding mostly consists of secured bank debt, complemented by a commercial paper programme and bonds**

Debt maturities as of September 2022, SEK million



Source: Company data

The large share of short-term debt maturities reflects the company's reliance on short-term secured bank facilities, especially commercial paper. The average debt maturity is 3.8 years and we regard this as low. Bank loan facilities are subject to covenants, and there is ample capacity, including a minimum interest coverage ratio of 1.6x-2.0x, and solvency, as defined by equity in relation to total assets, of greater than 25%. The bonds have a covenant for solvency above 20%. However, the facilities contain repeating material adverse clauses that, in theory at least, could limit their availability.

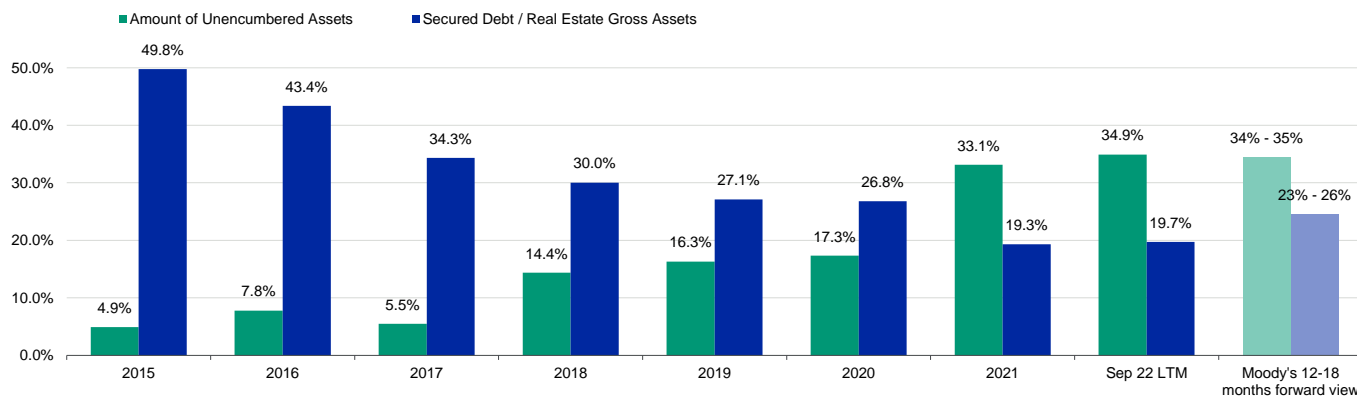
Fastpartner's dividend policy is to distribute at least one-third of profit before tax and unrealised changes in value to common shareholders, taking into account both its liquidity situation and overall financial position. While we believe that shareholders will continue to take dividends, Fastpartner is not a real estate investment trust, and we expect it to reduce or stop paying ordinary dividends, if needed.

In 2021, Fastpartner managed to substantially increase the amount of unencumbered assets to 33%, from 17% in 2020, while at the same time reducing the proportion of secured financing in the funding mix. The change was attributable to several unsecured bond issuances during the first half of 2021. While we expect the secured funding to gradually increase as the issuer will need to refinance maturing bonds in the bank system, we expect the issuer to be able to manage the unencumbered assets ratio by increase the amount pledged on existing properties.

Exhibit 14

**Gradual increase in unencumbered assets over time in combination with a decline in secured financing**

Unencumbered assets and secured debt over time



Moody's Forecasts (f) or Projections (proj.) are Moody's opinion and do not represent the views of the issuer.

Source: Moody's Financial Metrics™

### Structural considerations

Fastpartner has a relatively high proportion of secured debt, creating subordination for holders of unsecured bonds. As of 30 September 2022, the company had an estimated coverage of unsecured debt by unencumbered assets at 1.8x.

## Methodology and scorecard

Exhibit 13 shows Fastpartner's scorecard-indicated outcome using the [REITs and Other Commercial Real Estate Firms](#) rating methodology, with data as of 30 September 2022 and on a forward-looking basis. The rating outcome is two notches above the scorecard-indicated rating. The two-notch gap reflects the negative outlook and the current market sentiment.

Exhibit 15

### Fastpartner AB

REITs and Other Commercial Real Estate Firms Industry Scorecard [1][2]

	Current LTM 9/30/2022		Moody's 12-18 Month Forward View As of 28/11/2022 [3]	
Factor 1 : Scale (5%)	Measure	Score	Measure	Score
a) Gross Assets (USD Billion)	\$3.6	Baa	\$3.6	Baa
Factor 2 : Business Profile (25%)				
a) Market Positioning and Asset Quality	Ba	Ba	Ba	Ba
b) Operating Environment	Baa	Baa	Baa	Baa
Factor 3 : Liquidity and Access To Capital (25%)				
a) Liquidity and Access to Capital	Ba	Ba	Ba	Ba
b) Unencumbered Assets / Gross Assets	34.9%	B	34% - 35%	B
Factor 4 : Leverage and Coverage (45%)				
a) Total Debt + Preferred Stock / Gross Assets	44.5%	Baa	45% - 48%	Baa
b) Net Debt / EBITDA	12.3x	Caa	10.7x - 11.3x	Caa
c) Secured Debt / Gross Assets	19.7%	Baa	23% - 26%	Ba
d) Fixed Charge Coverage	3.9x	Baa	2x - 3x	Baa
Rating:				
a) Scorecard-Indicated Outcome		Ba2		Ba2
b) Actual Rating Assigned				Baa3

[1] All figures and ratios are calculated using Moody's estimates and standard adjustments.

[2] Periods are financial year-end unless indicated. LTM = Last 12 months.

[3] Moody's Forecasts (f) or Projections (proj.) are Moody's opinion and do not represent the views of the issuer.

Source: Moody's Investors Service

## Ratings

Exhibit 16

Category	Moody's Rating
FASTPARTNER AB	
Outlook	Negative
Issuer Rating -Dom Curr	Baa3

Source: Moody's Investors Service

## Appendix

Exhibit 17

### Moody's-Adjusted Debt Reconciliation for Fastpartner AB<sup>[1][2]</sup>

	FYE	FYE	FYE	FYE	FYE	LTM
in SEK millions	Dec-2017	Dec-2018	Dec-2019	Dec-2020	Dec-2021	Sep-2022
<b>As Reported Debt</b>	11,193.5	12,157.4	14,413.1	15,637.6	16,445.6	17,676.1
Leases	135.6	136.0	0.0	0.0	0.0	0.0
<b>Moody's-Adjusted Debt</b>	11,329.1	12,293.4	14,413.1	15,637.6	16,445.6	17,676.1

[1] All figures are calculated using Moody's estimates and standard adjustments.

[2] Periods are Financial Year-End unless indicated. LTM = Last Twelve Months.

Source: Moody's Financial Metrics <sup>TM</sup>

Exhibit 18

### Moody's-Adjusted EBITDA Reconciliation for Fastpartner AB<sup>[1][2]</sup>

	FYE	FYE	FYE	FYE	FYE	LTM
in SEK millions	Dec-2017	Dec-2018	Dec-2019	Dec-2020	Dec-2021	Sep-2022
<b>As Reported EBITDA</b>	1,959.3	2,349.6	4,149.7	2,351.4	4,571.7	3,929.9
Non-Standard Public Adjustments	-16.5	-52.6	-24.1	0.0	0.0	0.0
Unusual Items - Income Stmt	-1,028.9	-1,343.7	-2,978.5	-1,074.1	-3,265.4	-2,511.9
Leases	33.9	34.0	0.0	0.0	0.0	0.0
<b>Moody's-Adjusted EBITDA</b>	947.8	987.3	1,147.1	1,277.3	1,306.3	1,418.0

[1] All figures are calculated using Moody's estimates and standard adjustments.

[2] Periods are Financial Year-End unless indicated. LTM = Last Twelve Months

Source: Moody's Financial Metrics <sup>TM</sup>

Exhibit 19

Peer Comparison<sup>[1][2]</sup>

	Fastpartner AB			Fabege AB			AB Sagax			DEMIRE Deutsche Mittelstand Real Estate AG		
	Baa3 Stable			Baa2 Negative			Baa3 Positive			B1 Negative		
	FYE	FYE	LTM	FYE	FYE	LTM	FYE	FYE	LTM	FYE	FYE	LTM
in US millions	Dec-2020	Dec-2021	Sep-2022	Dec-2020	Dec-2021	Sep-2022	Dec-2020	Dec-2021	Sep-2022	Dec-2020	Dec-2021	Jun-2022
Revenue	\$196.3	\$216.5	\$204.7	\$305.7	\$344.2	\$332.6	\$315.7	\$361.6	\$368.0	\$99.9	\$97.4	\$90.0
OPERATING PROFITS	\$135.8	\$146.8	\$138.0	\$220.0	\$241.0	\$222.5	\$261.2	\$300.1	\$303.8	\$65.0	\$65.2	\$61.3
EBITDA	\$139.2	\$152.4	\$147.8	\$227.3	\$244.5	\$223.2	\$291.4	\$335.3	\$363.0	\$65.7	\$68.8	\$67.6
Total Debt (Gross)	\$1,904.1	\$1,816.4	\$1,592.8	\$3,374.7	\$3,482.6	\$3,064.7	\$2,495.0	\$2,953.9	\$2,908.9	\$1,038.1	\$1,040.5	\$951.6
Cash & Cash Equivalents	\$17.9	\$23.3	\$19.2	\$2.4	\$14.5	\$10.3	\$2.9	\$9.3	\$10.4	\$116.1	\$155.2	\$97.7
EBIT / Interest Expense	3.7x	3.9x	3.9x	3.9x	3.7x	3.3x	5.6x	6.9x	7.7x	3.3x	3.3x	3.3x
Debt / EBITDA	12.2x	12.6x	12.5x	13.3x	15.0x	15.9x	7.7x	9.3x	9.3x	14.7x	15.7x	15.2x
RCF / Net Debt	3.0%	2.7%	2.5%	1.7%	1.2%	0.9%	7.2%	6.0%	6.2%	-2.4%	-4.0%	-0.1%
FCF / Debt	-1.0%	-4.3%	-2.4%	-5.5%	-4.9%	-4.1%	5.9%	3.4%	4.2%	-12.6%	-4.7%	-3.7%
Real Estate Gross Assets	\$4,036.3	\$4,188.5	\$3,577.2	\$9,636.2	\$9,716.5	\$8,587.7	\$5,676.2	\$6,900.0	\$6,390.4	\$1,988.7	\$1,939.6	\$1,765.1
Amount of Unencumbered Assets	17.3%	33.1%	34.9%	37.4%	45.4%	45.8%	67.7%	87.1%	88.4%	64.0%	55.0%	N/A
Debt / Real Estate Gross Assets	47.2%	43.4%	44.5%	35.0%	35.8%	35.7%	44.0%	42.8%	45.5%	52.2%	53.6%	53.9%
Net Debt / EBITDA	12.1x	12.4x	12.3x	13.3x	15.0x	15.8x	7.7x	9.3x	9.2x	13.1x	13.4x	13.6x
Secured Debt / Real Estate Gross Assets	26.8%	19.3%	19.7%	21.1%	19.6%	21.3%	10.9%	0.3%	1.9%	14.7%	17.5%	17.2%
EBITDA / Fixed Charges	3.5x	3.7x	3.9x	3.7x	3.5x	3.2x	5.6x	6.9x	7.6x	3.3x	3.3x	2.9x

1) All figures & ratios calculated using Moody's estimates & standard adjustments.

[2] FYE = Financial Year-End. LTM = Last Twelve Months. RUR\* = Ratings under Review, where UPG = for upgrade and DNG = for downgrade.

Source: Moody's Financial Metrics<sup>TM</sup>

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